STATE OF MINNESOTA Office of the State Auditor



Patricia Anderson State Auditor

Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2002

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The Office of the State Auditor serves as a watchdog for Minnesota taxpayers by helping to ensure financial integrity, accountability, and cost-effectiveness in local governments throughout the state.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

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An Analysis of Minnesota Municipal Liquor Store Operations

For the Year Ended December 31, 2002



January 13, 2004

Government Information Division Office of the State Auditor State of Minnesota

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TABLE OF CONTENTS

OVERVIEW	1
Figure 1 - Decline in the Number of Municipal Liquor Operations, 1992 to 2002	2
Table 1 - Municipal Liquor Store Operations With Net Losses	
Table 2 - Off-Sale Liquor Store Total Sales and Total Operating Expenses	
Table 3 - Summary of 2002 Liquor Store Operations	
Figure 2 - Liquor Stores Operating Income	
Figure 3 - Liquor Stores Net Income	
Figure 3 - Elquor Stores Net Income	/
APPENDIX 1	
Table 4 - Analysis of City Liquor Store Operations - 2002	11
Table 5 - Analysis of City Liquor Store Operations - 2002 - Listed by Gross Sales	
Table 6 - Analysis of Metropolitan Area City Liquor Store Operations - 2002	
Table 7 - Analysis of Greater Minnesota City Liquor Operations - 2002	
APPENDIX 2	
Table 8 - Regional Averages of City Liquor Store Operations - 2002 - Listed By Economic	
Development Region	30
Table 9 - Analysis of City Liquor Store Operations - 2002 - Listed By Economic Development	
Region and City	31
Figure 4 - 2002 Average Sales Per Municipal Liquor Store by Economic Development Region 3	38
Figure 5 - 2002 Average Net Profit Per Municipal Liquor Store by Economic Development Region 3	39
APPENDIX 3	
Explanation of Tables, Charts and Maps	13



An Analysis of Minnesota Municipal Liquor Store Operations in 2002

Overview

Minnesota's municipal liquor stores reported that their total sales rose in 2002 but their profits fell. Sales at municipal liquor operations rose 3.4 percent in 2002 while net income decreased 6.1 percent. This was the first time in ten years that Minnesota's municipally owned and operated liquor

Sales at municipal liquor operations rose 3.4 percent in 2002 while net income decreased 6.1 percent.

stores reported a decrease in net income. Cities transferred \$14.1 million in liquor store profits to other municipal accounts in 2002. This represents a decrease of 1.7 percent from the \$14.3 million transferred in 2001. While the majority of municipal liquor stores were profitable in 2002, 27 cities reported a net loss in their municipal liquor operations. Twenty-eight cities reported a net loss in 2001.

During 2002, Minnesota's municipally owned liquor stores reported:

- gross sales of \$240.9 million, which was an increase of \$7.9 million over 2001 gross sales;
- a net income of \$19.0 million, which was \$1.2 million less than the total net income reported in 2001.

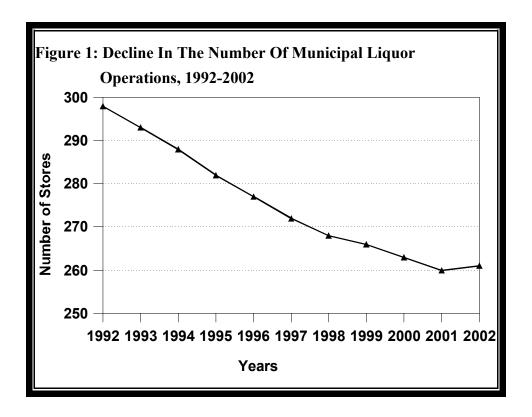
Background on Minnesota's Municipal Liquor Stores

Minnesota law authorizes cities with fewer than 10,000 people to own and operate on-sale and off-sale liquor establishments. During 2002, 233 Minnesota cities operated municipal liquor stores, with 138 cities operating both on-sale and off-sale liquor establishments and 95 cities restricting their municipally-owned establishments to off-sale liquor stores. While the majority of municipally owned liquor stores are located in small cities in Greater Minnesota, 22 cities within the Twin Cities metropolitan area own and operate liquor establishments.

Originally, Minnesota municipalities were authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. Municipally-owned liquor stores also provided, and continue to provide, an added convenience for residents of small communities that might be unable to attract a privately-run establishment. However, the primary purpose of many of the current municipal liquor establishments is to provide additional revenues to supplement traditional tax and fee revenues.

Due in part to the lack of profitability and therefore the inability to provide this additional revenue source, the number of cities operating municipal liquor stores has steadily declined. Figure 1 on the following page shows the decline in the number of municipal liquor stores.

¹ Once a city with a population under 10,000 people has established a municipal liquor store, it may continue to operate the store regardless of its subsequent population growth.



The Profitability of Minnesota's Municipal Liquor Stores

During 2002, Minnesota's municipal liquor establishments reported a seventh consecutive year of record sales totaling \$240.9 million. Total sales generated in 2002 rose \$7.9 million or 3.4% over sales reported in 2001. The stores reported a net income of \$19.0 million in 2002, which was 6.1 percent less than the net income reported in 2001. Total municipal liquor sales ranged from \$30,820 in Trimont to \$9.5 million in Lakeville. Net income and losses for municipal liquor stores ranged from a loss of \$130,972 in Watertown to a profit of \$835,022 in Lakeville.

Municipal liquor operations located within the Twin Cities metropolitan area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 22 of the 233 Minnesota cities (9.4 percent) that own and operate municipal liquor stores are located in the Twin Cities metropolitan area, they represent 38.2 percent of the total sales and 31.9 percent of the net income of municipal liquor operations.

Sales by metropolitan area establishments averaged \$2.1 million in 2002, compared to average sales of \$682,791 for Greater Minnesota municipal liquor stores.² The average net income of metropolitan stores was \$137,616 in 2002, compared to an average of \$59,282 for municipal liquor establishments in Greater Minnesota. Net income and losses among metropolitan liquor operations ranged from a loss of \$130,972 in Watertown to a profit of \$835,022 in Lakeville. Net income and losses among Greater Minnesota cities ranged from a loss of \$45,128 in Wood Lake to a profit of \$539,964 in Detroit Lakes. Municipal liquor stores in both the metro area and Greater Minnesota showed a decrease in net income in 2002. The

The 22 cities in the metropolitan area that have municipal liquor operations operated a total of 44 establishments selling liquor on-sale and/or off-sale. The 213 Greater Minnesota cities with municipal liquor stores operated a total of 218 establishments. Average sales and net income reflect calculations based on the number of stores rather than the number of cities.

decrease in net income of metropolitan liquor operations was far more pronounced than that of those in Greater Minnesota. The net income of metropolitan liquor stores fell 12.2 percent compared to 2.9 percent for those in Greater Minnesota.

Comparison of Metro and Greater Minnesota Municipal Liquor Operations

A comparison of liquor stores in the seven county metropolitan area to those in Greater Minnesota shows distinct differences in profitability and net transfers to governmental funds. From 2001 to 2002, metropolitan liquor operations showed a decrease of 12.2 percent in net income but an increase of 1.9 percent in net transfers to governmental funds. In Greater Minnesota, net income decreased 2.9 percent and net transfers fell 3.9 percent.

Among metro liquor stores, off sale stores showed an increase in net transfers of 7.4 percent while the onand-off sale operations had a decrease in net transfers of 30.3 percent. Among Greater Minnesota stores, off sale stores showed a decrease of 1.2 percent in net transfers and on-and-off sale liquor establishments showed a decrease of 9.3 percent.

The municipal liquor establishments operated by 27 Minnesota cities reported net losses for 2002, compared to 28 cities in 2001. Twenty-five of the 27 cities with net losses were located in Greater Minnesota. Of those cities that had net losses, all but two had populations of less than 2,500.

Table 1
Municipal Liquor Store Operations With Net Losses

Name of City	Net Loss	Name of City	Net Loss
Watertown (closed in 2002)	(\$130,972)	Lake Lillian (closed in 2002)	(\$9,894)
Wood Lake	(45,128)	Fairfax	(9,026)
Elbow Lake	(42,008)	Lewisville	(7,320)
Olivia	(29,782)	Okabena	(7,128)
Isle	(25,649)	St. Leo	(6,798)
Frazee	(25,600)	Goodridge	(6,337)
Belview	(20,196)	Avoca	(4,653)
Sacred Heart	(16,492)	Elmore	(2,283)
Round Lake	(13,365)	Barnesville	(1,046)
Ada	(13,068)	Currie	(539)
Elizabeth	(12,676)	West Concord	(429)
Ellendale	(11,797)	Williams	(427)
Bigfork	(11,503)	Tonka Bay	(278)
Bertha	(10,775)		

Liquor Store Profits Help Support City Services

During 2002, Minnesota's municipal liquor stores transferred \$14.1 million of their profits to support city services. This represents a decrease of 1.7 percent from the total amount of transfers made in 2001. Transfers totaled \$5.3 million among metro establishments compared to \$8.7 million for Greater Minnesota establishments. While it is important for municipal liquor operations to keep adequate reserves to purchase inventory and maintain their facilities, any reserves beyond these needs should be transferred to the city's governmental funds to lower property taxes or fund city services.

Municipal Liquor Operations Warrant Careful Scrutiny

City officials who are responsible for the operation of municipal liquor establishments must make certain that the operations are managed appropriately and continue to have a positive financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of its liquor store(s) if the liquor operation has failed to make a profit in at least two of the past three years. Based on this statute, the following twenty-two cities should have held a public hearing on their municipal liquor operations:

Ada	Avoca	Belview	Bertha	Bigfork	Butterfield	Cleveland
Currie	Fairfax	Glenwood	Goodridge	Hawley	Lismore	Okabena
Round Lake	e St. Leo	Trimont	Vesta	Williams	Wood Lake	

In 2001, 18 cities were required to hold a public hearing on whether or not to continue to operate their municipal liquor stores. In 2002, the municipal liquor stores in 9 of those cities reported a profit and 9 continued to operate at a loss (two of the cities with losses in 2002, Lake Lillian and Watertown, discontinued operations.) Two cities, Currie and Okabena, have posted losses for at least five years in a row.

Beyond the statutory responsibility of city officials to ensure that the liquor stores are making a profit, city officials also have a responsibility to ensure that the liquor stores are managed efficiently and effectively. An analysis of the financial data for off-sale municipal liquor stores, with similar levels of gross sales, reveals large variances in total operating expenses. Cities with relatively low gross profits (total sales minus the wholesale cost of sales) should consider whether the gross profits reflect their intended mark-up policies. If gross profits are well below the intended mark-up of inventory, theft or excessive breakage of inventory may be responsible. Likewise, if operating expenses are relatively high compared to similarly sized stores, city officials should look at stores with low operating expenses for ideas as to how they might operate more efficiently.

Table 2 highlights the variances in operating expenses for stores with similar levels of total sales.³

A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not possible. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. It would be inappropriate to draw comparisons between the total operating expenses of on-sale and off-sale establishments in different cities. Such comparisons would be flawed due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a large on-sale operation and a small off-sale operation.

Table 2
Off-Sale Liquor Store Total Sales and Total Operating Expenses

Off-Sale Municipal Liquor Stores With Total Sales Between	Number of Cities	Range In Total Operating Expenses
\$ 30,820 and \$ 150,000	8	\$ 10,242 to \$ 49,537
\$ 150,001 and \$ 250,000	4	\$ 37,089 to \$ 65,038
\$ 250,001 and \$ 350,000	6	\$ 43,927 to \$ 83,416
\$ 350,001 and \$ 450,000	5	\$ 59,426 to \$ 109,300
\$ 450,001 and \$ 650,000	5	\$ 66,547 to \$ 128,933
\$ 650,001 and \$1,000,000	17	\$108,882 to \$ 156,643
\$1,000,001 and \$2,000,000	20	\$138,010 to \$ 367,505
\$2,000,001 and \$3,000,000	14	\$239,682 to \$ 635,810
\$3,000,001 and \$9,495,093	16	\$299,445 to \$1,595,920

Utilization of Data

This report provides city officials with comparative data to help fulfill their responsibility to provide for the effective management of municipal liquor store operations. City officials should use this report to compare their liquor store finances to the finances of municipal liquor stores with comparable levels of gross sales. Table 5, beginning on page 16, lists financial data for Minnesota's municipal liquor stores arranged by total gross sales of the stores. This table facilitates financial comparisons between liquor stores of similar sizes. Using the data in this manner, city officials can determine whether their gross profits (total sales minus the wholesale cost of sales) and operating expenses are appropriate.

Table 3 Summary of 2002 Liquor Store Operations

On-Sale and Off-Sale Stores

	2001	2002				
Number of Cities	140	138				
			Percent	of Sales		Percent
	Amount	Amount	2001	2002	Variance	Change
Sales	\$66,093,422	\$68,675,044	100.0%	100.0%	2,581,622	3.91%
Cost of Sales	40,712,039	42,581,871	61.6%	62.0%	1,869,832	4.59%
Gross Profit	25,381,383	26,093,173	38.4%	38.0%	711,790	2.80%
Operating Expenses	21,765,914	23,008,599	32.9%	33.5%	1,242,685	5.71%
Income from Operations	3,615,469	3,084,574	5.5%	4.5%	(530,895)	-14.68%
Nonoperating Revenues	1,497,469	1,304,100	2.3%	1.9%	(193,369)	-12.91%
Nonoperating Expenses	234,873	228,311	0.4%	0.3%	(6,562)	-2.79%
Net Income Before Transfers	4,878,065	4,160,363	7.4%	6.1%	(717,702)	-14.71%
Transfers to Other City Funds	3,722,333	3,218,463			(503,870)	-13.54%

Off-Sale Only Stores

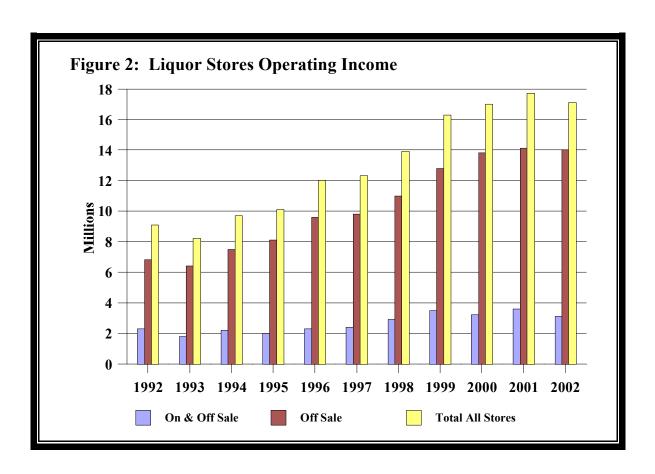
Number of Cities	94	95				
			Percent	of Sales		Percent
	Amount	Amount	2001	2002	Variance	Change
Sales	\$166,835,927	\$172,192,070	100.0%	100.0%	5,356,143	3.21%
Cost of Sales	126,332,700	130,214,517	75.7%	75.6%	3,881,817	3.07%
Gross Profit	40,503,227	41,977,553	24.3%	24.4%	1,474,326	3.64%
Operating Expenses	26,451,733	27,970,412	15.9%	16.2%	1,518,679	5.74%
Income from Operations	14,051,494	14,007,141	8.4%	8.1%	(44,353)	-0.32%
Nonoperating Revenues	1,951,709	1,539,470	1.2%	0.9%	(412,239)	-21.12%
Nonoperating Expenses	669,427	728,399	0.4%	0.4%	58,972	8.81%
Net Income Before Transfers	15,333,776	14,818,212	9.2%	8.6%	(515,564)	-3.36%
Transfers to Other City Funds	10,594,251	10,849,303			255,052	2.41%

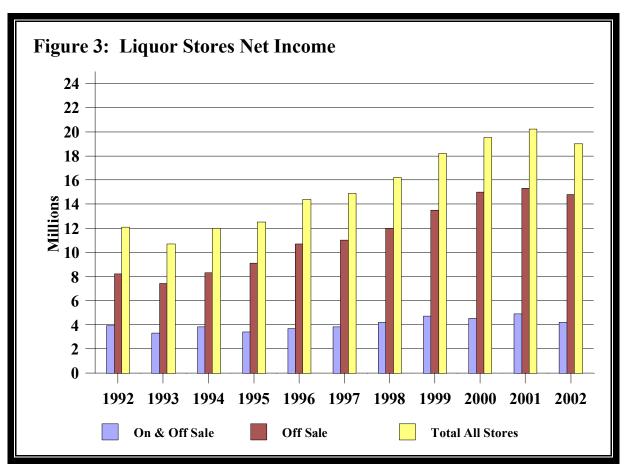
2002

2001

Total City Liquor Stores

Total City Elquor Stores						
	2001	2002				
Number of Cities	234	233				
			Percent	of Sales		Percent
	Amount	Amount	2001	2002	Variance	Change
Sales	\$232,929,349	\$240,867,114	100.0%	100.0%	7,937,765	3.41%
Cost of Sales	167,044,739	172,796,388	71.7%	71.7%	5,751,649	3.44%
Gross Profit	65,884,610	68,070,726	28.3%	28.3%	2,186,116	3.32%
Operating Expenses	48,217,647	50,979,011	20.7%	21.2%	2,761,364	5.73%
Income from Operations	17,666,963	17,091,715	7.6%	7.1%	(575,248)	-3.26%
Nonoperating Revenues	3,449,178	2,843,570	1.5%	1.2%	(605,608)	-17.56%
Nonoperating Expenses	904,300	956,710	0.4%	0.4%	52,410	5.80%
Net Income Before Transfers	20,211,841	18,978,575	8.7%	7.9%	(1,233,266)	-6.10%
Transfers to Other City Funds	14,316,584	14,067,766			(248,818)	-1.74%







Appendix 1 2002 Liquor Store Tables



Table 4
Analysis of City Liquor Store Operations - 2002

						Gross F	Profit					Net Profi	t/(Loss)	Transfers
		Foot-			Cost		Percent	Opera	iting	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
•												,		
Ada	On & Off Sale		1,668	432,958	276,236	156,722	36.2%	172,406	(15,684)	2,616		(13,068)	-3.0%	
Aitkin	Off Sale Only		2,074	819,716	640,131	179,585	21.9%	144,606	34,979	14,251		49,230	6.0%	45,009
Akeley	On & Off Sale		395	431,458	286,049	145,409	33.7%	129,651	15,758			15,758	3.7%	
Alexandria	Off Sale Only		9,855	3,376,622	2,653,582	723,040	21.4%	400,151	322,889	3,984	4,377	322,496	9.6%	300,000
Anoka	Off Sale Only		18,121	2,946,253	2,222,888	723,365	24.6%	635,810	87,555	32,268		119,823	4.1%	150,000
Apple Valley	Off Sale Only		47,761	5,461,784	4,158,775	1,303,009	23.9%	879,495	423,514	21,836		445,350	8.2%	235,000
Appleton	Off Sale Only		2,586	344,289	252,928	91,361	26.5%	79,272	12,089			12,089	3.5%	10,000
Audubon	On & Off Sale		458	514,362	312,538	201,824	39.2%	176,635	25,189	3,669	19,313	9,545	1.9%	1,000
Avoca	On & Off Sale		138	178,182	99,598	78,584	44.1%	83,237	(4,653)			(4,653)	-2.6%	
Bagley	Off Sale Only		1,221	745,231	582,634	162,597	21.8%	114,196	48,401	1,306		49,707	6.7%	30,000
Balaton	On & Off Sale		621	353,192	208,136	145,056	41.1%	124,275	20,781	8,249		29,030	8.2%	42,000
Barnesville	Off Sale Only	[*]	2,260	238,226	176,765	61,461	25.8%	65,038	(3,577)	2,531		(1,046)	-0.4%	
Barnum	On & Off Sale		547	383,774	206,156	177,618	46.3%	129,267	48,351	13,214		61,565	16.0%	30,000
Battle Lake	Off Sale Only	[0]	768	772,449	558,649	213,800	27.7%	133,748	80,052	2,561	22,785	59,828	7.7%	15,000
Baudette	On & Off Sale		1,072	982,812	623,438	359,374	36.6%	248,598	110,776	4,880		115,656	11.8%	220,846
Beaver Bay	On & Off Sale		184	278,071	144,653	133,418	48.0%	142,726	(9,308)	12,140		2,832	1.0%	1,000
Belview	On & Off Sale		396	281,649	158,027	123,622	43.9%	145,811	(22,189)	1,993		(20,196)	-7.2%	
Bemidji	Off Sale Only		12,408	3,919,442	2,894,913	1,024,529	26.1%	552,177	472,352	21,910		494,262	12.6%	276,894
Benson	On & Off Sale		3,391	833,962	511,955	322,007	38.6%	286,236	35,771	5,082		40,853	4.9%	50,000
Bertha	On & Off Sale		465	176,206	105,127	71,079	40.3%	83,537	(12,458)	1,683		(10,775)	-6.1%	
Big Falls	On & Off Sale	[0]	263	233,399	131,027	102,372	43.9%	93,687	8,685	601		9,286	4.0%	
Big Lake	Off Sale Only		7,273	1,988,091	1,476,281	511,810	25.7%	277,910	233,900	13,026		246,926	12.4%	150,000
Bigfork	On & Off Sale		469	273,661	158,434	115,227	42.1%	126,730	(11,503)			(11,503)	-4.2%	7,500
Biscay	On & Off Sale		114	436,811	208,330	228,481	52.3%	201,906	26,575	25,594		52,169	11.9%	(187,592)
Blackduck	On & Off Sale		727	724,960	448,844	276,116	38.1%	182,279	93,837	10,987		104,824	14.5%	57,937
Blue Earth	Off Sale Only		3,573	896,847	674,763	222,084	24.8%	156,643	65,441	18,611		84,052	9.4%	23,644
Boyd	On & Off Sale		198	271,651	153,210	118,441	43.6%	118,166	275	3,982		4,257	1.6%	
Braham	Off Sale Only		1,301	854,820	651,243	203,577	23.8%	151,253	52,324	57,816	53,895	56,245	6.6%	23,000
Brandon	On & Off Sale		443	386,153	232,419	153,734	39.8%	117,625	36,109	3,127		39,236	10.2%	94,576
Brooklyn Center	Off Sale Only		29,185	3,435,556	2,593,765	841,791	24.5%	689,603	152,188	29,506		181,694	5.3%	100,000
Browerville	On & Off Sale		729	448,003	248,562	199,441	44.5%	178,812	20,629	2,834		23,463	5.2%	24,153
Browns Valley	On & Off Sale		656	253,006	146,452	106,554	42.1%	106,801	(247)	5,521		5,274	2.1%	19,771
Buffalo	Off Sale Only		11,422	1,889,125	1,278,573	610,552	32.3%	316,933	293,619	5,350		298,969	15.8%	300,000
Buffalo Lake	On & Off Sale		768	364,566	204,631	159,935	43.9%	126,420	33,515	1,118		34,633	9.5%	
Butterfield	Off Sale Only		551	198,441	154,614	43,827	22.1%	41,055	2,772	1,246		4,018	2.0%	
Caledonia	Off Sale Only		2,962	429,816	333,417	96,399	22.4%	73,386	23,013			23,013	5.4%	7,000
Callaway	On & Off Sale		204	344,690	216,127	128,563	37.3%	111,199	17,364	2,846		20,210	5.9%	12,598
Cambridge	Off Sale Only		5,846	2,816,282	2,147,683	668,599	23.7%	384,133	284,466	20,845	4,570	300,741	10.7%	175,000
Canton	Off Sale Only	[*]	337	95,097	74,960	20,137	21.2%	21,389	(1,252)	4,915		3,663	3.9%	
Clarissa	On & Off Sale		630	354,597	208,382	146,215	41.2%	126,357	19,858	4,175		24,033	6.8%	
Clearbrook	On & Off Sale		559	390,645	212,151	178,494	45.7%	146,869	31,625	116		31,741	8.1%	5,000
Clements	On & Off Sale	[21]	191											50,039
Cleveland	On & Off Sale		683	234,966	132,671	102,295	43.5%	103,830	(1,535)	12,000	3,885	6,580	2.8%	
Clontarf	On & Off Sale		166	270,179	155,203	114,976	42.6%	99,486	15,490			15,490	5.7%	27,811
Columbia Heights	Off Sale Only		18,698	6,857,307	5,254,598	1,602,709	23.4%	1,106,310	496,399	138,380	3,939	630,840	9.2%	217,954
Conger	On & Off Sale		154	174,954	99,484	75,470	43.1%	74,203	1,267	7,955	42	9,180	5.2%	
Cook	Off Sale Only		617	956,823	720,942	235,881	24.7%	146,927	88,954	9,966	4,781	94,139	9.8%	
Cottonwood	On & Off Sale		1,149	511,702	312,324	199,378	39.0%	174,464	24,914	475	1,971	23,418	4.6%	19,000
Cromwell	On & Off Sale		190	378,452	217,824	160,628	42.4%	113,730	46,898	10,443	412	56,929	15.0%	69,000

Table 4
Analysis of City Liquor Store Operations - 2002

						Gross I	Profit					Net Profi	t/(Loss)	Transfers
		Foot-			Cost		Percent	Opera	iting	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Currie	On & Off Sale		215	207.019	127,909	79,110	38.2%	84,369	(5,259)	5,963	1,243	(539)	-0.3%	
Dalton	Off Sale Only		260	240,840	177,945	62,895	26.1%	45,005	17,890	938		18,828	7.8%	15,000
Danvers	On & Off Sale		105	238,145	124,776	113,369	47.6%	96,796	16,573	3,878		20,451	8.6%	1,000
Darwin	Off Sale Only		283	554,989	428,204	126,785	22.8%	66,547	60,238	3,740		63,978	11.5%	1,500
Dawson	Off Sale Only		1,512	362,826	267,891	94,935	26.2%	83,875	11,060	1,905		12,965	3.6%	2,000
De Graff	On & Off Sale		141	246,700	125,250	121,450	49.2%	81,791	39,659		246	39,413	16.0%	16,000
Delano	On & Off Sale		3,978	1,431,646	1,084,235	347,411	24.3%	286,819	60,592	3,268	12,067	51,793	3.6%	53,000
Delavan	On & Off Sale		213	175,736	87,955	87,781	50.0%	90,829	(3,048)	12,000	2,135	6,817	3.9%	
Detroit Lakes	Off Sale Only		7,557	3,275,572	2,478,424	797,148	24.3%	299,445	497,703	42,261	2,133	539,964	16.5%	307,000
Dundee	On & Off Sale		100	152,860	74,171	78,689	51.5%	80,175	(1,486)	12,018		10,532	6.9%	17,706
Eagle Bend	On & Off Sale		618	243,740	151,918	91,822	37.7%	100,348	(8,526)	18,076	2,500	7,050	2.9%	
Eden Prairie	Off Sale Only		57,000	8,334,861	6,090,280	2,244,581	26.9%	1,559,754	684,827	15,287	65,912	634,202	7.6%	557,384
Edina	Off Sale Only		47,570	9,355,366	6,965,838	2,389,528	25.5%	1,564,459	825,069		23,135	801,934	8.6%	739,000
Elbow Lake	Off Sale Only		1,271	97,040	70,896	26,144	26.9%	49,537	(23,393)	377	18,992	(42,008)	-43.3%	
Elizabeth	Off Sale Only		172	282,232	248,298	33,934	12.0%	51,254	(17,320)	4,644	10,772	(12,676)	-4.5%	9,360
Elk River	Off Sale Only		18,082	4,072,018	2,997,847	1,074,171	26.4%	545,917	528,254	60,000	53,975	534,279	13.1%	158,300
Ellendale	On & Off Sale		598	274,443	179,544	94,899	34.6%	115,256	(20,357)	8,560		(11,797)	-4.3%	12,500
Ellsworth	On & Off Sale		527	198,745	109,670	89,075	44.8%	73,480	15,595	8,376		23,971	12.1%	12,300
Elmore	Off Sale Only		713	142,677	109,570	33,078	23.2%	36,453	(3,375)	1,092		(2,283)	-1.6%	600
Erhard	Off Sale Only		146	291,929	225,263	66,666	22.8%	60,837	5,829	5,771	420	11,180	3.8%	5,000
Fairfax	On & Off Sale		1,311	351,126	214,099	137,027	39.0%	156,983	(19,956)	10,930		(9,026)	-2.6%	50,000
Fairmont	Off Sale Only		10,816	2,111,054	1,581,252	529,802	25.1%	289,434	240,368	57,554		297,922	14.1%	50,000
Farmington	Off Sale Only		14,255	2,398,928	1,849,022	549,906	22.9%	436,362	113,544	8,802	2,261	120,085	5.0%	113,254
Fergus Falls	Off Sale Only		13,703	3,015,425	2,288,228	727,197	24.1%	373,404	353,793	88,469	6,348	435,914	14.5%	268,200
Fifty Lakes	On & Off Sale		396	270,536	128,755	141,781	52.4%	118,592	23,189	1,999	0,546	25,188	9.3%	208,200
Finlayson	On & Off Sale		323	424,204	211,865	212,339	50.1%	146,566	65,773	1,200		66,973	15.8%	174,000
Flensburg	On & Off Sale	[0]	242	238,393	113,867	124,526	52.2%	99,646	24,880	16,879	10,131	31,628	13.3%	174,000
Foreston	On & Off Sale		401	323,626	181,985	141,641	43.8%	127,363	14,278	22,683	10,131	36,961	11.4%	
Frazee	On & Off Sale	[*]	1,373	568,129	358,183	209,946	37.0%	235,546	(25,600)			(25,600)	-4.5%	
Fridley	Off Sale Only		27,460	5,296,231	4,182,313	1,113,918	21.0%	776,079	337,839	20,965	9,699	349,105	6.6%	400,000
Gilman	On & Off Sale		225	320,924	178,502	142,422	44.4%	149,668	(7,246)	24,307		17,061	5.3%	10,800
Glencoe	Off Sale Only		5,549	1,071,110	845,720	225,390	21.0%	138,010	87,380	1,056	19,336	69,100	6.5%	55,000
Glenwood	On & Off Sale		2,591	1,033,467	735,002	298,465	28.9%	291,990	6,475	20,438	17,550	26,913	2.6%	33,000
Goodridge	On & Off Sale		98	223,357	135,332	88,025	39.4%	102,256	(14,231)	7,894		(6,337)	-2.8%	
Grand Marais	Off Sale Only		1,402	1,147,528	773,309	374,219	32.6%	208,216	166,003	16,771		182,774	15.9%	120,000
Granite Falls	Off Sale Only		3,053	653,263	473,198	180,065	27.6%	108,882	71,183	18,387		89,570	13.7%	107,333
Hackensack	On & Off Sale		308	741,584	457,201	284,383	38.3%	208,285	76,098	16,567		76,114	10.3%	43,500
Hadley	On & Off Sale		68	122,415	58,733	63,682	52.0%	69,771	(6,089)	12,362		6,273	5.1%	
Hanley Falls	On & Off Sale		317	224,136	115,099	109,037	48.6%	94,523	14,514	721		15,235	6.8%	5,000
Hanska	On & Off Sale		437	377,993	181,377	196,616	52.0%	156,349	40,267	1,663		41,930	11.1%	28,300
Hawley	Off Sale Only		1,899	466,338	350,481	115,857	24.8%	106,493	9,364	1,005	1,895	7,469	1.6%	10,000
Herman	On & Off Sale		444	308,714	192,102	116,612	37.8%	105,419	11,193	17,158	1,010	27,341	8.9%	7,951
Heron Lake	On & Off Sale		767	238,032	138,334	99,698	41.9%	89,350	10,348	734	1,010	11,082	4.7%	280
Hinckley	On & Off Sale		1,307	1,410,608	941,234	469,374	33.3%	358,332	111,042	6,614	12,685	104,971	7.4%	100,250
Hitterdal	On & Off Sale		1,307	315,743	164,382	151,361	47.9%	109,546	41,815	0,014	12,083	41,815	13.2%	100,230
Holdingford	On & Off Sale		744	350,884	164,382	181,153	51.6%	131,046	50,107			50,107	14.3%	30,372
Houston	On & Off Sale		1,019	410,245	213,476	196,769	48.0%	198,330	(1,561)	6,097		4,536	14.3%	19,200
Howard Lake	On & Off Sale		1,876	956,894	636,942	319,952	33.4%	216,848	103,104	9,696	1,279	111,521	11.7%	40,000
Hutchinson			1,876	3,599,875	2,781,474	818,401	22.7%	482,152	336,249	17,844	2,876	351,217	9.8%	277,200
TIUCHIIISOH	Off Sale Only		13,403	3,377,013	2,/01,4/4	010,401	44.170	402,132	330,249	1 /,044	2,0/0	331,417	9.070	211,200

Table 4
Analysis of City Liquor Store Operations - 2002

						Gross F	Profit					Net Profi	t/(Loss)	Transfers
		Foot-			Cost		Percent	Opera	ating	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
												,		
Isanti	Off Sale Only		3,793	1,478,107	1,146,690	331,417	22.4%	196,500	134,917	13,291		148,208	10.0%	117,191
Isle	On & Off Sale		740	1,187,482	875,126	312,356	26.3%	338,428	(26,072)	423		(25,649)	-2.2%	30,780
Ivanhoe	On & Off Sale		665	372,370	210,868	161,502	43.4%	144,851	16,651	624	260	17,015	4.6%	1,000
Jackson	Off Sale Only		3,490	578,807	467,387	111,420	19.2%	111,730	(310)	12,267		11,957	2.1%	10,000
Jasper	On & Off Sale		598	188,541	92,557	95,984	50.9%	94,803	1,181	1,132		2,313	1.2%	15,000
Kasson	Off Sale Only		4,788	738,605	557,630	180,975	24.5%	153,897	27,078	2,078		29,156	3.9%	1,000
Kelliher	On & Off Sale		304	362,273	200,215	162,058	44.7%	120,349	41,709	1,760		43,469	12.0%	20,000
Kellogg	On & Off Sale		444	175,378	76,411	98,967	56.4%	91,402	7,565	6,375		13,940	7.9%	6,000
Kenyon	On & Off Sale		1,687	510,041	291,595	218,446	42.8%	184,665	33,781	14,585		48,366	9.5%	28,000
Kiester	Off Sale Only	[*]	538	123,848	83,106	40,742	32.9%	30,039	10,703			10,703	8.6%	71
Lafayette	On & Off Sale	[21][22]	531	115,556	54,483	61,073	52.9%	57,289	3,784	108,915		112,699	97.5%	
Lake Benton	On & Off Sale		699	230,942	127,326	103,616	44.9%	95,392	8,224	7,520		15,744	6.8%	40,000
Lake Lillian	Off Sale Only	[0][21]	253	126,091	98,710	27,381	21.7%	37,275	(9,894)			(9,894)	-7.8%	(8,500)
Lake Park	On & Off Sale		799	625,239	380,251	244,988	39.2%	215,978	29,010	5,829		34,839	5.6%	11,200
Lake Wilson	On & Off Sale		264	219,863	115,057	104,806	47.7%	104,296	510	6,355	930	5,935	2.7%	77,175
Lakefield	Off Sale Only		1,720	251,325	175,698	75,627	30.1%	72,429	3,198	5,447	165	8,480	3.4%	(380)
Lakeville	Off Sale Only		46,285	9,495,093	7,220,734	2,274,359	24.0%	1,409,755	864,604	29,205	58,787	835,022	8.8%	315,265
Lancaster	On & Off Sale		364	245,394	148,460	96,934	39.5%	88,895	8,039	2,161		10,200	4.2%	10,000
Le Center	On & Off Sale		2,299	646,568	436,945	209,623	32.4%	160,985	48,638	18,298		66,936	10.4%	50,000
Leroy	Off Sale Only		921	172,309	137,979	34,330	19.9%	37,089	(2,759)	3,868		1,109	0.6%	
Lewisville	On & Off Sale		264	185,959	112,268	73,691	39.6%	85,473	(11,782)	4,462		(7,320)	-3.9%	
Lexington	Off Sale Only		2,220	2,409,913	1,904,069	505,844	21.0%	361,842	144,002	5,896		149,898	6.2%	453,713
Lindstrom	On & Off Sale		3,395	2,020,796	1,488,407	532,389	26.3%	400,277	132,112	20,516	8,723	143,905	7.1%	1,845
Lismore	On & Off Sale		228	299,269	155,999	143,270	47.9%	138,292	4,978	220	4,395	803	0.3%	
Litchfield	Off Sale Only		6,643	1,407,643	1,103,114	304,529	21.6%	200,094	104,435	8,392		112,827	8.0%	64,000
Littlefork	On & Off Sale		654	276,946	163,966	112,980	40.8%	112,103	877	2,618		3,495	1.3%	25,341
Long Prairie	Off Sale Only		3,027	892,994	668,975	224,019	25.1%	122,281	101,738	11,111		112,849	12.6%	75,000
Longville	On & Off Sale		182	736,995	450,103	286,892	38.9%	208,307	78,585	12,122		90,707	12.3%	50,000
Lonsdale	On & Off Sale		1,708	724,109	484,667	239,442	33.1%	172,637	66,805	27,642		94,447	13.0%	
Luverne	Off Sale Only		4,631	693,208	503,540	189,668	27.4%	154,790	34,878	7,866		42,744	6.2%	35,000
Mabel	On & Off Sale		764	276,511	171,500	105,011	38.0%	91,102	13,909	5,487	11,904	7,492	2.7%	5,000
Madelia	Off Sale Only		2,330	280,902	214,801	66,101	23.5%	43,927	22,174	7,827		30,001	10.7%	40,000
Madison	Off Sale Only		1,759	322,005	235,046	86,959	27.0%	83,416	3,543	1,575		5,118	1.6%	
Mahnomen	On & Off Sale		1,214	902,992	594,540	308,452	34.2%	272,103	36,349	20,328	2,500	54,177	6.0%	51,903
Maple Lake	Off Sale Only		1,650	983,010	740,515	242,495	24.7%	138,325	104,170	4,030		108,200	11.0%	20,000
Mapleton	On & Off Sale		1,682	370,583	242,377	128,206	34.6%	145,694	(17,488)	19,883		2,395	0.6%	10,000
Marshall	Off Sale Only		12,778	2,888,561	2,141,301	747,260	25.9%	270,796	476,464	21,596		498,060	17.2%	300,759
Maynard	On & Off Sale		378	317,757	171,031	146,726	46.2%	130,113	16,613	893		17,506	5.5%	8,000
Mazeppa	On & Off Sale		793	301,804	186,892	114,912	38.1%	104,119	10,793	7,189		17,982	6.0%	25,000
Medford	On & Off Sale		1,044	561,732	342,660	219,072	39.0%	199,217	19,855	9,618		29,473	5.2%	40,000
Menahga	On & Off Sale		1,217	752,234	452,138	300,096	39.9%	236,954	63,142	4,127	8,773	58,496	7.8%	50,000
Mentor	On & Off Sale		126	337,249	168,546	168,703	50.0%	154,363	14,340	12,544		26,884	8.0%	20,000
Milaca	Off Sale Only		2,606	991,489	757,736	233,753	23.6%	139,278	94,475	4,912	12,073	87,314	8.8%	15,000
Millerville	On & Off Sale		116	329,742	166,852	162,890	49.4%	120,107	42,783	3,066		45,849	13.9%	21,900
Miltona	On & Off Sale		290	536,964	327,472	209,492	39.0%	194,230	15,262	20,723		35,985	6.7%	78,000
Montevideo	Off Sale Only		5,480	1,465,381	1,114,712	350,669	23.9%	265,417	85,252	277	3,948	81,581	5.6%	80,000
Monticello	Off Sale Only		8,839	3,120,173	2,332,690	787,483	25.2%	465,038	322,445	33,986		356,431	11.4%	200,000
Moose Lake	On & Off Sale		2,327	765,585	495,953	269,632	35.2%	185,338	84,294	12,594		96,888	12.7%	79,342
Mora	Off Sale Only		3,304	2,044,642	1,555,307	489,335	23.9%	239,682	249,653	32,281		281,934	13.8%	260,000

Table 4
Analysis of City Liquor Store Operations - 2002

Olivia On & Off Sale 2,551 733,162 503,582 229,580 31.3% 280,784 (51,204) 21,422 (29,007) Orr On & Off Sale 248 470,395 290,204 180,191 38.3% 174,900 5,291 28,430 33,000 Osakis On & Off Sale 1,605 487,479 277,877 209,602 43.0% 170,241 39,361 11,205 50,000 Palisade On & Off Sale 122 383,647 269,154 114,493 29.8% 96,357 18,136 1,715 19,000 Park Rapids Off Sale Only 3,393 2,197,816 1,699,347 498,469 22.7% 337,482 160,987 12,811 173,000 Parkers Prairie On & Off Sale 1,018 356,145 234,858 121,287 34.1% 110,461 10,826 23,059 33,482	81 7.0% 76 10.5% 29 1.4% 97 12.6% 88 14.7% 20 4.1% 56 5.4% 71 6.2% 88 7.2% 67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	27,500 194,000 77,426 50,000 87,500 4,307 180,000 17,000 15,000 58,284 (9,500) 10,000
Morris Off Sale Only 5,207 1,074,518 825,934 248,584 23.1% 161,761 86,823 2,242 13,884 75,000 Morton On & Off Sale 436 314,694 164,728 149,966 47.7% 122,075 27,891 5,085 32,000 Mound Off Sale Only 9,460 1,881,175 1,438,619 442,556 23,59% 367,505 75,051 17,768 65,990 26,000 Nevis On & Off Sale 360 500,001 295,902 204,099 40.8% 141,102 62,997 62,000 New York Mills On & Off Sale 1,175 592,592 348,656 243,936 41.2% 160,429 83,507 3,581 87,01 Nisswa On & Off Sale 1,990 1,910,911 1,335,326 575,585 30.1% 494,602 80,983 3,563 77, North Branch Off Sale Only	81 7.0% 76 10.5% 29 1.4% 97 12.6% 88 14.7% 20 4.1% 56 5.4% 71 6.2% 88 7.2% 67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	58,500 27,500 194,000 77,426 50,000 87,500 4,307 180,000 17,000 15,000 58,284 (9,500) 10,000
Morton On & Off Sale	76 10.5% 29 1.4% 97 12.6% 88 14.7% 20 4.1% 56 5.4% 71 6.2% 88 7.2% 75 18.2% 67 6.6% 628) -2.6% 82) -4.1% 21 7.2% 66 10.4%	27,500 194,000 77,426 50,000 87,500 4,307 180,000 17,000 15,000 58,284 (9,500) 10,000
Morton On & Off Sale	29 1.4% 97 12.6% 88 14.7% 20 4.1% 56 5.4% 71 6.2% 88 7.2% 75 18.2% 67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	194,000 77,426 50,000 87,500 4,307 180,000 17,000 15,000 58,284 (9,500) 10,000
Nevis On & Off Sale 360 500,001 295,902 204,099 40.8% 141,102 62,997 62, New York Mills On & Off Sale 1,175 592,592 348,656 243,936 41.2% 160,429 83,507 3,581 87, Nisswa Nor & Off Sale 1,990 1,910,911 1,335,326 575,585 30.1% 494,602 80,983 3,563 77, North Branch North Branch Off Sale Only 8,978 1,460,939 1,072,093 388,846 26.6% 275,947 112,899 10,792 45,035 78, Northfield Northome On & Off Sale Only 17,846 2,158,759 1,599,023 559,736 25.9% 457,467 102,269 31,537 1,035 132, Northome Northome On & Off Sale 224 195,881 111,304 84,577 43.2% 72,959 11,618 2,470	97 12.6% 88 14.7% 20 4.1% 56 5.4% 71 6.2% 88 7.2% 75 18.2% 67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	77,426 50,000 87,500 4,307 180,000 17,000 15,000 58,284 (9,500) 10,000
Nevis On & Off Sale 360 500,001 295,902 204,099 40.8% 141,102 62,997 62, New York Mills On & Off Sale 1,175 592,592 348,656 243,936 41.2% 160,429 83,507 3,581 87, Nisswa Nor & Off Sale 1,990 1,910,911 1,335,326 575,585 30.1% 494,602 80,983 3,563 77, North Branch North Branch Off Sale Only 8,978 1,460,939 1,072,093 388,846 26.6% 275,947 112,899 10,792 45,035 78, Northfield Northfield Off Sale Only 17,846 2,158,759 1,599,023 559,736 25.9% 457,467 102,269 31,537 1,035 132, Northome Northfield On & Off Sale 138 384,044 244,878 139,166 36.2% 75,564 63,602 6,173	188 14.7% 20 4.1% 56 5.4% 71 6.2% 88 7.2% 75 18.2% 67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	50,000 87,500 4,307 180,000 17,000 15,000 58,284 (9,500) 10,000
Nisswa On & Off Sale 1,990 1,910,911 1,335,326 575,585 30.1% 494,602 80,983 3,563 77, 77, 77 North Branch Off Sale Only 8,978 1,460,939 1,072,093 388,846 26.6% 275,947 112,899 10,792 45,035 78, 78, 78, 78, 78, 78, 78, 78, 78, 78,	20 4.1% 56 5.4% 71 6.2% 88 7.2% 75 18.2% 67 6.6% 228) -2.6% 82) -4.1% 21 7.2% 66 10.4%	50,000 87,500 4,307 180,000 17,000 15,000 58,284 (9,500) 10,000
North Branch Off Sale Only 8,978 1,460,939 1,072,093 388,846 26.6% 275,947 112,899 10,792 45,035 78, Northfield Off Sale Only 17,846 2,158,759 1,599,023 559,736 25.9% 457,467 102,269 31,537 1,035 132, Northome On & Off Sale 224 195,881 111,304 84,577 43.2% 72,959 11,618 2,470 14, Ogema On & Off Sale 138 384,044 244,878 139,166 36.2% 75,564 63,602 6,173 69, Ogilvie On & Off Sale 481 386,585 228,277 158,308 41.0% 157,087 1,221 24,495 149 25, Okabena On & Off Sale 181 273,031 166,626 106,405 39.0% 128,575 (22,170) 15,042 (27,001) 00,045	56 5.4% 71 6.2% 88 7.2% 75 18.2% 67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	4,307 180,000 17,000 15,000 58,284 (9,500) 10,000
Northfield Off Sale Only 17,846 2,158,759 1,599,023 559,736 25.9% 457,467 102,269 31,537 1,035 132, Northome Northome On & Off Sale 224 195,881 111,304 84,577 43.2% 72,959 11,618 2,470 14, Ogema Ogivie On & Off Sale 138 384,044 244,878 139,166 36.2% 75,564 63,602 6,173 69, Ogivie On & Off Sale 481 386,585 228,277 158,308 41.0% 157,087 1,221 24,495 149 25, Okabena On & Off Sale 181 273,031 166,626 106,405 39.0% 128,575 (22,170) 15,042 (7,001) Olivia On & Off Sale 2,551 733,162 503,582 229,580 31.3% 280,784 (51,204) 21,422 (29,002) 180,191 38.3% 17	71 6.2% 88 7.2% 75 18.2% 67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	180,000 17,000 15,000 58,284 (9,500) 10,000
Northfield Off Sale Only 17,846 2,158,759 1,599,023 559,736 25.9% 457,467 102,269 31,537 1,035 132, Northome Northome On & Off Sale 224 195,881 111,304 84,577 43.2% 72,959 11,618 2,470 14, Ogema Ogivie On & Off Sale 138 384,044 244,878 139,166 36.2% 75,564 63,602 6,173 69, Ogivie On & Off Sale 481 386,585 228,277 158,308 41.0% 157,087 1,221 24,495 149 25, Okabena On & Off Sale 181 273,031 166,626 106,405 39.0% 128,575 (22,170) 15,042 (7,001) Olivia On & Off Sale 2,551 733,162 503,582 229,580 31.3% 280,784 (51,204) 21,422 (29,002) 180,191 38.3% 17	71 6.2% 88 7.2% 75 18.2% 67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	180,000 17,000 15,000 58,284 (9,500) 10,000
Northome On & Off Sale 224 195,881 111,304 84,577 43.2% 72,959 11,618 2,470 14,09 Ogema On & Off Sale 138 384,044 244,878 139,166 36.2% 75,564 63,602 6,173 69,09 Ogilvie On & Off Sale 481 386,585 228,277 158,308 41.0% 157,087 1,221 24,495 149 25,00 Okabena On & Off Sale 181 273,031 166,626 106,405 39.0% 128,575 (22,170) 15,042 (7,0 Olivia On & Off Sale 2,551 733,162 503,582 229,580 31.3% 280,784 (51,204) 21,422 (29,0 Orr On & Off Sale 248 470,395 290,204 180,191 38.3% 174,900 5,291 28,430 33,0 0sakis On & Off Sale	7.2% 7.5 18.2% 67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	17,000 15,000 58,284 (9,500) 10,000 10,000
Ogema On & Off Sale 138 384,044 244,878 139,166 36.2% 75,564 63,602 6,173 69, Ogilvie On & Off Sale 481 386,585 228,277 158,308 41.0% 157,087 1,221 24,495 149 25, Okabena On & Off Sale 181 273,031 166,626 106,405 39.0% 128,575 (22,170) 15,042 (7,012) Olivia On & Off Sale 2,551 733,162 503,582 229,580 31.3% 280,784 (51,204) 21,422 (29,072) Orr On & Off Sale 248 470,395 290,204 180,191 38.3% 174,900 5,291 28,430 33,05 234,843 33,05 290,602 43.0% 170,241 39,361 11,205 50,06 Palisade On & Off Sale 122 383,647 <	67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	58,284 (9,500) 10,000 10,000
Ogilvie On & Off Sale 481 386,585 228,277 158,308 41.0% 157,087 1,221 24,495 149 25, Okabena On & Off Sale 181 273,031 166,626 106,405 39.0% 128,575 (22,170) 15,042 (7,01) Olivia On & Off Sale 2,551 733,162 503,582 229,580 31.3% 280,784 (51,204) 21,422 (29,07) Orr On & Off Sale 248 470,395 290,204 180,191 38.3% 174,900 5,291 28,430 33,05 Osakis On & Off Sale 1,605 487,479 277,877 209,602 43.0% 170,241 39,361 11,205 50, Palisade On & Off Sale 122 383,647 269,154 114,493 29.8% 96,357 18,136 1,715 19, Park Rapids	67 6.6% 28) -2.6% 82) -4.1% 21 7.2% 66 10.4%	58,284 (9,500) 10,000 10,000
Okabena On & Off Sale 181 273,031 166,626 106,405 39.0% 128,575 (22,170) 15,042 (7,01) Olivia On & Off Sale 2,551 733,162 503,582 229,580 31.3% 280,784 (51,204) 21,422 (29,024) Orr On & Off Sale 248 470,395 290,204 180,191 38.3% 174,900 5,291 28,430 33,033 Osakis On & Off Sale 1,605 487,479 277,877 209,602 43.0% 170,241 39,361 11,205 50, Palisade On & Off Sale 122 383,647 269,154 114,493 29.8% 96,357 18,136 1,715 19, Park Rapids Off Sale Only 3,393 2,197,816 1,699,347 498,469 22.7% 337,482 160,987 12,811 173, Parkers	28) -2.6% (82) -4.1% (21 7.2% (66 10.4%	(9,500) 10,000 10,000
Olivia On & Off Sale 2,551 733,162 503,582 229,580 31.3% 280,784 (51,204) 21,422 (29,787) Orr On & Off Sale 248 470,395 290,204 180,191 38.3% 174,900 5,291 28,430 33, Osakis On & Off Sale 1,605 487,479 277,877 209,602 43.0% 170,241 39,361 11,205 50, Palisade On & Off Sale 122 383,647 269,154 114,493 29.8% 96,357 18,136 1,715 19, Park Rapids Off Sale Only 3,393 2,197,816 1,699,347 498,469 22.7% 337,482 160,987 12,811 173, Parkers Prairie On & Off Sale 1,018 356,145 234,858 121,287 34.1% 110,461 10,826 23,059 33,	82) -4.1% 21 7.2% 66 10.4%	10,000 10,000
Orr On & Off Sale 248 470,395 290,204 180,191 38.3% 174,900 5,291 28,430 33, Osakis On & Off Sale 1,605 487,479 277,877 209,602 43.0% 170,241 39,361 11,205 50, Palisade On & Off Sale 122 383,647 269,154 114,493 29.8% 96,357 18,136 1,715 19, Park Rapids Off Sale Only 3,393 2,197,816 1,699,347 498,469 22.7% 337,482 160,987 12,811 173, Parkers Prairie On & Off Sale 1,018 356,145 234,858 121,287 34.1% 110,461 10,826 23,059 33,	7.2% 66 10.4%	10,000
Osakis On & Off Sale 1,605 487,479 277,877 209,602 43.0% 170,241 39,361 11,205 50, Palisade On & Off Sale 122 383,647 269,154 114,493 29.8% 96,357 18,136 1,715 19, Park Rapids Off Sale Only 3,393 2,197,816 1,699,347 498,469 22.7% 337,482 160,987 12,811 173, Parkers Prairie On & Off Sale 1,018 356,145 234,858 121,287 34.1% 110,461 10,826 23,059 33,	66 10.4%	,
Palisade On & Off Sale 122 383,647 269,154 114,493 29.8% 96,357 18,136 1,715 19, Park Rapids Off Sale Only 3,393 2,197,816 1,699,347 498,469 22.7% 337,482 160,987 12,811 173, Parkers Prairie On & Off Sale 1,018 356,145 234,858 121,287 34.1% 110,461 10,826 23,059 33,		
Park Rapids Off Sale Only 3,393 2,197,816 1,699,347 498,469 22.7% 337,482 160,987 12,811 173, Parkers Prairie On & Off Sale 1,018 356,145 234,858 121,287 34.1% 110,461 10,826 23,059 33,		
Parkers Prairie On & Off Sale 1,018 356,145 234,858 121,287 34.1% 110,461 10,826 23,059 33,		,
Paynesville Off Sale Only 2,305 709,347 547,439 161,908 22.8% 122,307 39,601 7,766 48 47,	19 6.7%	
Pelican Rapids Off Sale Only 2,431 555,257 418,414 136,843 24.6% 120,973 15,870 1,286 17,		
Perham Off Sale Only 2,645 1,164,757 865,877 298,880 25.7% 153,645 145,235 12,202 1,320 156,		
Pine City Off Sale Only 3,125 1,533,596 1,158,224 375,372 24.5% 262,710 112,662 7,335 119,		
Pine Island On & Off Sale 2,845 606,028 366,959 239,069 39.4% 253,754 (14,685) 26,835 12,		,
THE COMMITTEE OF THE CO		
Pipestone Off Sale Only 4,383 858,531 628,714 229,817 26.8% 135,908 93,909 12,119 106, Plainview On & Off Sale 3,242 619,854 399,410 220,444 35.6% 217,193 3,251 22,202 25,		
Princeton Off Sale Only 4,149 1,654,436 1,234,292 420,144 25.4% 227,965 192,179 48,953 6,265 234,		
		,
		,
Remer On & Off Sale 368 497,381 281,817 215,564 43.3% 145,684 69,880 69, Renville On & Off Sale 1.303 458,639 281.168 177.471 38.7% 187.928 (10.457) 23.506 13.		, -
Richfield Off Sale Only 34,575 9,074,722 6,961,781 2,112,941 23.3% 1,595,920 517,021 34,230 3,852 547,		
Robbinsdale Off Sale Only 14,077 2,118,604 1,612,543 506,061 23.9% 429,649 76,412 10,904 87,		,
	27 0.1%	
Roseau Off Sale Only 2,746 1,278,098 947,554 330,544 25.9% 196,450 134,094 11,739 145,		,
Round Lake Off Sale Only 415 75,051 53,487 21,564 28.7% 38,203 (16,639) 3,274 (13,		
	60 1.2%	
Rushford On & Off Sale 1,742 525,831 356,642 169,189 32.2% 146,351 22,838 13,799 36,		
Russell On & Off Sale 359 271,405 136,820 134,585 49.6% 96,326 38,259 6,234 111 44,		
Sacred Heart On & Off Sale 539 295,199 169,948 125,251 42.4% 153,727 (28,476) 11,984 (16,		
Sauk Rapids Off Sale Only 11,423 2,099,015 1,653,205 445,810 21.2% 282,831 162,979 18,315 1,563 179,		,
Savage Off Sale Only 23,220 6,039,271 4,563,698 1,475,573 24.4% 1,066,975 408,598 79,576 135,923 352,		
Sebeka On & Off Sale 696 504,435 278,519 225,916 44.8% 133,718 92,198 3,184 95,		,
Sherburn On & Off Sale 1,065 394,120 239,674 154,446 39.2% 144,144 10,302 11,228 800 20,		
Shorewood Off Sale Only 7,590 2,507,191 1,829,852 677,339 27.0% 553,945 123,394 13,539 136,	33 5.5%	30,000
Silver Bay On & Off Sale 2,050 714,408 433,280 281,128 39.4% 225,040 56,088 12,879 68,	67 9.7%	34,484
	04 1.4%	8,000
Sleepy Eye Off Sale Only 3,504 413,343 301,230 112,113 27.1% 109,300 2,813 6,765 9,	78 2.3%	50,000

Table 4 **Analysis of City Liquor Store Operations - 2002**

						Gross I	Profit					Net Profi	t/(Loss)	Transfers
		Foot-			Cost		Percent	Oper	ating	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
South Haven	On & Off Sale		191	348,027	176,733	171,294	49.2%	136,355	34,939	1,521		36,460	10.5%	10,000
Spring Grove	On & Off Sale		1,307	350,682	206,788	143,894	41.0%	133,801	10,093	2,632		12,725	3.6%	19,200
Spring Lake Park	Off Sale Only		6,825	2,821,810	2,189,595	632,215	22.4%	550,156	82,059	61,932	11,242	132,749	4.7%	150,000
Stacy	On & Off Sale	[0]	1,322	540,885	305,237	235,648	43.6%	176,902	58,746	485		59,231	11.0%	
St. Anthony	On & Off Sale		8,019	5,085,932	3,639,002	1,446,930	28.4%	1,161,700	285,230	61,090	44,216	302,104	5.9%	300,500
St. Francis	Off Sale Only		5,680	1,205,572	920,503	285,069	23.6%	189,492	95,577	8,091	4,824	98,844	8.2%	11,500
St. Hilaire	On & Off Sale		268	376,854	202,024	174,830	46.4%	142,246	32,584	5,832		38,416	10.2%	6,000
St. James	Off Sale Only		4,671	615,452	444,499	170.953	27.8%	128,933	42.020	50.342		92,362	15.0%	83,086
St. Leo	On & Off Sale		102	100,476	48,278	52,198	52.0%	64,128	(11,930)	5,132		(6,798)	-6.8%	2,000
Thief River Falls	Off Sale Only		8,447	2,949,708	2,272,152	677,556	23.0%	427,232	250,324	18,331	7,281	261,374	8.9%	213,160
Tonka Bay	Off Sale Only		1,566	50,687	40,723	9,964	19.7%	10,242	(278)	10,331	7,201	(278)	-0.5%	213,100
Tracy	On & Off Sale		2,247	577,354	363,178	214,176	37.1%	244,813	(30,637)	35,357	635	4,085	0.7%	40,000
,	Off Sale Only		738	30,820		6,911	22.4%					4,083	13.9%	
Trimont				,	23,909 259,993		41.0%	18,902	(11,991)	16,261	417		8.4%	20.000
Twin Valley	On & Off Sale		852	440,594		180,601		149,554	31,047	6,565	417	37,195		20,000
Two Harbors	Off Sale Only		3,633	1,490,824	1,109,827	380,997	25.6%	231,859	149,138	18,755		167,893	11.3%	170,358
Ulen	On & Off Sale		536	270,415	156,606	113,809	42.1%	96,943	16,866	296		17,162	6.3%	10,000
Underwood	Off Sale Only		335	367,585	279,270	88,315	24.0%	61,045	27,270	189	1,192	26,267	7.1%	20,000
Vergas	Off Sale Only		314	377,037	288,425	88,612	23.5%	59,426	29,186	5,256		34,442	9.1%	6,000
Verndale	On & Off Sale		575	247,021	125,669	121,352	49.1%	100,023	21,329	1,867		23,196	9.4%	6,843
Vesta	On & Off Sale		330	172,045	80,594	91,451	53.2%	82,896	8,555	1,347		9,902	5.8%	4,000
Wadena	Off Sale Only		4,293	1,107,690	852,513	255,177	23.0%	169,307	85,870	10,975		96,845	8.7%	225,000
Waldorf	On & Off Sale	[0]	236	209,175	112,541	96,634	46.2%	76,375	20,259	6,665		26,924	12.9%	8,000
Walker	Off Sale Only		1,099	685,958	498,615	187,343	27.3%	136,739	50,604			50,604	7.4%	
Walnut Grove	On & Off Sale		684	313,641	158,132	155,509	49.6%	128,647	26,862	5,373		32,235	10.3%	(93,720)
Warroad	Off Sale Only		1,751	936,451	717,004	219,447	23.4%	141,962	77,485			77,485	8.3%	75,000
Watertown	On & Off Sale	[21]	3,413	610,424	438,830	171,594	28.1%	307,572	(135,978)	5,006		(130,972)	-21.5%	
Waverly	On & Off Sale		747	428,244	267,865	160,379	37.5%	157,093	3,286	8,654		11,940	2.8%	20,000
Wayzata	On & Off Sale		4,119	2,939,940	1,743,974	1,195,966	40.7%	985,274	210,692	21,841		232,533	7.9%	225,000
Wells	On & Off Sale		2,489	637,379	408,198	229,181	36.0%	188,466	40,715	12,465	1,014	52,166	8.2%	20,000
West Concord	On & Off Sale		838	317,477	162,459	155,018	48.8%	178,514	(23,496)	23,067		(429)	-0.1%	
Williams	On & Off Sale		197	370,650	235,615	135,035	36.4%	150,528	(15,493)	17,779	2,713	(427)	-0.1%	6,000
Wilmont	On & Off Sale		324	215,801	109,490	106,311	49.3%	112,501	(6,190)	13,338	249	6,899	3.2%	
Windom	Off Sale Only		4,506	1,040,924	736,266	304,658	29.3%	212,196	92,462		30,000	62,462	6.0%	35,000
Winton	On & Off Sale		189	210,218	113,232	96,986	46.1%	115,898	(18,912)	21,219	30,000	2,307	1.1%	2,000
Wolf Lake	On & Off Sale		31	297,067	181,135	115,932	39.0%	114,823	1,109	8,010		9,119	3.1%	20,000
Wood Lake	On & Off Sale		428	182,904	129,342	53,562	29.3%	99,077	(45,515)	387		(45,128)	-24.7%	(14,266)
					1,118,763	391,783	25.9%		138,646			155,432	10.3%	
Worthington	Off Sale Only		11,248	1,510,546	1,118,763	391,/83	23.9%	253,137	138,040	16,786		155,432	10.5%	125,000
Off Sale Only			746,798	172,192,070	130,214,517	41,977,553	24.4%	27,970,412	14,007,141	1,539,470	728,399	14,818,212	8.6%	10,849,303
On & Off Sale			127,490	68,675,044	42,581,871	26,093,173	38.0%	23,008,599	3,084,574	1,304,100	228,311	4,160,363	6.1%	3,218,463
All Stores			874,288	240,867,114	172,796,388	68,070,726	28.3%	50,979,011	17,091,715	2,843,570	956,710	18,978,575	7.9%	14,067,766

Footnotes:

- [*] The accrual basis of accounting is used; however, no depreciation is shown.
- [0] Cash basis of accounting.
- [21] [22] Discontinued operations during 2002.

 Non-operating income includes the gain on the sale of fixed assets.

Table 5
Analysis of City Liquor Store Operations - 2002
Listed by Gross Sales

						Gross P	rofit					Net Profit	(Loss)	Transfers
		Foot-			Cost		Percent	Opera	nting	Nonon	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Lakeville	Off Sale Only		46,285	9,495,093	7,220,734	2,274,359	24.0%	1,409,755	864,604	29,205	58,787	835,022	8.8%	315,265
Edina	Off Sale Only		47,570	9,355,366	6,965,838	2,389,528	25.5%	1,564,459	825,069		23,135	801,934	8.6%	739,000
Richfield	Off Sale Only		34,575	9,074,722	6,961,781	2,112,941	23.3%	1,595,920	517,021	34,230	3,852	547,399	6.0%	698,320
Eden Prairie	Off Sale Only		57,000	8,334,861	6,090,280	2,244,581	26.9%	1,559,754	684,827	15,287	65,912	634,202	7.6%	557,384
Columbia Heights	Off Sale Only		18,698	6,857,307	5,254,598	1,602,709	23.4%	1,106,310	496,399	138,380	3,939	630,840	9.2%	217,954
Savage	Off Sale Only		23,220	6,039,271	4,563,698	1,475,573	24.4%	1,066,975	408,598	79,576	135,923	352,251	5.8%	376,000
Apple Valley	Off Sale Only		47,761	5,461,784	4,158,775	1,303,009	23.9%	879,495	423,514	21,836		445,350	8.2%	235,000
Fridley	Off Sale Only		27,460	5,296,231	4,182,313	1,113,918	21.0%	776,079	337,839	20,965	9,699	349,105	6.6%	400,000
St. Anthony	On & Off Sale		8,019	5,085,932	3,639,002	1,446,930	28.4%	1,161,700	285,230	61,090	44,216	302,104	5.9%	300,500
Elk River	Off Sale Only		18,082	4,072,018	2,997,847	1,074,171	26.4%	545,917	528,254	60,000	53,975	534,279	13.1%	158,300
Bemidji	Off Sale Only		12,408	3,919,442	2,894,913	1,024,529	26.1%	552,177	472,352	21,910		494,262	12.6%	276,894
Hutchinson	Off Sale Only		13,403	3,599,875	2,781,474	818,401	22.7%	482,152	336,249	17,844	2,876	351,217	9.8%	277,200
Brooklyn Center	Off Sale Only		29,185	3,435,556	2,593,765	841,791	24.5%	689,603	152,188	29,506		181,694	5.3%	100,000
Alexandria	Off Sale Only		9,855	3,376,622	2,653,582	723,040	21.4%	400,151	322,889	3,984	4,377	322,496	9.6%	300,000
Detroit Lakes	Off Sale Only		7,557	3,275,572	2,478,424	797,148	24.3%	299,445	497,703	42,261		539,964	16.5%	307,000
Monticello	Off Sale Only		8,839	3,120,173	2,332,690	787,483	25.2%	465,038	322,445	33,986		356,431	11.4%	200,000
Fergus Falls	Off Sale Only		13,703	3,015,425	2,288,228	727,197	24.1%	373,404	353,793	88,469	6,348	435,914	14.5%	268,200
Thief River Falls	Off Sale Only		8,447	2,949,708	2,272,152	677,556	23.0%	427,232	250,324	18,331	7,281	261,374	8.9%	213,160
Anoka	Off Sale Only		18,121	2,946,253	2,222,888	723,365	24.6%	635,810	87,555	32,268		119,823	4.1%	150,000
Wayzata	On & Off Sale		4,119	2,939,940	1,743,974	1,195,966	40.7%	985,274	210,692	21,841		232,533	7.9%	225,000
Marshall	Off Sale Only		12,778	2,888,561	2,141,301	747,260	25.9%	270,796	476,464	21,596		498,060	17.2%	300,759
Spring Lake Park	Off Sale Only		6,825	2,821,810	2,189,595	632,215	22.4%	550,156	82,059	61,932	11,242	132,749	4.7%	150,000
Cambridge	Off Sale Only		5,846	2,816,282	2,147,683	668,599	23.7%	384,133	284,466	20,845	4,570	300,741	10.7%	175,000
Shorewood	Off Sale Only		7,590	2,507,191	1,829,852	677,339	27.0%	553,945	123,394	13,539		136,933	5.5%	30,000
Lexington	Off Sale Only		2,220	2,409,913	1,904,069	505,844	21.0%	361,842	144,002	5,896		149,898	6.2%	453,713
Farmington	Off Sale Only		14,255	2,398,928	1,849,022	549,906	22.9%	436,362	113,544	8,802	2,261	120,085	5.0%	113,254
Park Rapids	Off Sale Only		3,393	2,197,816	1,699,347	498,469	22.7%	337,482	160,987	12,811		173,798	7.9%	
Northfield	Off Sale Only		17,846	2,158,759	1,599,023	559,736	25.9%	457,467	102,269	31,537	1,035	132,771	6.2%	180,000
Robbinsdale	Off Sale Only		14,077	2,118,604	1,612,543	506,061	23.9%	429,649	76,412	10,904		87,316	4.1%	75,000
Fairmont	Off Sale Only		10,816	2,111,054	1,581,252	529,802	25.1%	289,434	240,368	57,554		297,922	14.1%	
Sauk Rapids	Off Sale Only		11,423	2,099,015	1,653,205	445,810	21.2%	282,831	162,979	18,315	1,563	179,731	8.6%	100,000
Mora	Off Sale Only		3,304	2,044,642	1,555,307	489,335	23.9%	239,682	249,653	32,281		281,934	13.8%	260,000
Lindstrom	On & Off Sale		3,395	2,020,796	1,488,407	532,389	26.3%	400,277	132,112	20,516	8,723	143,905	7.1%	1,845
Big Lake	Off Sale Only		7,273	1,988,091	1,476,281	511,810	25.7%	277,910	233,900	13,026		246,926	12.4%	150,000
Nisswa	On & Off Sale		1,990	1,910,911	1,335,326	575,585	30.1%	494,602	80,983		3,563	77,420	4.1%	87,500
Buffalo	Off Sale Only		11,422	1,889,125	1,278,573	610,552	32.3%	316,933	293,619	5,350		298,969	15.8%	300,000
Mound	Off Sale Only		9,460	1,881,175	1,438,619	442,556	23.5%	367,505	75,051	17,768	65,990	26,829	1.4%	194,000
Rogers	On & Off Sale		5,010	1,691,950	1,129,655	562,295	33.2%	491,488	70,807	(1,341)	68,039	1,427	0.1%	
Princeton	Off Sale Only		4,149	1,654,436	1,234,292	420,144	25.4%	227,965	192,179	48,953	6,265	234,867	14.2%	61,670
Pine City	Off Sale Only		3,125	1,533,596	1,158,224	375,372	24.5%	262,710	112,662	7,335		119,997	7.8%	34,665
Worthington	Off Sale Only		11,248	1,510,546	1,118,763	391,783	25.9%	253,137	138,646	16,786		155,432	10.3%	125,000
Two Harbors	Off Sale Only		3,633	1,490,824	1,109,827	380,997	25.6%	231,859	149,138	18,755		167,893	11.3%	170,358
Isanti	Off Sale Only		3,793	1,478,107	1,146,690	331,417	22.4%	196,500	134,917	13,291		148,208	10.0%	117,191
Montevideo	Off Sale Only		5,480	1,465,381	1,114,712	350,669	23.9%	265,417	85,252	277	3,948	81,581	5.6%	80,000
North Branch	Off Sale Only		8,978	1,460,939	1,072,093	388,846	26.6%	275,947	112,899	10,792	45,035	78,656	5.4%	4,307
Delano	On & Off Sale		3,978	1,431,646	1,084,235	347,411	24.3%	286,819	60,592	3,268	12,067	51,793	3.6%	53,000
Delano	JII W JII Duit		2,710	1,151,040	1,007,200	517,711	- 1.5/0	200,017	00,572	2,200	12,007	21,173	2.070	23,000

Table 5
Analysis of City Liquor Store Operations - 2002
Listed by Gross Sales

Name of City Type of Store notes Population Sales of Sales Amount of Sales Expenses Income Revenues Expenses Amount of Sales Hinckley On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 Litchfield Off Sale Only 6,643 1,407,643 1,103,114 304,529 21.6% 200,094 104,435 8,392 112,827 Roseau Off Sale Only 2,746 1,278,098 947,554 330,544 25.9% 196,450 134,094 11,739 145,833 1 St. Francis Off Sale Only 5,680 1,205,572 920,503 285,069 23.6% 189,492 95,577 8,091 4,824 98,844 Isle On & Off Sale Only 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) <td< th=""><th>To/(From) Cales To/(From) Cale</th></td<>	To/(From) Cales To/(From) Cale
Name of City Type of Store notes Population Sales of Sales Amount of Sales Expenses Income Revenues Expenses Amount of Hinckley On & Off Sale — 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 Litchfield Off Sale Only — 6,643 1,407,643 1,103,114 304,529 21.6% 200,094 104,435 8,392 — 112,827 Roseau Off Sale Only — 2,746 1,278,098 947,554 330,544 25.9% 196,450 134,094 11,739 — 145,833 1 St. Francis Off Sale Only — 5,680 1,205,572 920,503 285,069 23.6% 189,492 95,577 8,091 4,824 98,844 Isle On & Off Sale Only — 2,645 1,164,757 865,877 298,880 25.7% 153,645 145,235 12,202 1	7.4% 100,250 8.0% 64,000 1.4% 419,000 8.2% 11,500 2.2% 30,780 3.4% 132,000 5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Litchfield Off Sale Only 6,643 1,407,643 1,103,114 304,529 21.6% 200,094 104,435 8,392 112,827 Roseau Off Sale Only 2,746 1,278,098 947,554 330,544 25.9% 196,450 134,094 11,739 145,833 1 St. Francis Off Sale Only 5,680 1,205,572 920,503 285,069 23.6% 189,492 95,577 8,091 4,824 98,844 Isle On & Off Sale Only 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) Perham Off Sale Only 2,645 1,164,757 865,877 298,880 25.7% 153,645 145,235 12,202 1,320 156,117 1 Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32.6% 208,216 166,003 <td< th=""><th>7.4% 100,250 8.0% 64,000 1.4% 419,000 8.2% 11,500 2.2% 30,780 3.4% 132,000 5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000</th></td<>	7.4% 100,250 8.0% 64,000 1.4% 419,000 8.2% 11,500 2.2% 30,780 3.4% 132,000 5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Litchfield Off Sale Only 6,643 1,407,643 1,103,114 304,529 21.6% 200,094 104,435 8,392 112,827 Roseau Off Sale Only 2,746 1,278,098 947,554 330,544 25.9% 196,450 134,094 11,739 145,833 1 St. Francis Off Sale Only 5,680 1,205,572 920,503 285,069 23.6% 189,492 95,577 8,091 4,824 98,844 Isle On & Off Sale Only 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) Perham Off Sale Only 2,645 1,164,757 865,877 298,880 25.7% 153,645 145,235 12,202 1,320 156,117 1 Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32.6% 208,216 166,003 <td< td=""><td>8.0% 64,000 1.4% 419,000 8.2% 11,500 2.2% 30,780 3.4% 132,000 5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000</td></td<>	8.0% 64,000 1.4% 419,000 8.2% 11,500 2.2% 30,780 3.4% 132,000 5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Roseau Off Sale Only 2,746 1,278,098 947,554 330,544 25.9% 196,450 134,094 11,739 145,833 1 St. Francis Off Sale Only 5,680 1,205,572 920,503 285,069 23.6% 189,492 95,577 8,091 4,824 98,844 Isle On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) Perham Off Sale Only 2,645 1,164,757 865,877 298,880 25.7% 153,645 145,235 12,202 1,320 156,117 1 Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32.6% 208,216 166,003 16,771 182,774 1 Wadena Off Sale Only 4,293 1,107,690 852,513 255,177 23.0% 169,307 85,870	1.4% 419,000 8.2% 11,500 2.2% 30,780 3.4% 132,000 5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
St. Francis Off Sale Only 5,680 1,205,572 920,503 285,069 23.6% 189,492 95,577 8,091 4,824 98,844 Isle On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) Perham Off Sale Only 2,645 1,164,757 865,877 298,880 25.7% 153,645 145,235 12,202 1,320 156,117 1 Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32.6% 208,216 166,003 16,771 182,774 1 Wadena Off Sale Only 4,293 1,107,690 852,513 255,177 23.0% 169,307 85,870 10,975 96,845 Redwood Falls Off Sale Only 5,399 1,105,241 866,570 238,671 21.6% 166,634 72,037 17,207	8.2% 11,500 2.2% 30,780 3.4% 132,000 5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Isle On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) Perham Off Sale Only 2,645 1,164,757 865,877 298,880 25.7% 153,645 145,235 12,202 1,320 156,117 1 Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32.6% 208,216 166,003 16,771 182,774 1 Wadena Off Sale Only 4,293 1,107,690 852,513 255,177 23.0% 169,307 85,870 10,975 96,845 Redwood Falls Off Sale Only 5,399 1,105,241 866,570 238,671 21.6% 166,634 72,037 17,207 16,557 72,687 Morris Off Sale Only 5,207 1,074,518 825,934 248,584 23.1% 161,761 86,823 2,242	2.2% 30,780 3.4% 132,000 5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Perham Off Sale Only 2,645 1,164,757 865,877 298,880 25.7% 153,645 145,235 12,202 1,320 156,117 1 Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32.6% 208,216 166,003 16,771 182,774 1 Wadena Off Sale Only 4,293 1,107,690 852,513 255,177 23.0% 169,307 85,870 10,975 96,845 Redwood Falls Off Sale Only 5,399 1,105,241 866,570 238,671 21.6% 166,634 72,037 17,207 16,557 72,687 Morris Off Sale Only 5,207 1,074,518 825,934 248,584 23.1% 161,761 86,823 2,242 13,884 75,181 Glencoe Off Sale Only 5,549 1,071,110 845,720 225,390 21.0% 138,010 87,380 1,056 1	3.4% 132,000 5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32.6% 208,216 166,003 16,771 182,774 1 Wadena Off Sale Only 4,293 1,107,690 852,513 255,177 23.0% 169,307 85,870 10,975 96,845 Redwood Falls Off Sale Only 5,399 1,105,241 866,570 238,671 21.6% 166,634 72,037 17,207 16,557 72,687 Morris Off Sale Only 5,207 1,074,518 825,934 248,584 23.1% 161,761 86,823 2,242 13,884 75,181 Glencoe Off Sale Only 5,549 1,071,110 845,720 225,390 21.0% 138,010 87,380 1,056 19,336 69,100 Windom Off Sale Only 4,506 1,040,924 736,266 304,658 29.3% 212,196 92,462 30,000 6	5.9% 120,000 8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Wadena Off Sale Only 4,293 1,107,690 852,513 255,177 23.0% 169,307 85,870 10,975 96,845 Redwood Falls Off Sale Only 5,399 1,105,241 866,570 238,671 21.6% 166,634 72,037 17,207 16,557 72,687 Morris Off Sale Only 5,207 1,074,518 825,934 248,584 23.1% 161,761 86,823 2,242 13,884 75,181 Glencoe Off Sale Only 5,549 1,071,110 845,720 225,390 21.0% 138,010 87,380 1,056 19,336 69,100 Windom Off Sale Only 4,506 1,040,924 736,266 304,658 29.3% 212,196 92,462 30,000 62,462	8.7% 225,000 6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Redwood Falls Off Sale Only 5,399 1,105,241 866,570 238,671 21.6% 166,634 72,037 17,207 16,557 72,687 Morris Off Sale Only 5,207 1,074,518 825,934 248,584 23.1% 161,761 86,823 2,242 13,884 75,181 Glencoe Off Sale Only 5,549 1,071,110 845,720 225,390 21.0% 138,010 87,380 1,056 19,336 69,100 Windom Off Sale Only 4,506 1,040,924 736,266 304,658 29.3% 212,196 92,462 30,000 62,462	6.6% 25,000 7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Morris Off Sale Only 5,207 1,074,518 825,934 248,584 23.1% 161,761 86,823 2,242 13,884 75,181 Glencoe Off Sale Only 5,549 1,071,110 845,720 225,390 21.0% 138,010 87,380 1,056 19,336 69,100 Windom Off Sale Only 4,506 1,040,924 736,266 304,658 29.3% 212,196 92,462 30,000 62,462	7.0% 58,500 6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Glencoe Off Sale Only 5,549 1,071,110 845,720 225,390 21.0% 138,010 87,380 1,056 19,336 69,100 Windom Off Sale Only 4,506 1,040,924 736,266 304,658 29.3% 212,196 92,462 30,000 62,462	6.5% 55,000 6.0% 35,000 2.6% 8.8% 15,000
Windom Off Sale Only 4,506 1,040,924 736,266 304,658 29.3% 212,196 92,462 30,000 62,462	6.0% 35,000 2.6% 8.8% 15,000
	2.6% 8.8% 15,000
Glenwood On & Off Sale 2,591 1,033,467 735,002 298,465 28.9% 291,990 6,475 20,438 26,913	8.8% 15,000
Milaca Off Sale Only 2,606 991,489 757,736 233,753 23.6% 139,278 94,475 4,912 12,073 87,314	1.0% 20,000
	1.8% 220,846
	1.7% 40,000
Cook Off Sale Only 617 956,823 720,942 235,881 24.7% 146,927 88,954 9,966 4,781 94,139	9.8%
Warroad Off Sale Only 1,751 936,451 717,004 219,447 23.4% 141,962 77,485 77,485	8.3% 75,000
Mahnomen On & Off Sale 1,214 902,992 594,540 308,452 34.2% 272,103 36,349 20,328 2,500 54,177	6.0% 51,903
Blue Earth Off Sale Only 3,573 896,847 674,763 222,084 24.8% 156,643 65,441 18,611 84,052	9.4% 23,644
	2.6% 75,000
	2.3% 64,486
Braham Off Sale Only 1,301 854,820 651,243 203,577 23.8% 151,253 52,324 57,816 53,895 56,245	6.6% 23,000
Benson On & Off Sale 3,391 833,962 511,955 322,007 38.6% 286,236 35,771 5,082 40,853	4.9% 50,000
Aitkin Off Sale Only 2,074 819,716 640,131 179,585 21.9% 144,606 34,979 14,251 49,230	6.0% 45,009
Battle Lake Off Sale Only [0] 768 772,449 558,649 213,800 27.7% 133,748 80,052 2,561 22,785 59,828	7.7% 15,000
	2.7% 79,342
Proctor Off Sale Only 2,841 764,914 597,231 167,683 21.9% 130,457 37,226 116 8,219 29,123	3.8% 2,000
•	7.8% 50,000
	· ·
	,
Kasson Off Sale Only 4,788 738,605 557,630 180,975 24.5% 153,897 27,078 2,078 29,156	3.9% 1,000
	2.3% 50,000
	4.1% 10,000
	4.5% 57,937
	3.0%
Silver Bay On & Off Sale 2,050 714,408 433,280 281,128 39.4% 225,040 56,088 12,879 68,967	9.7% 34,484
Paynesville Off Sale Only 2,305 709,347 547,439 161,908 22.8% 122,307 39,601 7,766 48 47,319	6.7% 47,500
Luverne Off Sale Only 4,631 693,208 503,540 189,668 27.4% 154,790 34,878 7,866 42,744	6.2% 35,000
	7.4%
Rush City On & Off Sale 2,447 661,702 441,256 220,446 33.3% 229,777 (9,331) 17,592 1 8,260	1.2%
	3.7% 107,333
	0.4% 50,000
Wells On & Off Sale 2,489 637,379 408,198 229,181 36.0% 188,466 40,715 12,465 1,014 52,166	8.2% 20,000
Lake Park On & Off Sale 799 625,239 380,251 244,988 39.2% 215,978 29,010 5,829 34,839	5.6% 11,200

Table 5
Analysis of City Liquor Store Operations - 2002
Listed by Gross Sales

						Gross P	rofit					Net Profit/	(Loss)	Transfers
		Foot-			Cost		Percent	Opera	ating	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Plainview	On & Off Sale		3,242	619,854	399,410	220,444	35.6%	217,193	3,251	22,202		25,453	4.1%	22,000
St. James	Off Sale Only		4,671	615,452	444,499	170,953	27.8%	128,933	42,020	50,342		92,362	15.0%	83,086
Watertown	On & Off Sale	[21]	3,413	610,424	438,830	170,933	28.1%	307,572	(135,978)	5,006		(130,972)	-21.5%	
Pine Island	On & Off Sale	[21]	2,845	606,028	366,959	239,069	39.4%	253,754	(14,685)	26,835		12,150	2.0%	
New York Mills	On & Off Sale		1,175	592,592	348,656	243,936	41.2%	160,429	83,507	3,581		87,088	14.7%	50,000
Jackson	Off Sale Only		3,490	578,807	467,387	111,420	19.2%	111,730	(310)	12,267		11,957	2.1%	10,000
Tracy	On & Off Sale		2,247	577,354	363,178	214,176	37.1%	244,813	(30,637)	35,357	635	4,085	0.7%	40,000
Frazee	On & Off Sale	[*]	1,373	568,129	358,183	209,946	37.176	235,546	(25,600)			(25,600)	-4.5%	
Medford	On & Off Sale		1,044	561,732	342,660	219,072	39.0%	199,217	19,855	9,618		29,473	5.2%	40,000
Pelican Rapids	Off Sale Only		2,431	555,257	418,414	136,843	24.6%	120,973	15,870	1,286		17,156	3.1%	
Darwin	Off Sale Only		283	554,989	428,204	126,785	22.8%	66,547	60,238	3,740		63,978	11.5%	1,500
Stacy	On & Off Sale	[0]	1,322	540,885	305,237	235,648	43.6%	176,902	58,746	485		59,231	11.0%	1,500
Miltona	On & Off Sale		290	536,964	303,237	209,492	39.0%	194,230	15,262	20,723		35,985	6.7%	78,000
Rushford	On & Off Sale		1,742	525,831	356,642	169,189	32.2%	146,351	22,838	13,799		36,637	7.0%	60,000
Audubon	On & Off Sale		458	514,362	312,538	201,824	39.2%	176,635	25,189	3,669	19,313	9,545	1.9%	1,000
Cottonwood	On & Off Sale		1,149	511,702	312,324	199,378	39.0%	174,464	24,914	475	1,971	23,418	4.6%	19,000
Silver Lake	On & Off Sale		774	510,956	292,920	218,036	42.7%	212,994	5,042	1,962	1,7/1	7,004	1.4%	8,000
Kenyon	On & Off Sale		1,687	510,041	291,595	218,446	42.8%	184,665	33,781	14,585		48,366	9.5%	28,000
Randall	On & Off Sale		550	508,381	317,775	190,606	37.5%	171,534	19,072	8,352		27,424	5.4%	10,000
Sebeka	On & Off Sale		696	504,435	278,519	225,916	44.8%	133,718	92,198	3,184		95,382	18.9%	60,000
Nevis	On & Off Sale		360	500,001	295,902	204,099	40.8%	141,102	62,997	3,104		62,997	12.6%	77,426
Remer	On & Off Sale		368	497,381	281,817	215,564	43.3%	145,684	69,880			69,880	14.0%	59,228
Osakis	On & Off Sale		1,605	487,479	277,877	209,602	43.0%	170,241	39,361	11,205		50,566	10.4%	25,000
Orr	On & Off Sale		248	470,395	290,204	180,191	38.3%	174,900	5,291	28,430		33,721	7.2%	10,000
Hawley	Off Sale Only		1,899	466,338	350,481	115,857	24.8%	106,493	9,364	20,430	1,895	7,469	1.6%	10,000
Renville	On & Off Sale		1,303	458,639	281,168	177,471	38.7%	187,928	(10,457)	23,506	1,075	13,049	2.8%	10,000
Browerville	On & Off Sale		729	448,003	248,562	199,441	44.5%	178,812	20,629	2,834		23,463	5.2%	24,153
Twin Valley	On & Off Sale		852	440,594	259,993	180,601	41.0%	149,554	31,047	6,565	417	37,195	8.4%	20,000
Biscay	On & Off Sale		114	436,811	208,330	228,481	52.3%	201,906	26,575	25,594		52,169	11.9%	(187,592)
Ada	On & Off Sale		1,668	432,958	276,236	156,722	36.2%	172,406	(15,684)	2,616		(13,068)	-3.0%	(107,572)
Akeley	On & Off Sale		395	431,458	286,049	145,409	33.7%	129,651	15,758	2,010		15,758	3.7%	
Caledonia	Off Sale Only		2,962	429,816	333,417	96,399	22.4%	73,386	23,013			23,013	5.4%	7,000
Waverly	On & Off Sale		747	428,244	267,865	160,379	37.5%	157,093	3,286	8,654		11,940	2.8%	20,000
Finlayson	On & Off Sale		323	424,204	211,865	212,339	50.1%	146,566	65,773	1,200		66,973	15.8%	174,000
Sleepy Eye	Off Sale Only		3,504	413,343	301,230	112,113	27.1%	109,300	2,813	6,765		9,578	2.3%	50,000
Houston	On & Off Sale		1,019	410,245	213,476	196,769	48.0%	198,330	(1,561)	6,097		4,536	1.1%	19,200
Sherburn	On & Off Sale		1,065	394,120	239,674	154,446	39.2%	144,144	10,302	11,228	800	20,730	5.3%	10,000
Clearbrook	On & Off Sale		559	390,645	212,151	178,494	45.7%	146,869	31,625	116		31,741	8.1%	5,000
Ogilvie	On & Off Sale		481	386,585	228,277	158,308	41.0%	157,087	1,221	24,495	149	25,567	6.6%	58,284
Brandon	On & Off Sale		443	386,153	232,419	153,734	39.8%	117,625	36,109	3,127		39,236	10.2%	94,576
Ogema	On & Off Sale		138	384,044	244,878	139,166	36.2%	75,564	63,602	6,173		69,775	18.2%	15,000
Barnum	On & Off Sale		547	383,774	206,156	177,618	46.3%	129,267	48,351	13,214		61,565	16.0%	30,000
Palisade	On & Off Sale		122	383,647	269,154	114,493	29.8%	96,357	18,136	1,715		19,851	5.2%	40,000
Cromwell	On & Off Sale		190	378,452	217,824	160,628	42.4%	113,730	46,898	10,443	412	56,929	15.0%	69,000
Hanska	On & Off Sale		437	377,993	181,377	196,616	52.0%	156,349	40,267	1,663		41,930	11.1%	28,300
Vergas	Off Sale Only		314	377,037	288,425	88,612	23.5%	59,426	29,186	5,256		34,442	9.1%	6,000
vergas	On Sale Only		314	311,031	200,423	00,012	43.3/0	39,420	29,100	3,230		34,442	7.1/0	0,000

Table 5
Analysis of City Liquor Store Operations - 2002
Listed by Gross Sales

Name of Cive Tope of Slose Population Sales							Gross F	Profit					Net Profit/	(Loss)	Transfers
Name of City Type of Store December			Foot-			Cost			Opera	ating	Nonop	erating			To/(From)
St. Hilaire On & Off Sale 268 376.854 202.024 174.830 46.4% 142.246 32.584 5.832 38.416 10.2% 6.000 Nonhoec On & Off Sale 665 372.370 210.868 161.502 41.4% 141.851 16.651 624 260 17.101 4.6% 1.000 Mapleton On & Off Sale 1632 370.583 223.515 31.535 36.4% 143.515 16.651 624 260 17.101 4.6% 1.000 Mapleton On & Off Sale 1632 370.583 223.777 128.265 34.6% 145.694 (17.488) 19.873 2.395 0.6% 10.000 Mapleton On & Off Sale 33.53 36.585 23.6% 38.315 24.6% 41.694 (17.488) 19.873 2.395 0.6% 10.000 Mapleton Off Sale Only 13.53 36.585 26.2889 34.935 24.98 34.935 31.935	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income			Amount	of Sales	Other Funds
Namber On & Off Sale					•										
Williams On & Off Sale 197 370,650 235,615 135,035 36,4% 159,228 (15,492) 17,79 2,713 (427) 0.1% 6,000 Underwood On & Off Sale 1352 376,285 242,377 88,315 24.0% 61,045 27,270 189 1,192 26,267 7.1% 20,000 Buffillo Lake 168 367,855 242,377 88,315 24.0% 61,045 27,270 189 1,192 26,267 7.1% 20,000 Buffillo Lake 168 364,566 204,631 159,935 42,9% 126,405 33,515 1,118 34,633 39,5% Dawson Off Sale Colsy 1,512 362,266 204,631 94,955 26,2% 83,875 11,060 1,905 12,965 36% 2,000 Pufreer Parkie 108 356,145 23,488 121,287 34,1% 110,461 10,826 23,059 33,885 9.5% Claimsan On & Off Sale 613 34,97 204,831 44,215 41,155 124,255 20,781 8,209 24,033 68,56 Balsan On & Off Sale 62,133 34,155	St. Hilaire	On & Off Sale		268	376,854	202,024	174,830	46.4%	142,246	32,584	5,832		38,416	10.2%	6,000
Mapleton On & Off Sale 1.682 370.832 242.377 182.00 34.0% 145.694 (17.488) 19.883 2.395 0.0% 10.000 Duffalo Lake On & Off Sale 768 364.566 204.631 18.9955 43.9% 126.420 33.515 1,118 34.633 0.5% Dawson Off Sale Colly 1512 36.26 26.7891 99.935 43.9% 126.420 33.515 1,118 34.633 0.5% College On & Off Sale 304 362.273 202.155 16.068 44.7% 120.349 41.709 1.760 43.69 12.0% 20.000 Fuffars Prince On & Off Sale 6.10 354.997 208.382 146.215 41.2% 126.357 19.858 4.175 24.033 6.8% Chrissal On & Off Sale 6.10 354.997 208.382 146.215 41.2% 126.357 19.858 4.175 24.033 6.8% Englation On & Off Sale 1.311 351.126 214.099 13.7027 39.976 156.983 (19.956) 10.930 90.020 2.0% 50.000 Furfax On & Off Sale 1.311 351.126 214.099 13.7027 39.976 156.983 (19.956) 10.930 90.020 2.0% 50.000 Furfax On & Off Sale 1.317 330.852 206.788 143.894 41.0% 133.801 10.003 2.632 12.273 3.6% 19.200 Callaxoy On & Off Sale 1.307 330.852 206.788 143.894 41.0% 133.801 10.003 2.632 12.273 3.6% 19.200 Callaxoy On & Off Sale 24.4 34.408 216.132 12.8564 37.3% 111.199 2.4246 2.246 2.210 2.9% 12.59 Callaxoy On & Off Sale 24.4 34.408 216.132 12.8564 37.3% 111.199 2.246 2.246 2.210 2.9% 12.59 Callaxoy On & Off Sale 24.8 34.909 216.132 12.8564 37.3% 111.199 2.246 2.246 2.210 2.9% 12.59 Callaxoy On & Off Sale 24.9 33.932 166.852 14.246 44.4% 18.666 3.443 44.0% 12.544 2.246 2.246 2.246 2.246 2.246 2.246 2.246 2.246 2.246															
Dudstrood Off Sulc Only 335 367,885 279,270 88 1,045 27,270 189 1,192 26,267 7,174 20,000 Dawson Off Sulc Only 1512 362,826 267,891 89,935 26,286 83,875 11,160 1,060 1,065 12,965 3,6% 2,000 Reflicher On & Off Sulc 1,018 356,145 234,888 121,287 341,96 11,060 1,060 12,065 3,6% 2,000 Parkers Pairier On & Off Sulc 1,018 356,145 234,888 121,287 341,96 110,641 10,626 23,059 33,885 5,5% Balaton On & Off Sulc 621 353,192 208,136 145,056 41,156 124,275 20,781 8,249 29,030 8,2% 42,000 Holdingford On & Off Sulc 1,11 351,152 214,099 137,027 31,066 50,107 50,107 143% 30,372 Spring Grove On & Off Sulc 1,107 350,884 169,731 181,153 51,6% 131,046 50,107 50,107 143% 30,372 Spring Grove On & Off Sulc 1,107 348,027 176,733 171,294 49,2% 136,355 34,939 1,521 36,660 10,5% 10,000 Milerville On & Off Sulc 1,108 329,942 106,832 168,350 34,939 1,521 36,660 10,5% 10,000 Milerville On & Off Sulc 116 329,742 106,832 168,350 34,948 12,148 2,248 20,210 31,500 Milerville On & Off Sulc 116 329,742 106,832 168,350 34,488 12,153 3,466 3,448 1,244 3,488 1,444 3,488 1,444 3,488 1,444 3,488 1,444 3,488 1,444 3,488 1,444 3,488 1,444 3,488 1,444 3,488 1,444 3,488 1,444	Williams	On & Off Sale		197	370,650	235,615	135,035	36.4%	150,528	(15,493)	17,779	2,713	(427)	-0.1%	6,000
Buffillo Lake On & Off Sale 768 364,566 204,631 159,935 43,9% 126,420 33,515 1,118 34,633 95% 200 2000	Mapleton	On & Off Sale		1,682	370,583	242,377	128,206	34.6%	145,694	(17,488)	19,883		2,395	0.6%	10,000
Dawson Off Sale Only	Underwood	Off Sale Only		335	367,585	279,270	88,315	24.0%	61,045	27,270	189	1,192	26,267	7.1%	20,000
Rellher On & Off Sale 304 362,273 200,215 162,058 44.7% 120,349 41.709 43.469 12.0% 20.000 20.0	Buffalo Lake	On & Off Sale		768	364,566	204,631	159,935	43.9%	126,420	33,515	1,118		34,633	9.5%	
Purker Pursine On & Off Sale .	Dawson	Off Sale Only		1,512	362,826	267,891	94,935	26.2%	83,875	11,060	1,905		12,965	3.6%	2,000
Clarissa On & Off Sale 630 354,977 208,382 146,215 41,276 126,3577 19,858 4,175 24,033 6,8% Pallation On & Off Sale 621 353,3192 208,136 145,055 41,185 124,275 20,781 8,249 29,030 8.2% 42,000 Fairfax On & Off Sale 1311 351,126 214,099 137,077 39,0% 156,983 (19,956) 10,930 90,056 2-6% 50,000 On & Off Sale 1341 351,126 214,099 137,077 39,0% 156,983 (19,956) 10,930 90,007 41,336 30,372 Spring Grove On & Off Sale 1307 350,882 206,788 144,894 41,0% 133,801 10,093 2,632 12,725 3,6% 19,200 Callaway On & Off Sale 204 346,900 216,127 128,563 37,3% 111,199 17,364 2,846 20,210 5.9% 12,598 Appleton Off Sale 126 337,249 166,852 168,852 168,703 50,0% 154,633 144,500 12,544 26,884 8,0% 20,000 Millevulle On & Off Sale 116 339,742 166,852 166,852 162,890 49,4% 120,107 42,783 3,066 45,849 13,9% 21,900 Foreston On & Off Sale 401 323,626 181,985 141,641 43,8% 127,663 14,278 22,683 36,601 11,4% Gilman On & Off Sale 213 23,003 235,004 28,959 27,0% 23,004 23,004 23,007 71,001 5.3% 10,000 West Concord On & Off Sale 378 317,757 717,011 146,242 44,4% 149,668 72,246 24,307 71,001 5.3% 10,000 West Concord On & Off Sale 378 317,757 717,011 146,382 135,04 47,9% 122,075 27,891 5,085 32,205 32,004 30,004 3	Kelliher	On & Off Sale		304	362,273	200,215	162,058	44.7%	120,349	41,709	1,760		43,469	12.0%	20,000
Clarissa On & Off Sale 630 354,977 208,382 146,215 41,276 126,3577 19,858 4,175 24,033 6,8% Pallation On & Off Sale 621 353,3192 208,136 145,055 41,185 124,275 20,781 8,249 29,030 8.2% 42,000 Fairfax On & Off Sale 1311 351,126 214,099 137,077 39,0% 156,983 (19,956) 10,930 90,056 2-6% 50,000 On & Off Sale 1341 351,126 214,099 137,077 39,0% 156,983 (19,956) 10,930 90,007 41,336 30,372 Spring Grove On & Off Sale 1307 350,882 206,788 144,894 41,0% 133,801 10,093 2,632 12,725 3,6% 19,200 Callaway On & Off Sale 204 346,900 216,127 128,563 37,3% 111,199 17,364 2,846 20,210 5.9% 12,598 Appleton Off Sale 126 337,249 166,852 168,852 168,703 50,0% 154,633 144,500 12,544 26,884 8,0% 20,000 Millevulle On & Off Sale 116 339,742 166,852 166,852 162,890 49,4% 120,107 42,783 3,066 45,849 13,9% 21,900 Foreston On & Off Sale 401 323,626 181,985 141,641 43,8% 127,663 14,278 22,683 36,601 11,4% Gilman On & Off Sale 213 23,003 235,004 28,959 27,0% 23,004 23,004 23,007 71,001 5.3% 10,000 West Concord On & Off Sale 378 317,757 717,011 146,242 44,4% 149,668 72,246 24,307 71,001 5.3% 10,000 West Concord On & Off Sale 378 317,757 717,011 146,382 135,04 47,9% 122,075 27,891 5,085 32,205 32,004 30,004 3	Parkers Prairie	On & Off Sale		1,018	356,145	234,858	121,287	34.1%	110,461	10,826	23,059		33,885	9.5%	
Fairfax	Clarissa	On & Off Sale		630	354,597	208,382	146,215	41.2%	126,357	19,858			24,033	6.8%	
Fairfax	Balaton	On & Off Sale		621	353,192	208,136	145,056	41.1%	124,275	20,781	8,249		29,030	8.2%	42,000
Holdingford On & Off Sale							,								
Spring Grove On & Off Sale 1,307 350,682 206,788 143,894 41,096 133,801 10,093 2,632 12,725 3,6% 19,200 South Haven On & Off Sale 204 344,690 216,127 125,563 37,396 111,199 17,364 2,846 20,210 5.9% 12,598 Appleton Off Sale Colly 2,586 344,289 252,928 91,361 26,55% 79,272 12,089 12,089 35,500 34,000 21,000 Mentor On & Off Sale 126 337,249 168,546 168,703 50,096 154,363 143,40 12,544 26,884 8.0% 20,000 Mentor On & Off Sale 116 329,742 16,8852 162,899 49,45 120,107 42,783 3,066 45,891 139,750 20,000 Mentor On & Off Sale 144 327,444 165,459 161,585 49,495 160,699 8.66 240 1126 0.37% 15,000 Mentor On & Off Sale 401 327,644 165,459 161,585 49,495 160,699 8.66 240 1126 0.37% 15,000 Mentor On & Off Sale 401 327,644 165,459 161,585 49,495 160,699 8.66 240 1126 0.37% 15,000 Mentor Off Sale Only 1,759 322,005 235,046 86,959 27,0% 83,416 3,543 1,575 5,118 1.6% 1,759 322,005	Holdingford														
South Haven On & Off Sale 91 348,027 176,733 171,294 49,2% 136,355 34,939 1,521 36,460 10.5% 10,000 Callaway On & Off Sale 204 344,690 216,127 128,563 344,289 25,298 91,361 26,5% 79,272 12,089 12,089 35% 10,000 Montror On & Off Sale 116 337,249 168,546 168,703 50,0% 154,363 14,340 12,544 26,884 80% 20,000 Millerville On & Off Sale 116 329,742 166,852 162,890 49,4% 120,107 42,783 3,066 45,849 13,9% 21,900 Malierville On & Off Sale 116 329,742 166,852 162,890 49,4% 120,107 42,783 3,066 45,849 13,9% 21,900 Malierville On & Off Sale 401 323,626 181,985 414,641 43,8% 127,363 42,78 22,683 36,961 11,4% 14,000 Malierville On & Off Sale 411 323,626 181,985 414,641 43,8% 127,363 42,78 22,683 36,961 11,4% 14,000 Malierville On & Off Sale 225 30,924 178,502 215,046 86,959 27,0% 83,416 35,43 1,575 51,118 1.6% 16,000 Malierville On & Off Sale 378 317,577 171,011 146,726 46,2% 130,113 16,613 893 175,06 5.5% 8,000 Malierville On & Off Sale 383 317,477 171,031 146,726 46,2% 178,502 34,000 32,067 44,29 44,284 44,284 44,284 42,484 42		On & Off Sale		1.307							2.632			3.6%	
Callaway On & Off Sale — 204 344,690 216,127 125,663 37,3% 111,199 17,364 2,846 — 20,210 5.9% 12,598 Appleton Off Sale Only 2,586 344,289 252,928 91,361 165,566 79,727 12,089 — — 12,098 35,5% 10,000 Mentor On & Off Sale — 1126 337,249 168,546 168,703 50.0% 154,363 14,340 12,544 — 26,884 8.0% 20,000 Millerville On & Off Sale — 116 329,742 166,6852 162,889 49,4% 160,609 886 240 — 1,126 337 15,000 Foreston On & Off Sale — 401 323,626 818,1985 141,641 43,8% 127,363 14,278 22,683 36,961 11.4% — Gilman On & Off Sale — 225 320,924 178,502 124,222 444%															
Appleton Off Sale Only — 2,586 344,289 252,928 91,361 26,590 79,272 12,089 —					/				,	,	,		,		,
Mentor On & Off Sale 126 337,249 168,546 168,703 50.0% 154,363 14,340 12,544 26,884 8.0% 20,000 Ranier On & Off Sale 116 329,742 166,852 162,890 49,4% 120,107 42,783 3,066 45,849 13,9% 21,900 Ranier On & Off Sale 184 327,044 165,459 161,585 49,4% 160,699 886 240 1,126 0.3% 15,000 Foreston On & Off Sale 401 325,266 181,985 141,641 43,8% 127,363 14,278 22,683 36,961 11,4% Gilman Off Sale Colly 1,759 322,005 235,046 86,959 27,0% 83,416 3,543 1,575 51,118 1.6% Gilman On & Off Sale 225 320,924 178,502 142,422 44,4% 149,668 (7,246) 24,307 17,061 5.5% 8,000 West Concord On & Off Sale 838 317,477 171,031 146,726 4.2% 130,113 166,13 893 17,061 5.5% 8,000 West Concord On & Off Sale 197 315,743 164,382 151,361 4.8% 178,514 (23,496) 23,067 41,815 41,815 41,815 .															
Millervile	* *														
Ranier															
Foreston							,								
Madison Off Sale Only															
Gilman On & Off Sale 225 320,924 178,502 142,422 44.4% 149,668 (7,246) 24,307 17,061 5.3% 10,800 Maynard On & Off Sale 378 317,757 171,031 146,726 46.2% 130,113 16,613 893 17,506 5.5% 8,000 West Concord On & Off Sale 838 317,477 162,459 155,018 48.8% 178,514 (23,496) 23,067 (429) -0.1% Hitterdal On & Off Sale 438 11,477 162,459 155,018 48.8% 178,514 (23,496) 23,067 (429) -0.1% Hitterdal On & Off Sale 436 314,694 164,728 149,966 47,7% 122,075 27,891 5,085 32,976 10.5% 27,500 Walnut Grove On & Off Sale 436 313,641 158,132 155,509 49.6% 128,647 26,862 5,373 32,235 10.3% (93,750) Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Mazeppa On & Off Sale 494 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Mazeppa On & Off Sale 228 299,269 155,999 143,270 47.9% 138,292 4,978 220 4,395 803 0.3% Wolf Lake On & Off Sale 31 297,067 181,135 115,932 39.0% 114,823 1,109 8,010 9,119 3,1% 20,000 Sacred Heart On & Off Sale 539 295,199 169,948 125,251 42,4% 153,727 (28,476) 11,984 (16,492) 5-6% Erhard Off Sale Only 146 291,929 225,263 66,666 22.8% 60,837 5,829 5,771 420 11,180 3.8% 5,000 Elizabeth Off Sale Only 172 282,232 248,298 33,341 12.0% 51,254 (17,320) 4,644 (16,492) 5-6% Erhard Off Sale Only 230 280,902 214,801 66,101 23.5% 43,927 22,174 7,827 30,001 10.7% 40,000 Beaver Bay On & Off Sale 396 281,649 158,027 123,622 43,9% 145,811 (22,189) 19,99 (21,16) 2,832 1.0% 10,000 10,7% 40,000 Beaver Bay On & Off Sale 598 274,443 179,544 94,899 34.6% 115,256 (20,357) 8,560 (11,150) 4.2% 7,500 Gkabena On & Off Sale 181 273,031 166,626 106,405 39.0% 128,575 (22,170) 15,042 (11,150) 4.2% 7,500 Gkabena On & Off Sale 188 271,051 136,820 118,441 43.6% 118,166 275 3,982 4,257 1.6% 4,257 1.6% 4,250 00 Gkabena On & Off Sale 198 271,405 136,820 1134,855 49.6% 96,326 38,259 6,234 111 44,352 1.64% 4,250					/	,	,		,		,				
Maynard On & Off Sale 378 317,757 171,031 146,726 46.2% 130,113 16,613 893															
West Concord On & Off Sale 838 317,477 162,459 155,018 48.8% 178,514 (23,496) 23,067 (429) 0.1% Hitterdal On & Off Sale 197 315,743 164,382 151,361 47.9% 109,546 41,815 41,815 13.2% 10,000 Walnut Grove On & Off Sale 436 314,694 164,728 149,966 47.7% 122,075 27,891 5,085 32,976 10,5% 27,500 Walnut Grove On & Off Sale 684 313,641 158,132 155,509 49,6% 128,647 26,862 5,373 32,235 10,3% (93,720) Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Mazeppa On & Off Sale 228 299,269 155,999 143,2					/		,		,	(/ /			,		
Hitterdal On & Off Sale 197 315,743 164,382 151,361 47.9% 109,546 41,815 41,815 13.2% 10,000 Morton On & Off Sale 436 314,694 164,728 149,966 47.7% 122,075 27,891 5,085 32,235 10.3% 27,500 Walnut Grove On & Off Sale 684 313,641 158,132 155,509 49,6% 128,647 26,862 5,373 32,235 10.3% (93,720) Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Mazeppa On & Off Sale 793 301,804 186,892 114,912 38.1% 104,119 10,793 7,189 17,982 6.0% 25,000 Lismore On & Off Sale 228 299,269 155,999 143,270 47,9% 138,292 4,978 220 4,395 803 0.3% Wolf Lake On & Off Sale 539 295,199 169,948 125,251 42,4% 133,727 (28,476) 11,984 (16,492) -5.6% Erhard Off Sale Only 146 291,929 225,263 66,666 22.8% 60,837 5,829 5,771 420 11,180 3.8% 5,000 Elizabeth Off Sale Only 172 282,232 248,98 33,934 12.0% 51,254 (17,320) 4,644 (12,676) 4.5% 9,360 Elizabeth Off Sale Only 2,330 280,902 214,801 66,101 23.5% 43,927 22,174 7,827 30,001 10,7% 40,000 Elizabeth Off Sale Only 2,330 280,902 214,801 66,101 23.5% 43,927 22,174 7,827 30,001 10,7% 40,000 Elitlefork On & Off Sale 654 276,946 163,966 112,980 40.8% 112,103 877 2,618 3,495 13,96 25,341 Mabel On & Off Sale 598 274,443 179,544 94,899 34,6% 112,103 877 2,618 3,495 13,96 25,341 Mabel On & Off Sale 598 274,443 179,544 94,899 34,6% 112,103 877 2,618 3,495 13,96 25,341 Mabel On & Off Sale 598 274,443 179,544 94,899 34,6% 112,103 877 2,618 3,495 13,96 25,341 Mabel On & Off Sale 598 274,443 179,544 94,899 34,6% 112,103 877 2,618 3,495 13,96 25,341 Mabel On & Off Sale 598 274,443 179,544 94,899 34,6% 112,103 877 2,618 3,495 13,96 25,341 Mabel On & Off Sale 598 274,443 179,544 94,899 34,6% 112,103 877 2,618 3,495 13,96 25,341 Mabel On & Off Sale 598 274,443 179,544 94,899 34,6% 112,103 877 2,618 41,257 1,500 (9,500) Eligork On & Off Sale 181 273,031 166,626 106,405 39,0% 128,575 (22,170) 15,042 42,257 1,6% (9,															
Morton On & Off Sale													. ,		
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	Fifty Lakes	On & Off Sale		396	270,536	128,755	141,781	52.4%	118,592	23,189	1,999		25,188	9.3%	

Table 5
Analysis of City Liquor Store Operations - 2002
Listed by Gross Sales

						Gross I	Profit					Net Profit/	(Loss)	Transfers
		Foot-			Cost		Percent	Opera	ating	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Ulen	On & Off Sale		536	270,415	156,606	113,809	42.1%	96,943	16,866	296		17,162	6.3%	10,000
Clontarf	On & Off Sale		166	270,179	155,203	114,976	42.6%	99,486	15,490			15,490	5.7%	27,811
Browns Valley	On & Off Sale		656	253,006	146,452	106,554	42.1%	106,801	(247)	5,521		5,274	2.1%	19,771
Lakefield	Off Sale Only		1,720	251,325	175,698	75,627	30.1%	72,429	3,198	5,447	165	8,480	3.4%	(380)
Verndale	On & Off Sale		575	247,021	125,669	121,352	49.1%	100,023	21,329	1,867		23,196	9.4%	6,843
De Graff	On & Off Sale		141	246,700	125,250	121,450	49.2%	81,791	39,659		246	39,413	16.0%	16,000
Lancaster	On & Off Sale		364	245,394	148,460	96,934	39.5%	88,895	8,039	2,161		10,200	4.2%	10,000
Eagle Bend	On & Off Sale		618	243,740	151,918	91,822	37.7%	100,348	(8,526)	18,076	2,500	7,050	2.9%	
Dalton	Off Sale Only		260	240,840	177,945	62,895	26.1%	45,005	17,890	938		18,828	7.8%	15,000
Flensburg	On & Off Sale	[0]	242	238,393	113,867	124,526	52.2%	99,646	24,880	16,879	10,131	31,628	13.3%	
Barnesville	Off Sale Only	[*]	2,260	238,226	176,765	61,461	25.8%	65,038	(3,577)	2,531		(1,046)	-0.4%	
Danvers	On & Off Sale		105	238,145	124,776	113,369	47.6%	96,796	16,573	3,878		20,451	8.6%	1,000
Heron Lake	On & Off Sale		767	238,032	138,334	99,698	41.9%	89,350	10,348	734		11,082	4.7%	280
Cleveland	On & Off Sale		683	234,966	132,671	102,295	43.5%	103,830	(1,535)	12,000	3,885	6,580	2.8%	
Big Falls	On & Off Sale	[0]	263	233,399	131,027	102,372	43.9%	93,687	8,685	601		9,286	4.0%	
Lake Benton	On & Off Sale		699	230,942	127,326	103,616	44.9%	95,392	8,224	7,520		15,744	6.8%	40,000
Hanley Falls	On & Off Sale		317	224,136	115,099	109,037	48.6%	94,523	14,514	721		15,235	6.8%	5,000
Goodridge	On & Off Sale		98	223,357	135,332	88,025	39.4%	102,256	(14,231)	7,894		(6,337)	-2.8%	
Lake Wilson	On & Off Sale		264	219,863	115,057	104,806	47.7%	104,296	510	6,355	930	5,935	2.7%	77,175
Wilmont	On & Off Sale		324	215,801	109,490	106,311	49.3%	112,501	(6,190)	13,338	249	6,899	3.2%	
Winton	On & Off Sale		189	210,218	113,232	96,986	46.1%	115,898	(18,912)	21,219		2,307	1.1%	2,000
Waldorf	On & Off Sale	[0]	236	209,175	112,541	96,634	46.2%	76,375	20,259	6,665		26,924	12.9%	8,000
Currie	On & Off Sale		215	207,019	127,909	79,110	38.2%	84,369	(5,259)	5,963	1,243	(539)	-0.3%	
Ellsworth	On & Off Sale		527	198,745	109,670	89,075	44.8%	73,480	15,595	8,376		23,971	12.1%	
Butterfield	Off Sale Only		551	198,441	154,614	43,827	22.1%	41,055	2,772	1,246		4,018	2.0%	
Northome	On & Off Sale		224	195,881	111,304	84,577	43.2%	72,959	11,618	2,470		14,088	7.2%	17,000
Jasper	On & Off Sale		598	188,541	92,557	95,984	50.9%	94,803	1,181	1,132		2,313	1.2%	15,000
Lewisville	On & Off Sale		264	185,959	112,268	73,691	39.6%	85,473	(11,782)	4,462		(7,320)	-3.9%	
Wood Lake	On & Off Sale		428	182,904	129,342	53,562	29.3%	99,077	(45,515)	387		(45,128)	-24.7%	(14,266)
Avoca	On & Off Sale		138	178,182	99,598	78,584	44.1%	83,237	(4,653)			(4,653)	-2.6%	(11,200)
Bertha	On & Off Sale		465	176,206	105,127	71,079	40.3%	83,537	(12,458)	1,683		(10,775)	-6.1%	
Delavan	On & Off Sale		213	175,736	87,955	87,781	50.0%	90,829	(3,048)	12,000	2,135	6,817	3.9%	
Kellogg	On & Off Sale		444	175,378	76,411	98,967	56.4%	91,402	7,565	6,375		13,940	7.9%	6,000
Conger	On & Off Sale		154	174,954	99,484	75,470	43.1%	74,203	1,267	7,955	42	9,180	5.2%	
Leroy	Off Sale Only		921	172,309	137,979	34,330	19.9%	37,089	(2,759)	3,868		1,109	0.6%	
Vesta	On & Off Sale		330	172,045	80,594	91,451	53.2%	82,896	8,555	1,347		9,902	5.8%	4,000
Dundee	On & Off Sale		100	152,860	74,171	78,689	51.5%	80,175	(1,486)	12,018		10,532	6.9%	17,706
Elmore	Off Sale Only		713	142,677	109,599	33,078	23.2%	36,453	(3,375)	1,092		(2,283)	-1.6%	600
Lake Lillian	Off Sale Only	[0][21]	253	126,091	98,710	27,381	21.7%	37,275	(9,894)			(9,894)	-7.8%	(8,500)
Kiester	Off Sale Only	[*]	538	123,848	83,106	40,742	32.9%	30,039	10,703			10,703	8.6%	71
Hadley	On & Off Sale		68	122,415	58,733	63,682	52.0%	69,771	(6,089)	12,362		6,273	5.1%	
Lafayette	On & Off Sale	[21][22]	531	115,556	54,483	61,073	52.9%	57,289	3,784	108,915		112,699	97.5%	
St. Leo	On & Off Sale		102	100,476	48,278	52,198	52.0%	64,128	(11,930)	5,132		(6,798)	-6.8%	2,000
Elbow Lake	Off Sale Only		1,271	97,040	70,896	26,144	26.9%	49,537	(23,393)	3,132	18,992	(42,008)	-43.3%	2,000
Canton	Off Sale Only	[*]	337	95,097	74,960	20,137	21.2%	21,389	(1,252)	4,915		3,663	3.9%	
Round Lake	Off Sale Only		415	75,051	53,487	21,564	28.7%	38,203	(16,639)	3,274		(13,365)	-17.8%	
Round Lake	On Sale Only		413	13,031	33,407	21,304	20.7/0	30,203	(10,039)	3,414		(13,303)	-1/.0/0	

Table 5 **Analysis of City Liquor Store Operations - 2002 Listed by Gross Sales**

						Gross P	rofit					Net Profit/(Loss)	Transfers
		Foot-			Cost		Percent	Oper	ating	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Tonka Bay	Off Sale Only		1,566	50,687	40,723	9,964	19.7%	10,242	(278)			(278)	-0.5%	
Trimont	Off Sale Only		738	30,820	23,909	6,911	22.4%	18,902	(11,991)	16,261		4,270	13.9%	
Clements	On & Off Sale	[21]	191											50,039
Off Sale Only			746,798	172,192,070	130,214,517	41,977,553	24.4%	27,970,412	14,007,141	1,539,470	728,399	14,818,212	8.6%	10,849,303
On & Off Sale			127,490	68,675,044	42,581,871	26,093,173	38.0%	23,008,599	3,084,574	1,304,100	228,311	4,160,363	6.1%	3,218,463
All Stores			874,288	240,867,114	172,796,388	68,070,726	28.3%	50,979,011	17,091,715	2,843,570	956,710	18,978,575	7.9%	14,067,766

[*] [0] [21] The accrual basis of accounting is used; however, no depreciation is shown. Footnotes: Cash basis of accounting.

Discontinued operations during 2002.

[22] Non-operating income includes the gain on the sale of fixed assets.

Table 6
Analysis of Metropolitan Area City Liquor Store Operations - 2002

						Gross P	rofit					Net Profit/	(Loss)	Transfers
		Foot-			Cost		Percent	Opera	ating	Nonope	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Anoka	Off Sale Only		18,121	2,946,253	2,222,888	723,365	24.6%	635,810	87,555	32,268		119,823	4.1%	150,000
Apple Valley	Off Sale Only		47,761	5,461,784	4,158,775	1,303,009	23.9%	879,495	423,514	21,836		445,350	8.2%	235,000
Brooklyn Center	Off Sale Only		29,185	3,435,556	2,593,765	841,791	24.5%	689,603	152,188	29,506		181,694	5.3%	100,000
Columbia Heights	Off Sale Only		18,698	6,857,307	5,254,598	1,602,709	23.4%	1,106,310	496,399	138,380	3,939	630,840	9.2%	217,954
Eden Prairie	Off Sale Only		57,000	8,334,861	6,090,280	2,244,581	26.9%	1,559,754	684,827	15,287	65,912	634,202	7.6%	557,384
Edina	Off Sale Only		47,570	9,355,366	6,965,838	2,389,528	25.5%	1,564,459	825,069		23,135	801,934	8.6%	739,000
Farmington	Off Sale Only		14,255	2,398,928	1,849,022	549,906	22.9%	436,362	113,544	8,802	2,261	120,085	5.0%	113,254
Fridley	Off Sale Only		27,460	5,296,231	4,182,313	1,113,918	21.0%	776,079	337,839	20,965	9,699	349,105	6.6%	400,000
Lakeville	Off Sale Only		46,285	9,495,093	7,220,734	2,274,359	24.0%	1,409,755	864,604	29,205	58,787	835,022	8.8%	315,265
Lexington	Off Sale Only		2,220	2,409,913	1,904,069	505,844	21.0%	361,842	144,002	5,896		149,898	6.2%	453,713
Mound	Off Sale Only		9,460	1,881,175	1,438,619	442,556	23.5%	367,505	75,051	17,768	65,990	26,829	1.4%	194,000
Richfield	Off Sale Only		34,575	9,074,722	6,961,781	2,112,941	23.3%	1,595,920	517,021	34,230	3,852	547,399	6.0%	698,320
Robbinsdale	Off Sale Only		14,077	2,118,604	1,612,543	506,061	23.9%	429,649	76,412	10,904		87,316	4.1%	75,000
Rogers	On & Off Sale		5,010	1,691,950	1,129,655	562,295	33.2%	491,488	70,807	(1,341)	68,039	1,427	0.1%	
Savage	Off Sale Only		23,220	6,039,271	4,563,698	1,475,573	24.4%	1,066,975	408,598	79,576	135,923	352,251	5.8%	376,000
Shorewood	Off Sale Only		7,590	2,507,191	1,829,852	677,339	27.0%	553,945	123,394	13,539		136,933	5.5%	30,000
Spring Lake Park	Off Sale Only		6,825	2,821,810	2,189,595	632,215	22.4%	550,156	82,059	61,932	11,242	132,749	4.7%	150,000
St. Anthony	On & Off Sale		8,019	5,085,932	3,639,002	1,446,930	28.4%	1,161,700	285,230	61,090	44,216	302,104	5.9%	300,500
St. Francis	Off Sale Only		5,680	1,205,572	920,503	285,069	23.6%	189,492	95,577	8,091	4,824	98,844	8.2%	11,500
Tonka Bay	Off Sale Only		1,566	50,687	40,723	9,964	19.7%	10,242	(278)			(278)	-0.5%	
Watertown	On & Off Sale	[21]	3,413	610,424	438,830	171,594	28.1%	307,572	(135,978)	5,006		(130,972)	-21.5%	
Wayzata	On & Off Sale		4,119	2,939,940	1,743,974	1,195,966	40.7%	985,274	210,692	21,841		232,533	7.9%	225,000
•														
Off Sale Only			411,548	81,690,324	61,999,596	19,690,728	24.1%	14,183,353	5,507,375	528,185	385,564	5,649,996	6.9%	4,816,390
On & Off Sale			20,561	10,328,246	6,951,461	3,376,785	32.7%	2,946,034	430,751	86,596	112,255	405,092	3.9%	525,500
All Stores			432,109	92,018,570	68,951,057	23,067,513	25.1%	17,129,387	5,938,126	614,781	497,819	6,055,088	6.6%	5,341,890
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Footnotes:

[21] Discontinued operations during 2002.

Table 7
Analysis of Greater Minnesota City Liquor Stores - 2002

						Gross F	Profit					Net Profit/	(Loss)	Transfers
		Foot-			Cost		Percent	Oper	ating	Nonop	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Ada	On & Off Sale		1,668	432,958	276,236	156,722	36.2%	172,406	(15,684)	2,616		(13,068)	-3.0%	
Aitkin	Off Sale Only		2,074	819,716	640,131	179,585	21.9%	144,606	34,979	14,251		49,230	6.0%	45,009
Akeley	On & Off Sale		395	431,458	286,049	145,409	33.7%	129,651	15,758			15,758	3.7%	
Alexandria	Off Sale Only		9,855	3,376,622	2,653,582	723,040	21.4%	400,151	322,889	3,984	4,377	322,496	9.6%	300,000
Appleton	Off Sale Only		2,586	344,289	252,928	91,361	26.5%	79,272	12,089			12,089	3.5%	10,000
Audubon	On & Off Sale		458	514,362	312,538	201,824	39.2%	176,635	25,189	3,669	19,313	9,545	1.9%	1,000
Avoca	On & Off Sale		138	178,182	99,598	78,584	44.1%	83,237	(4,653)			(4,653)	-2.6%	
Bagley	Off Sale Only		1,221	745,231	582,634	162,597	21.8%	114,196	48,401	1,306		49,707	6.7%	30,000
Balaton	On & Off Sale		621	353,192	208,136	145,056	41.1%	124,275	20,781	8,249		29,030	8.2%	42,000
Barnesville	Off Sale Only	[*]	2,260	238,226	176,765	61,461	25.8%	65,038	(3,577)	2,531		(1,046)	-0.4%	
Barnum	On & Off Sale		547	383,774	206,156	177,618	46.3%	129,267	48,351	13,214		61,565	16.0%	30,000
Battle Lake	Off Sale Only	[0]	768	772,449	558,649	213,800	27.7%	133,748	80,052	2,561	22,785	59,828	7.7%	15,000
Baudette	On & Off Sale		1,072	982,812	623,438	359,374	36.6%	248,598	110,776	4,880		115,656	11.8%	220,846
Beaver Bay	On & Off Sale		184	278,071	144,653	133,418	48.0%	142,726	(9,308)	12,140		2,832	1.0%	1,000
Belview	On & Off Sale		396	281,649	158,027	123,622	43.9%	145,811	(22,189)	1,993		(20,196)	-7.2%	
Bemidji	Off Sale Only		12,408	3,919,442	2,894,913	1,024,529	26.1%	552,177	472,352	21,910		494,262	12.6%	276,894
Benson	On & Off Sale		3,391	833,962	511,955	322,007	38.6%	286,236	35,771	5,082		40,853	4.9%	50,000
Bertha	On & Off Sale		465	176,206	105,127	71,079	40.3%	83,537	(12,458)	1,683		(10,775)	-6.1%	30,000
Big Falls	On & Off Sale	[0]	263	233,399	131,027	102,372	43.9%	93,687	8,685	601		9,286	4.0%	
Big Lake	Off Sale Only		7,273	1,988,091	1,476,281	511,810	25.7%	277,910	233,900	13,026		246,926	12.4%	150,000
	On & Off Sale		469		1,470,281		42.1%						-4.2%	
Bigfork	On & Off Sale		114	273,661		115,227		126,730	(11,503)	25,594		(11,503)	11.9%	7,500
Biscay				436,811	208,330	228,481	52.3%	201,906	26,575			52,169		(187,592)
Blackduck	On & Off Sale		727	724,960	448,844	276,116	38.1%	182,279	93,837	10,987		104,824	14.5%	57,937
Blue Earth	Off Sale Only		3,573	896,847	674,763	222,084	24.8%	156,643	65,441	18,611		84,052	9.4%	23,644
Boyd	On & Off Sale		198	271,651	153,210	118,441	43.6%	118,166	275	3,982	52.005	4,257	1.6%	
Braham	Off Sale Only		1,301	854,820	651,243	203,577	23.8%	151,253	52,324	57,816	53,895	56,245	6.6%	23,000
Brandon	On & Off Sale		443	386,153	232,419	153,734	39.8%	117,625	36,109	3,127		39,236	10.2%	94,576
Browerville	On & Off Sale		729	448,003	248,562	199,441	44.5%	178,812	20,629	2,834		23,463	5.2%	24,153
Browns Valley	On & Off Sale		656	253,006	146,452	106,554	42.1%	106,801	(247)	5,521		5,274	2.1%	19,771
Buffalo	Off Sale Only		11,422	1,889,125	1,278,573	610,552	32.3%	316,933	293,619	5,350		298,969	15.8%	300,000
Buffalo Lake	On & Off Sale		768	364,566	204,631	159,935	43.9%	126,420	33,515	1,118		34,633	9.5%	
Butterfield	Off Sale Only		551	198,441	154,614	43,827	22.1%	41,055	2,772	1,246		4,018	2.0%	
Caledonia	Off Sale Only		2,962	429,816	333,417	96,399	22.4%	73,386	23,013			23,013	5.4%	7,000
Callaway	On & Off Sale		204	344,690	216,127	128,563	37.3%	111,199	17,364	2,846		20,210	5.9%	12,598
Cambridge	Off Sale Only		5,846	2,816,282	2,147,683	668,599	23.7%	384,133	284,466	20,845	4,570	300,741	10.7%	175,000
Canton	Off Sale Only	[*]	337	95,097	74,960	20,137	21.2%	21,389	(1,252)	4,915		3,663	3.9%	
Clarissa	On & Off Sale		630	354,597	208,382	146,215	41.2%	126,357	19,858	4,175		24,033	6.8%	
Clearbrook	On & Off Sale		559	390,645	212,151	178,494	45.7%	146,869	31,625	116		31,741	8.1%	5,000
Clements	On & Off Sale	[21]	191											50,039
Cleveland	On & Off Sale		683	234,966	132,671	102,295	43.5%	103,830	(1,535)	12,000	3,885	6,580	2.8%	
Clontarf	On & Off Sale		166	270,179	155,203	114,976	42.6%	99,486	15,490			15,490	5.7%	27,811
Conger	On & Off Sale		154	174,954	99,484	75,470	43.1%	74,203	1,267	7,955	42	9,180	5.2%	
Cook	Off Sale Only		617	956,823	720,942	235,881	24.7%	146,927	88,954	9,966	4,781	94,139	9.8%	
Cottonwood	On & Off Sale		1,149	511,702	312,324	199,378	39.0%	174,464	24,914	475	1,971	23,418	4.6%	19,000
Cromwell	On & Off Sale		190	378,452	217,824	160,628	42.4%	113,730	46,898	10,443	412	56,929	15.0%	69,000
Currie	On & Off Sale		215	207,019	127,909	79,110	38.2%	84,369	(5,259)	5,963	1,243	(539)	-0.3%	
Dalton	Off Sale Only		260	240,840	177,945	62,895	26.1%	45,005	17,890	938		18,828	7.8%	15,000
Danvers	On & Off Sale		105	238,145	124,776	113,369	47.6%	96,796	16,573	3,878		20,451	8.6%	1,000

Table 7
Analysis of Greater Minnesota City Liquor Stores - 2002

Darwin Off Sale Only							Gross P	Profit					Net Profit/	(Loss)	Transfers
Darwin			Foot-			Cost		Percent	Opera	ating	Nonop	erating		Percent	To/(From)
Dasson Off Sale Ooly 15.12 \$42.326 \$26,789 \$49.435 \$26.24 \$81,875 \$11.000 \$1.000 \$ 12.005 \$3.64\$ \$20.000 \$10.0000 \$10.0000 \$10.0000 \$10.0000 \$10.000 \$10.0000 \$10.0000 \$10.0000 \$10.0000 \$10.0000 \$10.00	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Daveson Off Sale Ooly 15.12 \$0.62.56 \$2.78.01 \$94.915 \$0.2% \$18,875 \$11,060 \$1.905 \$ 12.695 \$3.6% \$2.000 Delaro On & Off Sale 33.78 \$1.431.646 \$10.42.25\$ \$17.411 \$2.43% \$2.08.819 \$0.959 \$ 246 \$3.6% \$1.903 \$3.6% \$1.000 Delaro On & Off Sale Ooly 3.78.78 \$1.431.646 \$10.42.25\$ \$37.7411 \$2.43% \$2.08.819 \$0.959 \$3.268 \$12.07 \$51,793 \$3.6% \$3.000 Delaro On & Off Sale Ooly 7.577 \$2.275.72 \$2.478.124 \$797.148 \$2.43% \$2.904.45\$ \$477.01 \$42.261 \$ \$59.964 \$6.58% \$7.789 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0000 \$1.0	Darwin	Off Sale Only		283	554,989	428,204	126,785	22.8%	66,547	60,238	3,740		63,978	11.5%	1,500
DeGraff On & Off Sale 141 245,700 125,250 121,500 342,450 349,274 396,580 246 334,131 160% 150,000 Delaton On & Off Sale 213 175,756 87,755 37,755	Dawson	Off Sale Only		1,512	362,826	267,891	94,935	26.2%	83,875	11,060	1,905		12,965	3.6%	
Delton On & Off Sale — 3.978 4.431,640 1.094,235 347,411 24.3% 286,819 06.902 3.088 12.067 51.793 3.0% 53.000 Delton On & Off Sale — 131 175,757 275,757 278,824 797,148 24.3% 299,445 497,703 42.061 539,904 10.5% 307,000 Delton Lakes Off Sale Conly — 6.18 243,740 131,918 91,822 377,7% 100,348 (8,526) 18,076 2.500 7.050 2.9% Elizabeth On & Off Sale — 18 243,740 131,918 91,822 377,7% 100,348 (8,526) 18,076 2.500 7.050 2.9% Elizabeth Off Sale Conly — 112 292,232 348,248 319,341 2.0% 4.6% 4.53,250 3.039 3.077 18,922 3.078 3.090 Delton Lake Off Sale Conly — 112 292,232 348,248 319,341 2.0% 4.6% 4.53,250 3.039 3.078 3.090 Delton Lake Off Sale Conly — 113 242,272 348,248 319,341 2.0% 4.6% 4.53,250 3.039 3.078 3.090 Elizabeth Off Sale Conly — 144 291,929 225,263 6.666 22.8% 6.0837 5.887 5.771 420 11,180 3.9% 5.000 Elizabeth Off Sale Conly — 146 291,929 225,263 6.666 22.8% 6.0837 5.894 5.994 5.095 5.791 420 11,180 3.9% 5.000 Elizabeth Off Sale Conly — 18,181 2.111,045 1.581,252 232,930 2.151 5.294,348 2.03,364 3.379 3.894 6.08 3.755 4.200 3.078 3.078 3.000 Elizabeth Off Sale Conly — 18,181 2.111,045 1.381,252 2.282,252 3.000		•										246			
Deltwom Deltwo											3.268				
Darbord Lakes Off Sale Only															
Dandec On & Off Sale 100 152,850 74,171 78,689 51,576 80,175 1,480 12,018 10,532 0.9% 17,706 Eagle Bend On & Off Sale Colly 1271 97,960 70,896 26,144 26,956 49,537 (13,039) 377 18,992 (42,008) 43,376									,		,	,			
Fagle Bord On & Off Sale Only		•													
Elikovet Islace Off Sale Only					,		,		,	() /	,				,
Elizabeth Off Sule Only															
ElleRuder Off Sale Only		,													
Ellendule On & Off Sale		•													
Elisworth On & Off Sale		•		,						,	,	,			
Elmore Off Sale Only 113 142,677 109,599 33,078 23.2% 36,453 (3,375) 1,092 (2,283) 1,69% 600 Ehrhard Off Sale Only 146 291,929 225,263 66,666 22.8% 60,837 5,829 5,771 420 11,180 3.8% 5,000 Fairfax On & Off Sale 1,311 351,126 214,099 137,027 39.9% 156,983 (19,956) 10,930 (9,026) 2,6% 50,000 Fairfax On & Off Sale Only 10,816 2,111,054 1,581,1252 399,802 25,18 89,8434 40,368 57,554 297,922 141% Fergus Falls Off Sale Only 13,703 3,015,425 2,288,228 727,197 24.1% 373,404 353,793 88.469 6,348 445,914 14.5% 268,200 Fifty Lakes On & Off Sale 396 270,536 128,755 141,781 52.4% 118,592 23,189 1.99 25,188 9.3% 10,1816 20,1818 20,1															
Erhard Off Sale Only 146 291,929 225,263 66,666 22.8% 60,837 5.829 5.771 420 11,180 3.8% 5.000 Fairmont On & Off Sale 1311 351,126 214,099 137,027 39.0% 156,983 (19.956) 10,930 (9.056) -2.6% 50,000 Fairmont Off Sale Only 10,816 2,111,054 1,581,252 529,802 25.1% 289,434 240,368 57,554 297,922 14.1% 50,000 Fairmont Off Sale Only 13,703 3,015,425 2,288,228 727,197 24.1% 373,404 333,793 88,469 6,348 445,914 14.5% 268,200 Fairmont On & Off Sale 323 424,204 211,865 212,339 50.1% 146,566 65,773 1,200 66,973 15.8% 174,000 On & Off Sale 323 424,204 211,865 212,339 50.1% 146,566 65,773 1,200 66,973 15.8% 174,000 On & Off Sale 401 323,626 181,985 141,641 43.8% 127,363 14,278 22,683 36,601 14.5% Fresten On & Off Sale 401 323,626 181,985 141,641 43.8% 127,363 14,278 22,683 36,601 14.5% Fresten On & Off Sale 225 320,924 178,502 142,422 44.4% 149,668 (7,246) 24,307 (75,606) 4.5% Gilman On & Off Sale 2591 1,033,467 755,002 298,465 28.9% 21,09 18,010 87,380 116,710 149,368 26,000 15.8% 100,000 On & Off Sale Only 5,549 1,071,110 845,720 298,465 28.9% 102,259 0 6,475 20,438 6,237 2,28% 126,000 On & Off Sale Only 5,549 1,071,110 845,720 298,465 28.9% 102,259 0 6,475 20,438 6,237 3,28 45,000 On & Off Sale Only 1,402 1,147,528 773,309 374,219 32,6% 208,216 16,600 3 16,771 182,774 15.9% 12,000 On & Off Sale Only 3,053 653,263 473,198 180,005 27,6% 108,82 71,183 18,887 89,570 13,79% 107,333 14ackensack On & Off Sale Only 1,402 1,147,528 773,309 374,219 32,6% 208,216 16,600 3 16,771 182,774 15.9% 12,000 Off Sale Only 1,402 1,147,528 773,309 374,219 32,6% 208,216 16,600 3 16,771 182,774 15.9% 12,000 Off Sale Only 1,402 1,147,528 773,309 374,219 32,6% 208,216 16,600 3 16,771 182,774 15.9% 12,000 Off Sale Only 1,402 1,147,528 773,309 374,219 32,6% 208,216 16,600 3 16,771 182,774 15.9% 12,000 Off Sale Only 1,402 1,147,528 773,309 374,219 32,6% 208,214 11,140 11,140 11,140 11,140 11,140 11,140 1					,	,	,		,	,	,				
Fairfax On & Off Sale — 1,311 351,126 214,099 137,027 39.0% 156,983 (19.956) 10.930 — 90.266 2.6% 50.00 Fairmont Off Sale Only — 10.816 2,111,054 1,581,252 529,802 25.1% 289,434 240,368 57,554 — 297,922 14.1% — Fergus Falls Off Sale Only — 13,703 3,015,425 2,288,228 727,197 24.1% 373,404 353,793 88,469 6,348 435,914 14.5% 268,200 Filty Lakes On & Off Sale — 396 270,536 128,755 141,781 52.4% 118,592 23,189 1.999 — 25,188 9.3% — Finlayson On & Off Sale — 323 442,04 211,865 212,339 50.1% 146,566 65,773 1,200 — 66,673 15.8% 174,000 Filty Lakes On & Off Sale — 323 442,04 211,865 212,339 50.1% 146,566 65,773 1,200 — 66,673 15.8% 174,000 Filty Lakes On & Off Sale — 401 323,626 181,985 141,641 43.8% 127,303 142,727 42.483 13.3% — Foreston On & Off Sale — 401 323,626 181,985 141,641 43.8% 127,303 142,727 42.26,833 13.3 13,628 13.3% — Frazee On & Off Sale [*] 13,73 568,129 358,183 209,946 37,0% 235,546 (25,600) — 225,600) 4.5% 10.80 161.00 — 6.5% 10.00 14.00 16.00 — 6.5% 10.00 — 6.5% 10.00 —		•													
Fairmont Off Sale Only		•													
Fergus Palls Off Sale Only															
Fiffy Lakes On & Off Sale 323 424,204 211,865 212,339 50,196 146,566 65,773 1,200 66,973 15,8% 174,000 Flensburg On & Off Sale [0] 242 288,393 113,867 124,526 52,2% 99,646 24,880 16,879 10,131 31,628 13,3% Foreston On & Off Sale [0] 242 288,393 113,867 124,526 52,2% 99,646 24,880 16,879 10,131 31,628 13,3% Foreston On & Off Sale [1] 1,373 568,129 358,181 209,946 37,0% 255,546 (25,600) (25,600) (25,600) 45,% Gilman On & Off Sale [1] 1,373 568,129 358,181 209,946 37,0% 255,546 (25,600) (25,600) 45,% Gilman On & Off Sale 225 320,924 178,502 142,422 44,4% 149,668 (7,246) 24,307 17,061 53,% 10,800 Glenwood On & Off Sale 2,591 1,033,467 735,002 298,465 28,9% 291,990 6,475 20,438 26,913 2,6% Goodridge On & Off Sale 2,591 1,033,467 735,002 298,465 28,9% 291,990 6,475 20,438 (63,37) 2,28% Goodridge On & Off Sale Only 1,402 1,147,528 773,309 374,219 32,6% 208,26 (14,231) 7,894 (63,37) 2,28% Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32,6% 208,26 (14,231) 7,894 (63,37) 2,28% Hackensack On & Off Sale Only 3,003 653,263 473,198 180,065 27,6% 108,882 71,183 18,387 89,570 13,7% 107,333 Hanley Falls Off Sale Only 3,14 31 224,115 58,733 63,882 52,004 69,771 (60,89) 12,262 6,273 51,1% 1,14 1,14 1,14 1,14 1,14 1,14 1,14		•													
Finlayson On & Off Sale		•													
Flensburg	•												,		
Foreston On & Off Sale 401 323,626 181,985 141,641 43.8% 127,363 14,278 22,683 36,961 11.4% Frazee On & Off Sale [*] 1,373 568,129 358,183 209,946 37,0% 235,546 (25,600) (25,600) 4.5% 10,000 1.0% Off Sale 225 320,924 178,502 142,422 44.4% 149,668 (7,246) 24,307 17,061 5.3% 10,800 10,8															
Frazee On & Off Sale (*) 1,373 568,129 358,183 209,946 37.0% 235,546 (25,600) (25,600) 4.5%			[0]			,						10,131	,		
Gilman On & Off Sale											22,683				
Glencoe Off Sale Only			[*]												
Glenwood On & Off Sale 2,591 1,033,467 735,002 298,465 28.9% 291,990 6,475 20,438 26,913 2.6% Goodridge On & Off Sale 98 223,357 135,332 88.025 39.4% 102,256 (14,231) 7,894 (6,337) 2.8% 20,000 1,000 1,147,528 773,309 374,219 2.6% 20.8,216 166,003 16,771 182,774 15.9% 120,000 Granite Falls Off Sale Only 3,053 653,263 473,198 180,065 27.6% 108,882 71,183 18,387 89,570 13.7% 107,333 Hackensack On & Off Sale 308 741,584 457,201 284,383 38.3% 208,285 76,098 16 76,114 10.3% 43,500 On & Off Sale 68 122,415 58,733 63,682 52.0% 69,771 (6,089) 12,362 6,273 5.1% Hanley Falls On & Off Sale 317 224,136 115,099 109,037 48.6% 94,523 14,514 721 15,235 6.8% 5,000 Hanska On & Off Sale 437 377,993 181,377 196,616 52.0% 156,349 40,267 1,663 1,895 7,469 1.6% 10,000 Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Heron Lake On & Off Sale 13,07 141,0608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 102,50 Hitterdal On & Off Sale 13,07 141,0608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Hitterdal On & Off Sale 13,07 141,0608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Howard Lake On & Off Sale 744 350,884 169,731 181,53 51,6% 131,046 50,107 50,107 14,38 30,373 14,000 Houston On & Off Sale 13,07 141,0608 941,234 181,451 31,046 50,107 50,107 14,38 30,373 14,000 Houston On & Off Sale 744 350,884 169,731 181,53 51,6% 131,046 50,107 50,107 14,380 30,372 11,000 Houston On & Off Sale 744 350,884 169,731 181,53 51,6% 131,046 50,107 50,107 14,380 30,373 14,000 Houston On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -22.8% 30,780 14,00	Gilman	On & Off Sale											17,061		10,800
Godridge On & Off Sale 98 223,357 135,332 88,025 39.4% 102,256 (14,231) 7,894 (6,337) -2.8% Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32.6% 208,216 166,003 16,771 182,774 15.9% 120,000 Granite Falls Off Sale Only 3,053 633,263 473,198 180,065 27,6% 108,882 71,183 18,387 89,570 13.7% 107,333 Hackensack On & Off Sale 308 741,584 457,201 284,383 38.3% 208,285 76,098 16 76,114 10.3% 43,500 Hadley On & Off Sale 68 122,415 58,733 63,682 52.0% 69,771 (6,089) 12,362 6,273 5,1% 14,000 Harska On & Off Sale 437 377,993 181,377 196,616 52.0% 156,349 40,267 1,663 41,930 11,1% 28,300 Harska On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Heron Lake On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7,4% 100,250 Hitterdal On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7,4% 100,0250 Houston On & Off Sale 1,819 30,884 169,731 181,153 51,6% 131,046 50,107 4,536 1,176 19,200 Houston On & Off Sale 1,819 50,884 169,731 181,153 51,6% 131,046 50,107 4,536 1,176 19,200 Houston On & Off Sale 1,819 50,884 169,731 181,153 51,6% 131,046 50,107 4,536 1,176 19,200 Houston Off Sale Only 1,876 956,894 636,942 319,552 33.4% 105,491 11,301 17,329 1 4,536 1,176 19,200 Houston Off Sale Only 1,876 956,894 636,942 319,552 33.4% 105,491 11,301 17,329 1 4,536 1,176 19,200 Houston Off Sale Only 1,876 956,894 636,942 319,552 33.4% 126,848 103,104 9,696 1,279 111,521 11.7% 40,000 Hutchinson Off Sale Only 3,793 1,474,817 11,46,690 331,417 22.4% 196,500 134,917 13,291 4,536 1,176 19,200 Houston Off Sale Only 3,793 1,478,107 1,146,690 331,417 22.4% 196,500 134,917 13,291 4,536 1,176 19,200 140,00	Glencoe	Off Sale Only		5,549	1,071,110	845,720	225,390	21.0%	138,010	87,380	1,056	19,336	69,100	6.5%	55,000
Grand Marais Off Sale Only 1,402 1,147,528 773,309 374,219 32.6% 208,216 166,003 16,771 182,774 15.9% 120,000 Grantic Falls Off Sale Only 3,053 653,263 473,198 180,065 27.6% 108,882 71,183 18,387 89,570 13.7% 107,333 Hackensack On & Off Sale 68 122,415 58,733 63,682 52.0% 69,771 (6,089) 12,362 6,273 5.1% Hanley Falls On & Off Sale 317 224,136 115,099 109,037 48,6% 94,523 14,514 721 15,235 6.8% 5,000 Hamska On & Off Sale 437 377,993 181,377 196,616 52.0% 156,349 40,267 1,663 41,930 111,98 28,300 Herman On & Off Sale Only 1,899 466,338 350,481 115,857 24,8% 106,493 9,364 1,895 7,469 1.6% 10,000 Herman On & Off Sale 444 308,714 192,102 116,612 37,8% 105,419 11,193 17,158 1,010 27,341 8,9% 7,951 Hinckley On & Off Sale 1,307 1,410,608 941,234 469,374 33,3% 38,3832 111,042 6,614 12,685 104,971 7,4% 100,259 Hitterdal On & Off Sale 1,307 1,410,608 941,234 469,374 33,3% 38,3832 111,042 6,614 12,685 104,971 7,4% 100,250 Hitterdal On & Off Sale 744 350,884 169,731 181,153 51.6% 131,046 50,107 41,815 13,2% 10,000 Howard Lake On & Off Sale 744 350,884 169,731 181,153 51.6% 131,046 50,107 41,815 13,2% 10,000 Houston On & Off Sale 1,876 956,894 636,942 319,952 33,4% 216,848 103,104 9,696 1,279 111,521 11.7% 40,000 Hutchinson Off Sale Only 1,876 956,894 636,942 319,952 33,4% 216,848 103,104 9,696 1,279 111,521 11.7% 40,000 Hutchinson Off Sale Only 3,799, 1,478,107 1,146,690 331,417 22,4% 196,500 134,917 13,291 41,815 21.17% 40,000 Hutchinson Off Sale Only 3,799, 1,478,107 1,146,690 331,417 22,4% 196,500 134,917 13,291 418,08 10,07 117,191 Isle On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 10,300 and 30,900 578,807 467,387 111,400 19,2% 111,730 (310) 12,267 11,957 2,196 15,000 and 31,2850 On & Off Sale Only 598 188,41 92,557 95,984 50,9% 94,803 1,181 1,132 2,313 1,2% 15,000	Glenwood	On & Off Sale		2,591	1,033,467	735,002	298,465	28.9%	291,990	6,475	20,438		26,913	2.6%	
Granite Falls Off Sale Only 3,053 653,263 473,198 180,065 27.6% 108,882 71,183 18,387 89,570 13.7% 107,333 Hackensack On & Off Sale 308 741,584 457,201 284,383 38.3% 208,285 76,098 16 76,114 10.3% 43,500 On & Off Sale 68 122,415 58,733 63,682 52.0% 69,771 (6,089) 12,362 6,273 5.1% Hanley Falls On & Off Sale 317 224,136 115,099 109,037 48.6% 94,523 14,514 721 15,235 6.8% 5,000 Hanska On & Off Sale 437 377,993 181,377 196,616 52.0% 156,349 40,267 1,663 41,930 11.1% 28,300 Hawley Off Sale Only 1,899 466,338 350,481 115,857 24.8% 106,493 9,364 1,895 7,469 1.6% 10,000 Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11.193 17,158 1,010 27,341 8.9% 7,951 Heron Lake On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Holdingford On & Off Sale 1307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Holdingford On & Off Sale 14,815 13.2% 10,000 Howard Lake On & Off Sale 14,815 13.2% 10,000 Howard Lake On & Off Sale 14,815 13.2% 10,000 Howard Lake On & Off Sale 14,816 956,894 636,942 319,952 33.4% 216,848 103,104 9,696 1,279 111,521 11.7% 40,000 Houston Off Sale Only 13,403 3,599,875 2,781,474 818,401 22.7% 482,152 336,249 17,844 2,876 351,217 9.8% 277,200 Howard Lake On & Off Sale Only 3,793 1,478,107 1,146,690 331,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale Only 3,793 1,478,107 1,146,690 331,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale Only 3,793 1,478,107 1,146,690 31,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale Only 3,793 1,478,107 1,146,690 31,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale Only 3,793 1,478,107 1,146,690 31,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale Only 3,793 1,478,107 1,146,690 31,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,1	Goodridge	On & Off Sale		98	223,357	135,332	88,025	39.4%	102,256	(14,231)	7,894		(6,337)	-2.8%	
Hackensack On & Off Sale 308 741,584 457,201 284,383 38.3% 208,285 76,098 16 76,114 10.3% 43,500 Hadley On & Off Sale 68 122,415 58,733 63,682 52.0% 69,771 (6,089) 12,362 6,273 5.1% Hanley Falls On & Off Sale 317 224,136 115,099 109,037 48.6% 94,523 14,514 721 15,235 6.8% 5,000 Hanska On & Off Sale 437 377,993 181,377 196,616 52.0% 156,349 40,267 1,663 41,930 11.1% 28,300 Hawley Off Sale Only 1,899 466,338 350,481 115,857 24.8% 106,493 9,364 1,895 7,469 1,6% 10,000 Herman On & Off Sale Only 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Heron Lake On & Off Sale 767 238,032 138,334 99,698 41,9% 89,350 10,348 734 11,082 4.7% 280 Hinckley On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Hitterdal On & Off Sale 744 350,884 169,731 181,153 51.6% 131,046 50,107 50,107 14.3% 30,372 Houston On & Off Sale 1,876 956,894 636,942 319,952 33.4% 216,848 103,104 9,696 1,279 111,521 11.7% 40,000 Howard Lake On & Off Sale Only 13,403 3,599,875 2,781,474 818,401 22.7% 482,152 336,249 17,844 2,876 351,217 9.8% 277,200 Isanti Off Sale Only 13,793 1,478,107 1,146,690 312,476 196,569 48.0% 138,418 10,104 9,696 1,279 111,521 11.7% 40,000 Isanti Off Sale Only 13,793 1,478,107 1,146,690 312,476 196,569 48.0% 198,330 (1,561) 6,097 4,536 1.1% 40,000 Isanti Off Sale Only 13,793 1,478,107 1,146,690 312,456 26.3% 338,428 (26,072) 423 (25,649) 2.2% 30,780 Ivanhoe On & Off Sale Only 3,490 578,807 467,387 111,420 19.2% 111,513 1.132 2,313 1.2% 15,000 Jasper On & Off Sale Only 598 188,541 92,557 95,984 50.9% 94,803 1,181 1,132 2,313 1.2% 15,000 Jasper On & Off Sale Only 598 188,541 92,557 95,984 50.9% 94,803 1,181 1,132 2,313 1.2% 15,000	Grand Marais	Off Sale Only		1,402	1,147,528	773,309	374,219	32.6%	208,216	166,003	16,771		182,774	15.9%	120,000
Hadley On & Off Sale 68 122,415 58,733 63,682 52.0% 69,771 (6,089) 12,362 6,273 5.1% Hanley Falls On & Off Sale 317 224,136 115,099 109,037 48.6% 94,523 14,514 721 15,235 6.8% 5,000 Hanska On & Off Sale 437 377,993 181,377 196,616 52.0% 156,349 40,267 1,663 41,930 11.1% 28,300 Hawley Off Sale Only 1,899 466,338 350,481 115,857 24.8% 106,493 9,364 1,895 7,469 1.6% 10,000 Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Heron Lake On & Off Sale 13,007 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Hitterdal On & Off Sale 197 315,743 164,382 151,361 47.9% 109,546 41,815 41,815 13.2% 10,000 Holdingford On & Off Sale 1,019 410,245 213,476 196,769 48.0% 198,330 (1,561) 6,097 4,536 1.1% 19,200 Hutchinson Off Sale Only 13,403 3,599,875 2,781,474 818,401 22.7% 482,152 336,249 17,844 2,876 351,217 9,8% 277,200 Isanti Off Sale Only 3,793 1,478,107 1,146,690 331,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Ivanhoe On & Off Sale Only 3,490 578,807 467,387 111,420 19.29% 111,730 (310) 12,267 11,957 2.1% 10,000 Jasper On & Off Sale Only 3,490 578,807 467,387 111,420 19.29% 111,730 (310) 12,267 11,957 2.1% 10,000 Jasper On & Off Sale Only 598 188,541 92,557 95,984 50.9% 94,803 1,181 1,132 2,313 1.2% 15,000	Granite Falls	Off Sale Only		3,053	653,263	473,198	180,065	27.6%	108,882	71,183	18,387		89,570	13.7%	107,333
Hanley Falls On & Off Sale 317 224,136 115,099 109,037 48.6% 94,523 14,514 721 15,235 6.8% 5,000 Manska On & Off Sale 437 377,993 181,377 196,616 52.0% 156,349 40,267 1,663 41,930 11.1% 28,300 Mawley Off Sale Only 1,899 466,338 350,481 115,857 24.8% 106,493 9,364 1,895 7,469 1.6% 10,000 Mawley Off Sale Only 444 308,714 192,102 116,612 37.8% 105,419 11.193 17,158 1,010 27,341 8.9% 7,951 Meron Lake On & Off Sale 767 238,032 138,334 99,698 41.9% 89,350 10,348 734 11,082 4.7% 280 Minckley On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Mitterdal On & Off Sale 197 315,743 164,382 151,361 47.9% 109,546 41,815 41,815 13.2% 10,000 Moldingford On & Off Sale 744 350,884 169,731 181,153 51.6% 131,046 50,107 50,107 14.3% 30,372 Moward Lake On & Off Sale 1,876 956,894 636,942 319,952 33.4% 216,848 103,104 9,696 1,279 111,521 11.7% 40,000 Moward Lake On & Off Sale Only 13,403 3,599,875 2,781,474 818,401 22.7% 482,152 336,249 17,844 2,876 351,217 9.8% 277,200 Misanti Off Sale Only 3,793 1,478,107 1,146,690 331,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Moward Conference on A off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Moward Conference on A off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Moward Conference on A off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Moward Conference on A off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Moward Conference on A off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Moward Conference on A off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Moward Conference on A off Sale	Hackensack	On & Off Sale		308	741,584	457,201	284,383	38.3%	208,285	76,098	16		76,114	10.3%	43,500
Hanley Falls On & Off Sale 317 224,136 115,099 109,037 48.6% 94,523 14,514 721 15,235 6.8% 5,000 Hanska On & Off Sale 437 377,993 181,377 196,616 52.0% 156,349 40,267 1,663 41,930 11.1% 28,300 Hawley Off Sale Only 1,899 466,338 350,481 115,857 24.8% 106,493 9,364 1,895 7,469 1.6% 10,000 Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11.193 17,158 1,010 27,341 8.9% 7,951 Heron Lake On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Hitterdal On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Hitterdal On & Off Sale 1,019 410,245 213,476 196,769 48.0% 198,330 (1,561) 6,097 4,536 1.1% 19,200 Howard Lake On & Off Sale 1,876 956,894 636,942 319,952 33.4% 216,848 103,104 9,696 1,279 111,521 11.7% 40,000 Hutchinson Off Sale Only 13,403 3,599,875 2,781,474 818,401 22.7% 482,152 336,249 17,844 2,876 351,217 9.8% 277,200 Isanti Off Sale Only 3,490 578,807 467,387 111,420 19.2% 111,730 (310) 12,267 11,957 2.1% 10,000 Jasper On & Off Sale 598 188,541 92,557 95,984 50.9% 94,803 1,181 1,132 2,313 1.2% 15,000	Hadley	On & Off Sale		68	122,415	58,733	63,682	52.0%	69,771	(6,089)	12,362		6,273	5.1%	
Hawley Off Sale Only 1,899 466,338 350,481 115,857 24.8% 106,493 9,364 1,895 7,469 1.6% 10,000 Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Heron Lake On & Off Sale 767 238,032 138,334 99,698 41.9% 89,350 10,348 734 11,082 4.7% 280 Hinckley On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Hitterdal On & Off Sale 197 315,743 164,382 151,361 47.9% 109,546 41,815 41,815 13.2% 10,000 Holdingford On & Off Sale 744 350,884 169,731 181,153 51.6% 131,046 50,107 50,107 14.3% 30,372 Houston On & Off Sale 1,876 956,894 636,942 319,952 33.4% 216,848 103,104 9,696 1,279 111,521 11.7% 40,000 Hutchinson Off Sale Only 13,403 3,599,875 2,781,474 818,401 22.7% 482,152 336,249 17,844 2,876 351,217 9.8% 277,200 Isanti Off Sale Only 3,793 1,478,107 1,146,690 331,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Ivanboe On & Off Sale Only 3,490 578,807 467,387 111,420 19.2% 111,730 (310) 12,267 11,957 2.1% 10,000 Jackson Off Sale Only 598 188,541 92,557 95,984 50.9% 94,803 1,181 1,132 2,313 1.2% 15,000	Hanley Falls	On & Off Sale		317	224,136	115,099	109,037	48.6%	94,523	14,514	721			6.8%	5,000
Hawley Off Sale Only 1,899 466,338 350,481 115,857 24.8% 106,493 9,364 1,895 7,469 1.6% 10,000 Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Heron Lake On & Off Sale 767 238,032 138,334 99,698 41.9% 89,350 10,348 734 11,082 4.7% 280 Hinckley On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Hitterdal On & Off Sale 197 315,743 164,382 151,361 47.9% 109,546 41,815 41,815 13.2% 10,000 Holdingford On & Off Sale 744 350,884 169,731 181,153 51.6% 131,046 50,107 50,107 14.3% 30,372 Houston On & Off Sale 1,876 956,894 636,942 319,952 33.4% 216,848 103,104 9,696 1,279 111,521 11.7% 40,000 Hutchinson Off Sale Only 13,403 3,599,875 2,781,474 818,401 22.7% 482,152 336,249 17,844 2,876 351,217 9.8% 277,200 Isanti Off Sale Only 3,793 1,478,107 1,146,690 331,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Ivanboe On & Off Sale Only 3,490 578,807 467,387 111,420 19.2% 111,730 (310) 12,267 11,957 2.1% 10,000 Jackson Off Sale Only 598 188,541 92,557 95,984 50.9% 94,803 1,181 1,132 2,313 1.2% 15,000	Hanska	On & Off Sale		437	377,993	181,377	196,616	52.0%	156,349	40,267	1,663		41,930	11.1%	28,300
Herman On & Off Sale 444 308,714 192,102 116,612 37.8% 105,419 11,193 17,158 1,010 27,341 8.9% 7,951 Heron Lake On & Off Sale 767 238,032 138,334 99,698 41.9% 89,350 10,348 734 11,082 4.7% 280 Hinckley On & Off Sale 1,307 1,410,608 941,234 469,374 33.3% 358,332 111,042 6,614 12,685 104,971 7.4% 100,250 Hitterdal On & Off Sale 744 350,884 169,731 181,153 51.6% 131,046 50,107 50,107 14.3% 30,372 Houston On & Off Sale 1,019 410,245 213,476 196,769 48.0% 198,330 (1,561) 6,097 4,536 1.1% 19,200 Howard Lake On & Off Sale 1,876 956,894 636,942 319,952 33.4% 216,848 103,104 9,696 1,279 111,521 11.7% 40,000 Hutchinson Off Sale Only 13,403 3,599,875 2,781,474 818,401 22.7% 482,152 336,249 17,844 2,876 351,217 9.8% 277,200 Isanti Off Sale Only 3,793 1,478,107 1,146,690 331,417 22.4% 196,500 134,917 13,291 148,208 10.0% 117,191 Isle On & Off Sale 740 1,187,482 875,126 312,356 26.3% 338,428 (26,072) 423 (25,649) -2.2% 30,780 Iyanboe On & Off Sale Only 3,490 578,807 467,387 111,420 19.2% 111,730 (310) 12,267 11,957 2.1% 10,000 Isackson Off Sale Only 3,490 578,807 467,387 111,420 19.2% 111,730 (310) 12,267 11,957 2.1% 10,000 Isackson Off Sale Only 5,598 188,541 92,557 95,984 50.9% 94,803 1,181 1,132 2,313 1.2% 15,000					,	,						1.895	,		
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Kasson Off Sale Only 4,788 738,605 557,630 180,975 24.5% 153,897 27,078 2,078 29,156 3.9% 1,000					,	,							,		
	Kasson	Off Sale Only		4,788	738,605	557,630	180,975	24.5%	153,897	27,078	2,078		29,156	3.9%	1,000

Table 7
Analysis of Greater Minnesota City Liquor Stores - 2002

						Gross I						Net Profit/		Transfers
		Foot-			Cost		Percent	Opera		Nonop			Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Kelliher	On & Off Sale		304	362,273	200,215	162,058	44.7%	120,349	41,709	1,760		43,469	12.0%	20,000
Kellogg	On & Off Sale		444	175,378	76,411	98,967	56.4%	91,402	7,565	6,375		13,940	7.9%	6,000
Kenyon	On & Off Sale		1,687	510,041	291,595	218,446	42.8%	184,665	33,781	14,585		48,366	9.5%	28,000
Kiester			538		83,106	40,742	32.9%	30,039	10,703	14,363		10,703	8.6%	71
	Off Sale Only	[*]	531	123,848			52.9%							
Lafayette	On & Off Sale	[21][22]	699	115,556	54,483	61,073		57,289	3,784	108,915		112,699	97.5%	
Lake Benton	On & Off Sale	 F03F243		230,942	127,326	103,616	44.9%	95,392	8,224	7,520		15,744	6.8%	40,000
Lake Lillian	Off Sale Only	[0][21]	253	126,091	98,710	27,381	21.7%	37,275	(9,894)	5.020		(9,894)	-7.8%	(8,500)
Lake Park	On & Off Sale		799	625,239	380,251	244,988	39.2%	215,978	29,010	5,829	020	34,839	5.6%	11,200
Lake Wilson	On & Off Sale		264	219,863	115,057	104,806	47.7%	104,296	510	6,355	930	5,935	2.7%	77,175
Lakefield	Off Sale Only		1,720	251,325	175,698	75,627	30.1%	72,429	3,198	5,447	165	8,480	3.4%	(380)
Lancaster	On & Off Sale		364	245,394	148,460	96,934	39.5%	88,895	8,039	2,161		10,200	4.2%	10,000
Le Center	On & Off Sale		2,299	646,568	436,945	209,623	32.4%	160,985	48,638	18,298		66,936	10.4%	50,000
Leroy	Off Sale Only		921	172,309	137,979	34,330	19.9%	37,089	(2,759)	3,868		1,109	0.6%	
Lewisville	On & Off Sale		264	185,959	112,268	73,691	39.6%	85,473	(11,782)	4,462		(7,320)	-3.9%	
Lindstrom	On & Off Sale		3,395	2,020,796	1,488,407	532,389	26.3%	400,277	132,112	20,516	8,723	143,905	7.1%	1,845
Lismore	On & Off Sale		228	299,269	155,999	143,270	47.9%	138,292	4,978	220	4,395	803	0.3%	
Litchfield	Off Sale Only		6,643	1,407,643	1,103,114	304,529	21.6%	200,094	104,435	8,392		112,827	8.0%	64,000
Littlefork	On & Off Sale		654	276,946	163,966	112,980	40.8%	112,103	877	2,618		3,495	1.3%	25,341
Long Prairie	Off Sale Only		3,027	892,994	668,975	224,019	25.1%	122,281	101,738	11,111		112,849	12.6%	75,000
Longville	On & Off Sale		182	736,995	450,103	286,892	38.9%	208,307	78,585	12,122		90,707	12.3%	50,000
Lonsdale	On & Off Sale		1,708	724,109	484,667	239,442	33.1%	172,637	66,805	27,642		94,447	13.0%	
Luverne	Off Sale Only		4,631	693,208	503,540	189,668	27.4%	154,790	34,878	7,866		42,744	6.2%	35,000
Mabel	On & Off Sale		764	276,511	171,500	105,011	38.0%	91,102	13,909	5,487	11,904	7,492	2.7%	5,000
Madelia	Off Sale Only		2,330	280,902	214,801	66,101	23.5%	43,927	22,174	7,827		30,001	10.7%	40,000
Madison	Off Sale Only		1,759	322,005	235,046	86,959	27.0%	83,416	3,543	1,575		5,118	1.6%	
Mahnomen	On & Off Sale		1,214	902,992	594,540	308,452	34.2%	272,103	36,349	20,328	2,500	54,177	6.0%	51,903
Maple Lake	Off Sale Only		1,650	983,010	740,515	242,495	24.7%	138,325	104,170	4,030		108,200	11.0%	20,000
Mapleton	On & Off Sale		1,682	370,583	242,377	128,206	34.6%	145,694	(17,488)	19,883		2,395	0.6%	10,000
Marshall	Off Sale Only		12,778	2,888,561	2,141,301	747,260	25.9%	270,796	476,464	21,596		498,060	17.2%	300,759
Maynard	On & Off Sale		378	317,757	171,031	146,726	46.2%	130,113	16,613	893		17,506	5.5%	8,000
Mazeppa	On & Off Sale		793	301,804	186,892	114,912	38.1%	104,119	10,793	7,189		17,982	6.0%	25,000
Medford	On & Off Sale		1,044	561,732	342,660	219,072	39.0%	199,217	19,855	9,618		29,473	5.2%	40,000
Menahga	On & Off Sale		1,217	752,234	452,138	300,096	39.9%	236,954	63,142	4,127	8,773	58,496	7.8%	50,000
Mentor	On & Off Sale		126	337,249	168,546	168,703	50.0%	154,363	14,340	12,544		26,884	8.0%	20,000
Milaca	Off Sale Only		2,606	991,489	757,736	233,753	23.6%	139,278	94,475	4,912	12,073	87,314	8.8%	15,000
Millerville	On & Off Sale		116	329,742	166,852	162,890	49.4%	120,107	42,783	3,066		45,849	13.9%	21,900
Miltona	On & Off Sale		290	536,964	327,472	209,492	39.0%	194,230	15,262	20,723		35,985	6.7%	78,000
Montevideo	Off Sale Only		5,480	1,465,381	1,114,712	350,669	23.9%	265,417	85,252	277	3,948	81,581	5.6%	80,000
Monticello	Off Sale Only		8,839	3,120,173	2,332,690	787,483	25.2%	465,038	322,445	33,986		356,431	11.4%	200,000
Moose Lake	On & Off Sale		2,327	765,585	495,953	269,632	35.2%	185,338	84,294	12,594		96,888	12.7%	79,342
Mora	Off Sale Only		3,304	2,044,642	1,555,307	489,335	23.9%	239,682	249,653	32,281		281,934	13.8%	260,000
Morris	Off Sale Only		5,207	1,074,518	825,934	248,584	23.1%	161,761	86,823	2,242	13,884	75,181	7.0%	58,500
Morton	On & Off Sale		436	314,694	164,728	149,966	47.7%	122,075	27,891	5,085		32,976	10.5%	27,500
Nevis	On & Off Sale		360	500,001	295,902	204,099	40.8%	141,102	62,997			62,997	12.6%	77,426
New York Mills	On & Off Sale		1,175	592,592	348,656	243,936	41.2%	160,429	83,507	3,581		87,088	14.7%	50,000
Nisswa	On & Off Sale		1,990	1,910,911	1,335,326	575,585	30.1%	494,602	80,983	J,561 	3,563	77,420	4.1%	87,500
North Branch	Off Sale Only		8,978	1,460,939	1,072,093	388,846	26.6%	275,947	112,899	10,792	45,035	78,656	5.4%	4,307
Northfield	Off Sale Only		17,846	2,158,759	1,599,023	559,736	25.9%	457,467	102,269	31,537	1,035	132,771	6.2%	180,000
inorumeta	On Sale Only		1 /,840	4,138,739	1,399,023	239,130	23.970	45/,40/	102,209	31,33/	1,033	132,//1	0.270	100,000

Table 7
Analysis of Greater Minnesota City Liquor Stores - 2002

						Gross P	rofit					Net Profit/	(Loss)	Transfers
		Foot-			Cost		Percent	Opera	ating	Nonope	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
Northome	On & Off Sale		224	195,881	111,304	84,577	43.2%	72,959	11,618	2,470		14,088	7.2%	17,000
Ogema	On & Off Sale		138	384,044	244,878	139,166	36.2%	75,564	63,602	6,173		69,775	18.2%	15,000
Ogilvie	On & Off Sale		481	386,585	228,277	158,308	41.0%	157,087	1,221	24,495	149	25,567	6.6%	58,284
Okabena	On & Off Sale		181	273,031	166,626	106,405	39.0%	128,575	(22,170)	15,042		(7,128)	-2.6%	(9,500)
Olivia	On & Off Sale		2,551	733,162	503,582	229,580	31.3%	280,784	(51,204)	21,422		(29,782)	-4.1%	10,000
Orr	On & Off Sale		248	470,395	290,204	180,191	38.3%	174,900	5,291	28,430		33,721	7.2%	10,000
Osakis	On & Off Sale		1,605	487,479	277,877	209,602	43.0%	170,241	39,361	11,205		50,566	10.4%	25,000
Palisade	On & Off Sale		122	383,647	269,154	114,493	29.8%	96,357	18,136	1,715		19,851	5.2%	40,000
Park Rapids	Off Sale Only		3,393	2,197,816	1,699,347	498,469	22.7%	337,482	160,987	12,811		173,798	7.9%	
Parkers Prairie	On & Off Sale		1,018	356,145	234,858	121,287	34.1%	110,461	10,826	23,059		33,885	9.5%	
Paynesville	Off Sale Only		2,305	709,347	547,439	161,908	22.8%	122,307	39,601	7,766	48	47,319	6.7%	47,500
Pelican Rapids	Off Sale Only		2,431	555,257	418,414	136,843	24.6%	120,973	15,870	1,286		17,156	3.1%	
Perham	Off Sale Only		2,645	1,164,757	865,877	298,880	25.7%	153,645	145,235	12,202	1,320	156,117	13.4%	132,000
Pine City	Off Sale Only		3,125	1,533,596	1,158,224	375,372	24.5%	262,710	112,662	7,335	1,520	119,997	7.8%	34,665
Pine Island	On & Off Sale		2,845	606,028	366,959	239,069	39.4%	253,754	(14,685)	26,835		12,150	2.0%	
Pipestone	Off Sale Only		4,383	858,531	628,714	229,817	26.8%	135,908	93,909	12,119		106,028	12.3%	64,486
Plainview	On & Off Sale		3,242	619,854	399,410	229,817	35.6%	217,193	3,251	22,202		25,453	4.1%	22,000
Princeton	Off Sale Only		4,149	1,654,436	1,234,292	420,144	25.4%	227,965	192,179	48,953	6,265	234,867	14.2%	61,670
Proctor	Off Sale Only		2,841	764,914	597,231	167,683	21.9%	130,457	37,226	116	8,219	29,123	3.8%	2,000
	•		550	,	,						8,219	27,424		10,000
Randall	On & Off Sale			508,381	317,775	190,606	37.5%	171,534	19,072	8,352			5.4%	
Ranier	On & Off Sale		184	327,044	165,459	161,585	49.4%	160,699	886	240	16.557	1,126	0.3%	15,000
Redwood Falls	Off Sale Only		5,399	1,105,241	866,570	238,671	21.6%	166,634	72,037	17,207	16,557	72,687	6.6%	25,000
Remer	On & Off Sale		368	497,381	281,817	215,564	43.3%	145,684	69,880	22.506		69,880	14.0%	59,228
Renville	On & Off Sale		1,303	458,639	281,168	177,471	38.7%	187,928	(10,457)	23,506		13,049	2.8%	410.000
Roseau	Off Sale Only		2,746	1,278,098	947,554	330,544	25.9%	196,450	134,094	11,739		145,833	11.4%	419,000
Round Lake	Off Sale Only		415	75,051	53,487	21,564	28.7%	38,203	(16,639)	3,274		(13,365)	-17.8%	
Rush City	On & Off Sale		2,447	661,702	441,256	220,446	33.3%	229,777	(9,331)	17,592	1	8,260	1.2%	
Rushford	On & Off Sale		1,742	525,831	356,642	169,189	32.2%	146,351	22,838	13,799		36,637	7.0%	60,000
Russell	On & Off Sale		359	271,405	136,820	134,585	49.6%	96,326	38,259	6,234	111	44,382	16.4%	
Sacred Heart	On & Off Sale		539	295,199	169,948	125,251	42.4%	153,727	(28,476)	11,984		(16,492)	-5.6%	
Sauk Rapids	Off Sale Only		11,423	2,099,015	1,653,205	445,810	21.2%	282,831	162,979	18,315	1,563	179,731	8.6%	100,000
Sebeka	On & Off Sale		696	504,435	278,519	225,916	44.8%	133,718	92,198	3,184		95,382	18.9%	60,000
Sherburn	On & Off Sale		1,065	394,120	239,674	154,446	39.2%	144,144	10,302	11,228	800	20,730	5.3%	10,000
Silver Bay	On & Off Sale		2,050	714,408	433,280	281,128	39.4%	225,040	56,088	12,879		68,967	9.7%	34,484
Silver Lake	On & Off Sale		774	510,956	292,920	218,036	42.7%	212,994	5,042	1,962		7,004	1.4%	8,000
Sleepy Eye	Off Sale Only		3,504	413,343	301,230	112,113	27.1%	109,300	2,813	6,765		9,578	2.3%	50,000
South Haven	On & Off Sale		191	348,027	176,733	171,294	49.2%	136,355	34,939	1,521		36,460	10.5%	10,000
Spring Grove	On & Off Sale		1,307	350,682	206,788	143,894	41.0%	133,801	10,093	2,632		12,725	3.6%	19,200
Stacy	On & Off Sale	[0]	1,322	540,885	305,237	235,648	43.6%	176,902	58,746	485		59,231	11.0%	
St. Hilaire	On & Off Sale		268	376,854	202,024	174,830	46.4%	142,246	32,584	5,832		38,416	10.2%	6,000
St. James	Off Sale Only		4,671	615,452	444,499	170,953	27.8%	128,933	42,020	50,342		92,362	15.0%	83,086
St. Leo	On & Off Sale		102	100,476	48,278	52,198	52.0%	64,128	(11,930)	5,132		(6,798)	-6.8%	2,000
Thief River Falls	Off Sale Only		8,447	2,949,708	2,272,152	677,556	23.0%	427,232	250,324	18,331	7,281	261,374	8.9%	213,160
Tracy	On & Off Sale		2,247	577,354	363,178	214,176	37.1%	244,813	(30,637)	35,357	635	4,085	0.7%	40,000
Trimont	Off Sale Only		738	30,820	23,909	6,911	22.4%	18,902	(11,991)	16,261		4,270	13.9%	
Twin Valley	On & Off Sale		852	440,594	259,993	180,601	41.0%	149,554	31,047	6,565	417	37,195	8.4%	20,000
Two Harbors	Off Sale Only		3,633	1,490,824	1,109,827	380,997	25.6%	231,859	149,138	18,755		167,893	11.3%	170,358
Ulen	On & Off Sale		536	270,415	156,606	113,809	42.1%	96,943	16,866	296		17,162	6.3%	10,000

Table 7 **Analysis of Greater Minnesota City Liquor Stores - 2002**

						Gross P	rofit					Net Profit/	(Loss)	Transfers
		Foot-			Cost		Percent	Oper	ating	Nonope	erating		Percent	To/(From)
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	Amount	of Sales	Other Funds
T.I., 4	Off C-1- O-1-		335	267.595	270 270	00 215	24.00/	(1.045	27.270	100	1 102	26.267	7 10/	20,000
Underwood	Off Sale Only			367,585	279,270	88,315	24.0%	61,045	27,270	189	1,192	26,267	7.1%	20,000
Vergas	Off Sale Only		314	377,037	288,425	88,612	23.5%	59,426	29,186	5,256		34,442	9.1%	6,000
Verndale	On & Off Sale		575	247,021	125,669	121,352	49.1%	100,023	21,329	1,867		23,196	9.4%	6,843
Vesta	On & Off Sale		330	172,045	80,594	91,451	53.2%	82,896	8,555	1,347		9,902	5.8%	4,000
Wadena	Off Sale Only		4,293	1,107,690	852,513	255,177	23.0%	169,307	85,870	10,975		96,845	8.7%	225,000
Waldorf	On & Off Sale	[0]	236	209,175	112,541	96,634	46.2%	76,375	20,259	6,665		26,924	12.9%	8,000
Walker	Off Sale Only		1,099	685,958	498,615	187,343	27.3%	136,739	50,604			50,604	7.4%	
Walnut Grove	On & Off Sale		684	313,641	158,132	155,509	49.6%	128,647	26,862	5,373		32,235	10.3%	(93,720)
Warroad	Off Sale Only		1,751	936,451	717,004	219,447	23.4%	141,962	77,485			77,485	8.3%	75,000
Waverly	On & Off Sale		747	428,244	267,865	160,379	37.5%	157,093	3,286	8,654		11,940	2.8%	20,000
Wells	On & Off Sale		2,489	637,379	408,198	229,181	36.0%	188,466	40,715	12,465	1,014	52,166	8.2%	20,000
West Concord	On & Off Sale		838	317,477	162,459	155,018	48.8%	178,514	(23,496)	23,067		(429)	-0.1%	
Williams	On & Off Sale		197	370,650	235,615	135,035	36.4%	150,528	(15,493)	17,779	2,713	(427)	-0.1%	6,000
Wilmont	On & Off Sale		324	215,801	109,490	106,311	49.3%	112,501	(6,190)	13,338	249	6,899	3.2%	
Windom	Off Sale Only		4,506	1,040,924	736,266	304,658	29.3%	212,196	92,462		30,000	62,462	6.0%	35,000
Winton	On & Off Sale		189	210,218	113,232	96,986	46.1%	115,898	(18,912)	21,219		2,307	1.1%	2,000
Wolf Lake	On & Off Sale		31	297,067	181,135	115,932	39.0%	114,823	1,109	8,010		9,119	3.1%	20,000
Wood Lake	On & Off Sale		428	182,904	129,342	53,562	29.3%	99,077	(45,515)	387		(45,128)	-24.7%	(14,266)
Worthington	Off Sale Only		11,248	1,510,546	1,118,763	391,783	25.9%	253,137	138,646	16,786		155,432	10.3%	125,000
	•													
Off Sale Only			335,250	90,501,746	68,214,921	22,286,825	24.6%	13,787,059	8,499,766	1,011,285	342,835	9,168,216	10.1%	6,032,913
On & Off Sale			106,929	58,346,798	35,630,410	22,716,388	38.9%	20,062,565	2,653,823	1,217,504	116,056	3,755,271	6.4%	2,692,963
All Stores			442,179	148,848,544	103,845,331	45,003,213	30.2%	33,849,624	11,153,589	2,228,789	458,891	12,923,487	8.7%	8,725,876

Footnotes:

- The accrual basis of accounting is used; however, no depreciation is shown.
- [*] [0] [21] [22] Cash basis of accounting.
- Discontinued operations during 2002.
- Non-operating income includes the gain on the sale of fixed assets.



Appendix 2

2002 Liquor Store Tables and Maps By Economic Development Region

Table 8
Regional Averages of City Liquor Store Operations - 2002
Listed by Economic Development Region

					Gross F	rofit						Transfers
	Number			Cost		Percent	Operating		Nonoperating		Net Income/	To/(From)
Region	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Other Funds
1 - Northwest	1,813	9	802,296	569,700	232,596	29.0%	175,040	57,555	7,520	855	64,220	84,796
2 - Headwaters	1,986	13	886,791	621,050	265,741	30.0%	184,256	81,484	7,067	401	88,151	57,385
3 - Arrowhead	1,012	18	559,516	374,560	184,956	33.1%	145,083	39,872	9,912	745	49,040	37,113
4 - West Central	1,903	35	662,851	473,778	189,072	28.5%	133,009	56,064	8,783	2,615	62,232	43,516
5 - North Central	1,023	18	573,170	370,848	202,322	35.3%	157,485	44,837	5,411	1,387	48,861	38,401
6E - Southwest Central	2,610	13	786,528	561,279	225,249	28.6%	182,069	43,180	10,203	1,709	51,674	22,854
6W - Upper Southwest	1,401	14	416,691	276,994	139,697	33.5%	120,798	18,898	3,016	300	21,614	21,063
7E - East Central	2,720	17	1,164,129	846,862	317,267	27.3%	224,247	93,020	17,073	8,435	101,658	62,117
7W - Central	5,289	13	1,438,261	1,041,581	396,680	27.6%	248,238	148,442	14,609	5,302	157,749	87,690
8 - Southwest	1,977	30	479,342	323,176	156,166	32.6%	123,738	32,428	7,976	1,884	38,520	26,595
9 - South Central	1,965	19	429,548	294,540	135,008	31.4%	108,638	26,370	19,330	412	45,288	17,037
10 - Southeast	2,370	19	495,983	328,500	167,483	33.8%	152,830	14,653	11,813	683	25,782	22,363
11 - 7 County Twin Cities	19,641	44	2,091,331	1,567,069	524,262	25.1%	389,304	134,957	13,972	11,314	137,616	121,407
Average for all regions	3,752	20	919,340	659,528	259,812	28.3%	194,576	65,236	10,853	3,652	72,437	53,694

Table 9
Analysis of City Liquor Store Operations - 2002
Listed by Economic Development Region and City

		Gross Profit		Operating Nonopo					Transfers					
		Foot-		Number		Cost		Percent				perating	Net Income/	To/(From)
Region and City	Type of Store	notes	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Other Funds
Northwest														
Ada	On & Off Sale		1,668	1	432,958	276,236	156,722	36.2%	172,406	(15,684)	2,616		(13,068)	
Goodridge	On & Off Sale		98	1	223,357	135,332	88,025	39.4%	102,256	(14,231)	7,894		(6,337)	
Lancaster	On & Off Sale		364	1	245,394	148,460	96,934	39.5%	88,895	8,039	2,161		10,200	10,000
Mentor	On & Off Sale		126	1	337,249	168,546	168,703	50.0%	154,363	14,340	12,544		26,884	20,000
Roseau	Off Sale Only		2,746	1	1,278,098	947,554	330,544	25.9%	196,450	134,094	11,739		145,833	419,000
St. Hilaire	On & Off Sale		268	1	376,854	202,024	174,830	46.4%	142,246	32,584	5,832		38,416	6,000
Thief River Falls	Off Sale Only		8,447	1	2,949,708	2,272,152	677,556	23.0%	427,232	250,324	18,331	7,281	261,374	213,160
Twin Valley	On & Off Sale		852	1	440,594	259,993	180,601	41.0%	149,554	31,047	6,565	417	37,195	20,000
Warroad	Off Sale Only		1,751	1	936,451	717,004	219,447	23.4%	141,962	77,485			77,485	75,000
Average Per Store			1,813 *	9 *	802,296	569,700	232,596	29.0%	175,040	57,555	7,520	855	64,220	84,796
II - Janeton														_
Headwaters Akeley	On & Off Sale		395	1	431,458	286,049	145,409	33.7%	129,651	15,758			15,758	
2			1,221	1	745,231	582,634		21.8%		48,401	1 206			30,000
Bagley Baudette	Off Sale Only On & Off Sale		1,072	1	982,812	623,438	162,597 359,374	36.6%	114,196 248,598	110,776	1,306 4,880		49,707 115,656	220,846
Bemidji			1,072	2		2,894,913		26.1%	552,177	472,352	21,910			276,894
Blackduck	Off Sale Only On & Off Sale		727	1	3,919,442 724,960	2,894,913 448,844	1,024,529 276,116	38.1%	182,279	93,837	10,987		494,262 104,824	57,937
Clearbrook	On & Off Sale		559	1		212,151	178,494	45.7%	146,869	31,625	116			5,000
Kelliher			304	1	390,645	212,131	162,058	43.7%	,	41,709	1,760		31,741	20,000
Mahnomen	On & Off Sale On & Off Sale		1,214	2	362,273 902,992	594,540	308,452	34.2%	120,349 272,103	36,349	20,328	2,500	43,469 54,177	51,903
Nevis	On & Off Sale		360	1	500,001	295,902	204,099	40.8%	141,102	62,997	20,328	2,300	62,997	77,426
Park Rapids	Off Sale Only		3,393	1	2,197,816	1,699,347	498,469	22.7%	337,482	160,987	12,811		173,798	77,420
Williams	•		3,393 197	1			,	36.4%			17,779			
williams	On & Off Sale		197	1	370,650	235,615	135,035	30.4%	150,528	(15,493)	17,779	2,713	(427)	6,000
Average Per Store			1,986 *	13 *	886,791	621,050	265,741	30.0%	184,256	81,484	7,067	401	88,151	57,385
Arrowhead														
Aitkin	Off Sale Only		2,074	1	819,716	640,131	179,585	21.9%	144,606	34,979	14,251		49,230	45,009
Barnum	On & Off Sale		547	1	383,774	206,156	177,618	46.3%	129,267	48,351	13,214		61,565	30,000
Beaver Bay	On & Off Sale		184	1	278,071	144,653	133,418	48.0%	142,726	(9,308)	12,140		2,832	1,000
Big Falls	On & Off Sale	[0]	263	1	233,399	131,027	102,372	43.9%	93,687	8,685	601		9,286	
Bigfork	On & Off Sale		469	1	273,661	158,434	115,227	42.1%	126,730	(11,503)			(11,503)	7,500
Cook	Off Sale Only		617	1	956,823	720,942	235,881	24.7%	146,927	88,954	9,966	4,781	94,139	
Cromwell	On & Off Sale		190	1	378,452	217,824	160,628	42.4%	113,730	46,898	10,443	412	56,929	69,000
Grand Marais	Off Sale Only		1,402	1	1,147,528	773,309	374,219	32.6%	208,216	166,003	16,771		182,774	120,000
Littlefork	On & Off Sale		654	1	276,946	163,966	112,980	40.8%	112,103	877	2,618		3,495	25,341
Moose Lake	On & Off Sale		2,327	1	765,585	495,953	269,632	35.2%	185,338	84,294	12,594		96,888	79,342
Northome	On & Off Sale		224	1	195,881	111,304	84,577	43.2%	72,959	11,618	2,470		14,088	17,000
Orr	On & Off Sale		248	1	470,395	290,204	180,191	38.3%	174,900	5,291	28,430		33,721	10,000
Palisade	On & Off Sale		122	1	383,647	269,154	114,493	29.8%	96,357	18,136	1,715		19,851	40,000
Proctor	Off Sale Only		2,841	1	764,914	597,231	167,683	21.9%	130,457	37,226	116	8,219	29,123	2,000
Ranier	On & Off Sale		184	1	327,044	165,459	161,585	49.4%	160,699	886	240		1,126	15,000

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		Foot-		Number		Cost		Percent	Opera			erating	Net Income/	,
Region and City	Type of Store	notes	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Other Funds
Silver Bay	On & Off Sale		2,050	1	714,408	433,280	281,128	39.4%	225,040	56,088	12,879		68,967	34,484
Two Harbors	Off Sale Only		3,633	1	1,490,824	1,109,827	380,997	25.6%	231,859	149,138	18,755		167,893	170,358
Winton	On & Off Sale		189	1	210,218	113,232	96,986	46.1%	115,898	(18,912)	21,219		2,307	2,000
Average Per Store			1,012 *	18 *	559,516	374,560	184,956	33.1%	145,083	39,872	9,912	745	49,040	37,113
West Central														
Alexandria	Off Sale Only		9,855	2	3,376,622	2,653,582	723,040	21.4%	400,151	322,889	3,984	4,377	322,496	300,000
Audubon	On & Off Sale		458	1	514,362	312,538	201,824	39.2%	176,635	25,189	3,669	19,313	9,545	1,000
Barnesville	Off Sale Only	[*]	2,260	1	238,226	176,765	61,461	25.8%	65,038	(3,577)	2,531		(1,046)	
Battle Lake	Off Sale Only	[0]	768	1	772,449	558,649	213,800	27.7%	133,748	80,052	2,561	22,785	59,828	15,000
Brandon	On & Off Sale		443	1	386,153	232,419	153,734	39.8%	117,625	36,109	3,127	,	39,236	94,576
Browns Valley	On & Off Sale		656	1	253,006	146,452	106,554	42.1%	106,801	(247)	5,521		5,274	19,771
Callaway	On & Off Sale	[1]	204	1	344,690	216,127	128,563	37.3%	111,199	17,364	2,846		20,210	12,598
Dalton	Off Sale Only	 [-]	260	1	240,840	177,945	62,895	26.1%	45,005	17,890	938		18,828	15,000
Detroit Lakes	Off Sale Only		7,557	1	3,275,572	2,478,424	797,148	24.3%	299,445	497,703	42,261		539,964	307,000
Elbow Lake	Off Sale Only		1,271	1	97,040	70,896	26,144	26.9%	49,537	(23,393)	377	18,992	(42,008)	,
Elizabeth	Off Sale Only		172	1	282,232	248,298	33,934	12.0%	51,254	(17,320)	4,644		(12,676)	
Erhard	Off Sale Only		146	1	291,929	225,263	66,666	22.8%	60,837	5,829	5,771	420	11,180	5,000
Fergus Falls	Off Sale Only		13,703	1	3,015,425	2,288,228	727,197	24.1%	373,404	353,793	88,469	6,348	435,914	268,200
Frazee	On & Off Sale	[*]	1,373	1	568,129	358,183	209,946	37.0%	235,546	(25,600)			(25,600)	
Glenwood	On & Off Sale	 []	2,591	2	1,033,467	735,002	298,465	28.9%	291,990	6,475	20,438		26,913	
Hawley	Off Sale Only		1,899	1	466,338	350,481	115,857	24.8%	106,493	9,364		1,895	7,469	10,000
Herman	On & Off Sale		444	1	308,714	192,102	116,612	37.8%	105,419	11,193	17,158	1,010	27,341	7,951
Hitterdal	On & Off Sale		197	1	315,743	164,382	151,361	47.9%	109,546	41,815			41,815	10,000
Lake Park	On & Off Sale		799	1	625,239	380,251	244,988	39.2%	215,978	29,010	5,829		34,839	11,200
Millerville	On & Off Sale		116	1	329,742	166,852	162,890	49.4%	120,107	42,783	3,066		45,849	21,900
Miltona	On & Off Sale		290	1	536,964	327,472	209,492	39.0%	194,230	15,262	20,723		35,985	78,000
Morris	Off Sale Only		5,207	1	1,074,518	825,934	248,584	23.1%	161,761	86,823	2,242	13,884	75,181	58,500
New York Mills	On & Off Sale		1,175	1	592,592	348,656	243,936	41.2%	160,429	83,507	3,581	13,004	87,088	50,000
Ogema	On & Off Sale		138	1	384,044	244,878	139,166	36.2%	75,564	63,602	6,173		69,775	15,000
Osakis	On & Off Sale		1,605	2	487,479	277,877	209,602	43.0%	170,241	39,361	11,205		50,566	25,000
Parkers Prairie	On & Off Sale		1,018	1	356,145	234,858	121,287	34.1%	110,461	10,826	23,059		33,885	25,000
Pelican Rapids	Off Sale Only		2,431	1	555,257	418,414	136,843	24.6%	120,973	15,870	1,286		17,156	
Perham	Off Sale Only		2,645	1	1,164,757	865,877	298,880	25.7%	153,645	145,235	12,202	1,320	156,117	132,000
Ulen	On & Off Sale		536	1	270,415	156,606	113,809	42.1%	96,943	16,866	296	1,320	17,162	10,000
Underwood	Off Sale Only		335	1	367,585	279,270	88,315	24.0%	61,045	27,270	189	1,192	26,267	20,000
Vergas	Off Sale Only		314	1	307,383	288,425	88,612	23.5%	59,426	29,186	5,256	1,192	34,442	6,000
Wolf Lake	On & Off Sale		31	1	297,067	181,135	115,932	39.0%	114,823	1,109	8,010		9,119	20,000
Average Per Store			1,903 *	35 *	662,851	473,778	189,072	28.5%	133,009	56,064	8,783	2,615	62,232	43,516
North Central														
Bertha	On & Off Sale		465	1	176,206	105,127	71,079	40.3%	83,537	(12,458)	1,683		(10,775)	

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Region and City	Type of Store	notes	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Other Funds
Browerville	On & Off Sale		729	1	448,003	248,562	199,441	44.5%	178,812	20,629	2,834		23,463	24,153
Clarissa	On & Off Sale		630	1	354,597	208,382	146,215	41.2%	126,357	19,858	4,175		24,033	21,133
Eagle Bend	On & Off Sale		618	1	243,740	151,918	91,822	37.7%	100,348	(8,526)	18,076	2,500	7,050	
Fifty Lakes	On & Off Sale		396	1	270,536	128,755	141,781	52.4%	118,592	23,189	1,999	2,500	25,188	
Flensburg	On & Off Sale	[0]	242	1	238,393	113,867	124,526	52.2%	99,646	24,880	16,879	10,131	31,628	
Hackensack	On & Off Sale		308	1	741,584	457,201	284,383	38.3%	208,285	76,098	16		76,114	43,500
Long Prairie	Off Sale Only		3,027	1	892,994	668,975	224,019	25.1%	122,281	101,738	11,111		112,849	75,000
Longville	On & Off Sale		182	1	736,995	450,103	286,892	38.9%	208,307	78,585	12,122		90,707	50,000
Menahga	On & Off Sale		1,217	1	752,234	452,138	300,096	39.9%	236,954	63,142	4,127	8,773	58,496	50,000
Nisswa	On & Off Sale		1,990	2	1,910,911	1,335,326	575,585	30.1%	494,602	80,983	,	3,563	77,420	87,500
Randall	On & Off Sale		550	1	508,381	317,775	190,606	37.5%	171,534	19,072	8,352		27,424	10,000
Remer	On & Off Sale		368	1	497,381	281,817	215,564	43.3%	145,684	69,880			69,880	59,228
Sebeka	On & Off Sale		696	1	504,435	278,519	225,916	44.8%	133,718	92,198	3,184		95,382	60,000
Verndale	On & Off Sale		575	1	247,021	125,669	121,352	49.1%	100,023	21,329	1,867		23,196	6,843
Wadena	Off Sale Only		4,293	1	1,107,690	852,513	255,177	23.0%	169,307	85,870	10,975		96,845	225,000
Walker	Off Sale Only		1,099	1	685,958	498,615	187,343	27.3%	136,739	50,604			50,604	
Average Per Store			1.023 *	* 18 *	573,170	370,848	202,322	35.3%	157,485	44,837	5,411	1,387	48,861	38,401
Tronge Tor Store			1,023		0,70,170	370,0.0	202,522	30.370	107,100	. 1,007	υ,	1,507	10,001	30,.01
Southwest Central														
Biscay	On & Off Sale		114	1	436,811	208,330	228,481	52.3%	201,906	26,575	25,594		52,169	(187,592)
Buffalo Lake	On & Off Sale		768	1	364,566	204,631	159,935	43.9%	126,420	33,515	1,118		34,633	
Darwin	Off Sale Only		283	1	554,989	428,204	126,785	22.8%	66,547	60,238	3,740		63,978	1,500
Fairfax	On & Off Sale		1,311	1	351,126	214,099	137,027	39.0%	156,983	(19,956)	10,930		(9,026)	50,000
Glencoe	Off Sale Only		5,549	1	1,071,110	845,720	225,390	21.0%	138,010	87,380	1,056	19,336	69,100	55,000
Hutchinson	Off Sale Only		13,403	1	3,599,875	2,781,474	818,401	22.7%	482,152	336,249	17,844	2,876	351,217	277,200
Lake Lillian	Off Sale Only	[0][21]	253	1	126,091	98,710	27,381	21.7%	37,275	(9,894)			(9,894)	(8,500)
Litchfield	Off Sale Only		6,643	1	1,407,643	1,103,114	304,529	21.6%	200,094	104,435	8,392		112,827	64,000
Morton	On & Off Sale		436	1	314,694	164,728	149,966	47.7%	122,075	27,891	5,085		32,976	27,500
Olivia	On & Off Sale		2,551	1	733,162	503,582	229,580	31.3%	280,784	(51,204)	21,422		(29,782)	10,000
Renville	On & Off Sale		1,303	1	458,639	281,168	177,471	38.7%	187,928	(10,457)	23,506		13,049	
Sacred Heart	On & Off Sale		539	1	295,199	169,948	125,251	42.4%	153,727	(28,476)	11,984		(16,492)	
Silver Lake	On & Off Sale		774	1	510,956	292,920	218,036	42.7%	212,994	5,042	1,962		7,004	8,000
Average Per Store			2,610 *	* 13 *	786,528	561,279	225,249	28.6%	182,069	43,180	10,203	1,709	51,674	22,854
Upper Southwest														
Appleton	Off Sale Only		2,586	1	344,289	252,928	91,361	26.5%	79,272	12,089			12,089	10,000
Benson	On & Off Sale		3,391	1	833,962	511,955	322,007	38.6%	286,236	35,771	5,082		40,853	50,000
Boyd	On & Off Sale		198	1	271,651	153,210	118,441	43.6%	118,166	275	3,982		4,257	50,000
Clontarf	On & Off Sale		166	1	270,179	155,203	114,976	42.6%	99,486	15,490	3,762		15,490	27,811
Danvers	On & Off Sale		105	1	238,145	124,776	113,369	47.6%	96,796	16,573	3,878		20,451	1,000
Dawson	Off Sale Only		1,512	1	362,826	267,891	94,935	26.2%	83,875	11,060	1,905		12,965	2,000
De Graff	On & Off Sale		1,312	1	246,700	125,250	121,450	49.2%	81,791	39,659	1,703	246	39,413	16,000
De Giuii	On & On Baic	-	141	1	240,700	123,230	121,730	77.2/0	01,771	37,037		2-10	37,413	10,000

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Granite Falls	Off Sale Only		3,053	1	653,263	473,198	180,065	27.6%	108,882	71,183	18,387		89,570	107,333
Hanley Falls	On & Off Sale		317	1	224,136	115,099	109,037	48.6%	94,523	14,514	721		15,235	5,000
Madison	Off Sale Only		1,759	1	322,005	235,046	86,959	27.0%	83,416	3,543	1,575		5,118	
Maynard	On & Off Sale		378	1	317,757	171,031	146,726	46.2%	130,113	16,613	893		17,506	8,000
Montevideo	Off Sale Only		5,480	1	1,465,381	1,114,712	350,669	23.9%	265,417	85,252	277	3,948	81,581	80,000
St. Leo	On & Off Sale		102	1	100,476	48,278	52,198	52.0%	64,128	(11,930)	5,132		(6,798)	
Wood Lake	On & Off Sale		428	1	182,904	129,342	53,562	29.3%	99,077	(45,515)	387		(45,128)	
Average Per Store			1,401 *	* 14 *	416,691	276,994	139,697	33.5%	120,798	18,898	3,016	300	21,614	21,063
East Central														
Braham	Off Sale Only		1,301	1	854,820	651,243	203,577	23.8%	151,253	52,324	57,816	53,895	56,245	23,000
Cambridge	Off Sale Only		5,846	1	2,816,282	2,147,683	668,599	23.7%	384,133	284,466	20,845	4,570	300,741	175,000
Finlayson	On & Off Sale		323	1	424,204	211,865	212,339	50.1%	146,566	65,773	1,200		66,973	174,000
Foreston	On & Off Sale		401	1	323,626	181,985	141,641	43.8%	127,363	14,278	22,683		36,961	
Hinckley	On & Off Sale		1,307	1	1,410,608	941,234	469,374	33.3%	358,332	111,042	6,614	12,685	104,971	100,250
Isanti	Off Sale Only		3,793	1	1,478,107	1,146,690	331,417	22.4%	196,500	134,917	13,291		148,208	117,191
Isle	On & Off Sale		740	1	1,187,482	875,126	312,356	26.3%	338,428	(26,072)	423		(25,649)	30,780
Lindstrom	On & Off Sale		3,395	2	2,020,796	1,488,407	532,389	26.3%	400,277	132,112	20,516	8,723	143,905	1,845
Milaca	Off Sale Only		2,606	1	991,489	757,736	233,753	23.6%	139,278	94,475	4,912	12,073	87,314	15,000
Mora	Off Sale Only		3,304	1	2,044,642	1,555,307	489,335	23.9%	239,682	249,653	32,281	·	281,934	260,000
North Branch	Off Sale Only		8,978	1	1,460,939	1,072,093	388,846	26.6%	275,947	112,899	10,792	45,035	78,656	4,307
Ogilvie	On & Off Sale		481	1	386,585	228,277	158,308	41.0%	157,087	1,221	24,495	149	25,567	58,284
Pine City	Off Sale Only		3,125	1	1,533,596	1,158,224	375,372	24.5%	262,710	112,662	7,335		119,997	34,665
Princeton	Off Sale Only		4,149	1	1,654,436	1,234,292	420,144	25.4%	227,965	192,179	48,953	6,265	234,867	61,670
Rush City	On & Off Sale		2,447	1	661,702	441,256	220,446	33.3%	229,777	(9,331)	17,592	1	8,260	
Stacy	On & Off Sale	[0]	1,322	1	540,885	305,237	235,648	43.6%	176,902	58,746	485		59,231	
Average Per Store			2,720	17	1,164,129	846,862	317,267	27.3%	224,247	93,020	17,073	8,435	101,658	62,117
Central														
Big Lake	Off Sale Only		7,273	1	1,988,091	1,476,281	511,810	25.7%	277,910	233,900	13,026		246,926	150,000
Buffalo	Off Sale Only		11,422	1	1,889,125	1,278,573	610,552	32.3%	316,933	293,619	5,350		298,969	300,000
Delano	On & Off Sale		3,978	1	1,431,646	1,084,235	347,411	24.3%	286,819	60,592	3,268	12,067	51,793	53,000
Elk River	Off Sale Only		18,082	1	4,072,018	2,997,847	1,074,171	26.4%	545,917	528,254	60,000	53,975	534,279	158,300
Gilman	On & Off Sale		225	1	320,924	178,502	142,422	44.4%	149,668	(7,246)	24,307	·	17,061	10,800
Holdingford	On & Off Sale		744	1	350,884	169,731	181,153	51.6%	131,046	50,107			50,107	30,372
Howard Lake	On & Off Sale		1,876	1	956,894	636,942	319,952	33.4%	216,848	103,104	9,696	1,279	111,521	40,000
Maple Lake	Off Sale Only		1,650	1	983,010	740,515	242,495	24.7%	138,325	104,170	4,030		108,200	20,000
Monticello	Off Sale Only		8,839	1	3,120,173	2,332,690	787,483	25.2%	465,038	322,445	33,986		356,431	200,000
Paynesville	Off Sale Only		2,305	1	709,347	547,439	161,908	22.8%	122,307	39,601	7,766	48	47,319	47,500
Sauk Rapids	Off Sale Only		11,423	1	2,099,015	1,653,205	445,810	21.2%	282,831	162,979	18,315	1,563	179,731	100,000
South Haven	On & Off Sale		191	1	348,027	176,733	171,294	49.2%	136,355	34,939	1,521	·	36,460	10,000
Waverly	On & Off Sale		747	1	428,244	267,865	160,379	37.5%	157,093	3,286	8,654		11,940	20,000

The population average represents the average population for the region; the number of stores represents the actual number of stores in the region.

Table 9
Analysis of City Liquor Store Operations - 2002
Listed by Economic Development Region and City

				Gross Profit									Transfers	
		Foot-		Number		Cost		Percent	Oper	ating	Nonop	erating	Net Income/	Other Funds
Region and City	Type of Store	notes	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	
Average Per Store			5,289 *	* 13 *	1,438,261	1,041,581	396,680	27.6%	248,238	148,442	14,609	5,302	157,749	
Southwest														
Avoca	On & Off Sale		138	1	178,182	99,598	78,584	44.1%	83,237	(4,653)			(4,653)	
Balaton	On & Off Sale		621	1	353,192	208,136	145,056	41.1%	124,275	20,781	8,249		29,030	42,000
Belview	On & Off Sale		396	1	281,649	158,027	123,622	43.9%	145,811	(22,189)	1,993		(20,196)	´
Clements	On & Off Sale	[21]	191	1		·			·		·			50,039
Cottonwood	On & Off Sale		1,149	1	511,702	312,324	199,378	39.0%	174,464	24,914	475	1,971	23,418	19,000
Currie	On & Off Sale		215	1	207,019	127,909	79,110	38.2%	84,369	(5,259)	5,963	1,243	(539)	
Dundee	On & Off Sale		100	1	152,860	74,171	78,689	51.5%	80,175	(1,486)	12,018	,	10,532	17,706
Ellsworth	On & Off Sale		527	1	198,745	109,670	89,075	44.8%	73,480	15,595	8,376		23,971	
Hadley	On & Off Sale		68	1	122,415	58,733	63,682	52.0%	69,771	(6,089)	12,362		6,273	
Heron Lake	On & Off Sale		767	1	238,032	138,334	99,698	41.9%	89,350	10,348	734		11,082	280
Ivanhoe	On & Off Sale		665	1	372,370	210,868	161,502	43.4%	144,851	16,651	624	260	17,015	1,000
Jackson	Off Sale Only		3,490	1	578,807	467,387	111,420	19.2%	111,730	(310)	12,267		11,957	10,000
Jasper	On & Off Sale		598	1	188,541	92,557	95,984	50.9%	94,803	1,181	1,132		2,313	15,000
Lake Benton	On & Off Sale		699	1	230,942	127,326	103,616	44.9%	95,392	8,224	7,520		15,744	40,000
Lake Wilson	On & Off Sale		264	1	219,863	115,057	104,806	47.7%	104,296	510	6,355	930	5,935	77,175
Lakefield	Off Sale Only		1,720	1	251,325	175,698	75,627	30.1%	72,429	3,198	5,447	165	8,480	(380)
Lismore	On & Off Sale		228	1	299,269	155,999	143,270	47.9%	138,292	4,978	220	4,395	803	(500)
Luverne	Off Sale Only		4,631	1	693,208	503,540	189,668	27.4%	154,790	34,878	7,866		42,744	35,000
Marshall	Off Sale Only		12,778	1	2,888,561	2,141,301	747,260	25.9%	270,796	476,464	21,596		498,060	300,759
Okabena	On & Off Sale		181	1	273,031	166,626	106,405	39.0%	128,575	(22,170)	15,042		(7,128)	(9,500)
Pipestone	Off Sale Only		4,383	1	858,531	628,714	229,817	26.8%	135,908	93,909	12,119		106,028	64,486
Redwood Falls	Off Sale Only		5,399	1	1,105,241	866,570	238,671	21.6%	166,634	72,037	17,207	16,557	72,687	25,000
Round Lake	Off Sale Only		415	1	75,051	53,487	21,564	28.7%	38,203	(16,639)	3,274	10,337	(13,365)	23,000
Russell	On & Off Sale		359	1	271,405	136,820	134,585	49.6%	96,326	38,259	6,234	111	44,382	
	On & Off Sale		2,247	1				37.1%			35,357	635		
Tracy Vesta	On & Off Sale		330	1	577,354 172,045	363,178 80,594	214,176 91,451	53.2%	244,813 82,896	(30,637) 8,555	1,347		4,085 9,902	40,000 4,000
Walnut Grove	On & Off Sale		684	1	313,641	158,132	155,509	33.2% 49.6%	,	26,862	5,373		32,235	,
			324	1	215,801	109,490	106,311	49.6%	128,647	(6,190)	13,338	249	6,899	(93,720
Wilmont	On & Off Sale			1					112,501				,	25.000
Windom Worthington	Off Sale Only Off Sale Only		4,506 11,248	1	1,040,924 1,510,546	736,266 1,118,763	304,658 391,783	29.3% 25.9%	212,196 253,137	92,462 138,646	16,786	30,000	62,462 155,432	35,000 125,000
Average Per Store			1,977 *	30 *	479,342	323,176	156,166	32.6%	123,738	32,428	7,976	1,884	38,520	26,595
			*,~ / /	20	,	,1,0		22.070	,,,,,,	12, 120	,,,,,	1,001	30,220	20,070
South Central Blue Earth	Off Sale Only		3,573	1	896,847	674,763	222,084	24.8%	156,643	65,441	18,611		84,052	23,644
Butterfield	Off Sale Only		551	1	198,441	154,614	43,827	22.1%	41,055	2,772	1,246		4,018	23,044
Cleveland	On & Off Sale		683	1	234,966	134,614	102,295	43.5%	103,830	(1,535)	1,246	3,885	6,580	
Delavan	On & Off Sale		213	1		87,955		50.0%			12,000			
			713	1	175,736	,	87,781		90,829	(3,048)		2,135	6,817	600
Elmore	Off Sale Only			1	142,677	109,599	33,078	23.2%	36,453	(3,375)	1,092		(2,283)	600
Fairmont	Off Sale Only		10,816	I	2,111,054	1,581,252	529,802	25.1%	289,434	240,368	57,554		297,922	

The population average represents the average population for the region; the number of stores represents the actual number of stores in the region.

Table 9
Analysis of City Liquor Store Operations - 2002
Listed by Economic Development Region and City

							Gross I	Profit						Transfers
		Foot-		Number		Cost		Percent	Opera	ating	Nonop	erating	Net Income/	To/(From)
Region and City	Type of Store	notes	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Other Funds
·														
Hanska	On & Off Sale		437	1	377,993	181,377	196,616	52.0%	156,349	40,267	1,663		41,930	28,300
Kiester	Off Sale Only	[*]	538	1	123,848	83,106	40,742	32.9%	30,039	10,703			10,703	71
Lafayette	On & Off Sale	[21][22]	531	1	115,556	54,483	61,073	52.9%	57,289	3,784	108,915		112,699	
Le Center	On & Off Sale		2,299	1	646,568	436,945	209,623	32.4%	160,985	48,638	18,298		66,936	50,000
Lewisville	On & Off Sale		264	1	185,959	112,268	73,691	39.6%	85,473	(11,782)	4,462		(7,320)	
Madelia	Off Sale Only		2,330	1	280,902	214,801	66,101	23.5%	43,927	22,174	7,827		30,001	40,000
Mapleton	On & Off Sale		1,682	1	370,583	242,377	128,206	34.6%	145,694	(17,488)	19,883		2,395	10,000
Sherburn	On & Off Sale		1,065	1	394,120	239,674	154,446	39.2%	144,144	10,302	11,228	800	20,730	10,000
Sleepy Eye	Off Sale Only		3,504	1	413,343	301,230	112,113	27.1%	109,300	2,813	6,765		9,578	50,000
St. James	Off Sale Only		4,671	1	615,452	444,499	170,953	27.8%	128,933	42,020	50,342		92,362	83,086
Trimont	Off Sale Only		738	1	30,820	23,909	6,911	22.4%	18,902	(11,991)	16,261		4,270	
Waldorf	On & Off Sale	[0]	236	1	209,175	112,541	96,634	46.2%	76,375	20,259	6,665		26,924	8,000
Wells	On & Off Sale		2,489	1	637,379	408,198	229,181	36.0%	188,466	40,715	12,465	1,014	52,166	20,000
Average Per Store			1,965 *	19 *	429,548	294,540	135,008	31.4%	108,638	26,370	19,330	412	45,288	17,037
Southeast														
Caledonia	Off Sale Only		2,962	1	429,816	333,417	96,399	22.4%	73,386	23,013			23,013	7,000
Canton	Off Sale Only	[*]	337	1	95,097	74,960	20,137	21.2%	21,389	(1,252)	4,915		3,663	
Conger	On & Off Sale		154	1	174,954	99,484	75,470	43.1%	74,203	1,267	7,955	42	9,180	
Ellendale	On & Off Sale		598	1	274,443	179,544	94,899	34.6%	115,256	(20,357)	8,560		(11,797)	12,500
Houston	On & Off Sale		1,019	1	410,245	213,476	196,769	48.0%	198,330	(1,561)	6,097		4,536	19,200
Kasson	Off Sale Only		4,788	1	738,605	557,630	180,975	24.5%	153,897	27,078	2,078		29,156	1,000
Kellogg	On & Off Sale		444	1	175,378	76,411	98,967	56.4%	91,402	7,565	6,375		13,940	6,000
Kenyon	On & Off Sale		1,687	1	510,041	291,595	218,446	42.8%	184,665	33,781	14,585		48,366	28,000
Leroy	Off Sale Only		921	1	172,309	137,979	34,330	19.9%	37,089	(2,759)	3,868		1,109	
Lonsdale	On & Off Sale		1,708	1	724,109	484,667	239,442	33.1%	172,637	66,805	27,642		94,447	
Mabel	On & Off Sale		764	1	276,511	171,500	105,011	38.0%	91,102	13,909	5,487	11,904	7,492	5,000
Mazeppa	On & Off Sale		793	1	301,804	186,892	114,912	38.1%	104,119	10,793	7,189		17,982	25,000
Medford	On & Off Sale		1,044	1	561,732	342,660	219,072	39.0%	199,217	19,855	9,618		29,473	40,000
Northfield	Off Sale Only		17,846	1	2,158,759	1,599,023	559,736	25.9%	457,467	102,269	31,537	1,035	132,771	180,000
Pine Island	On & Off Sale		2,845	1	606,028	366,959	239,069	39.4%	253,754	(14,685)	26,835		12,150	
Plainview	On & Off Sale		3,242	1	619,854	399,410	220,444	35.6%	217,193	3,251	22,202		25,453	22,000
Rushford	On & Off Sale		1,742	1	525,831	356,642	169,189	32.2%	146,351	22,838	13,799		36,637	60,000
Spring Grove	On & Off Sale		1,307	1	350,682	206,788	143,894	41.0%	133,801	10,093	2,632		12,725	19,200
West Concord	On & Off Sale		838	1	317,477	162,459	155,018	48.8%	178,514	(23,496)	23,067		(429)	
Average Per Store			2,370 *	* 19 *	495,983	328,500	167,483	33.8%	152,830	14,653	11,813	683	25,782	22,363
7 County Twin Cities														
Anoka	Off Sale Only		18,121	2	2,946,253	2,222,888	723,365	24.6%	635,810	87,555	32,268		119,823	150,000
Apple Valley	Off Sale Only		47,761	2	5,461,784	4,158,775	1,303,009	23.9%	879,495	423,514	21,836		445,350	235,000
Brooklyn Center	Off Sale Only		29,185	1	3,435,556	2,593,765	841,791	24.5%	689,603	152,188	29,506		181,694	100,000
Columbia Heights	Off Sale Only		18,698	3	6,857,307	5,254,598	1,602,709	23.4%	1,106,310	496,399	138,380	3,939	630,840	217,954
Columbia Heights	On Sale Only		10,090	3	0,057,507	3,434,390	1,002,709	43.4/0	1,100,510	470,399	130,300	3,339	050,640	417,754

The population average represents the average population for the region; the number of stores represents the actual number of stores in the region.

Table 9 **Analysis of City Liquor Store Operations - 2002** Listed by Economic Development Region and City

		.		N. 1		G ·	Gross I				27		N T /	Transfers
Design and City	T	Foot-	D 1 - 4 :	Number	C-1	Cost	A	Percent	Opera		Nonop		Net Income/	To/(From)
Region and City	Type of Store	notes	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Other Funds
Eden Prairie	Off Sale Only		57,000	3	8,334,861	6,090,280	2,244,581	26.9%	1,559,754	684,827	15,287	65,912	634,202	557,384
Edina	Off Sale Only		47,570	3	9,355,366	6,965,838	2,389,528	25.5%	1,564,459	825,069		23,135	801,934	739,000
Farmington	Off Sale Only		14,255	2	2,398,928	1,849,022	549,906	22.9%	436,362	113,544	8,802	2,261	120,085	113,254
Fridley	Off Sale Only		27,460	2	5,296,231	4,182,313	1,113,918	21.0%	776,079	337,839	20,965	9,699	349,105	400,000
Lakeville	Off Sale Only		46,285	3	9,495,093	7,220,734	2,274,359	24.0%	1,409,755	864,604	29,205	58,787	835,022	315,265
Lexington	Off Sale Only		2,220	1	2,409,913	1,904,069	505,844	21.0%	361,842	144,002	5,896		149,898	453,713
Mound	Off Sale Only		9,460	1	1,881,175	1,438,619	442,556	23.5%	367,505	75,051	17,768	65,990	26,829	194,000
Richfield	Off Sale Only		34,575	4	9,074,722	6,961,781	2,112,941	23.3%	1,595,920	517,021	34,230	3,852	547,399	698,320
Robbinsdale	Off Sale Only		14,077	1	2,118,604	1,612,543	506,061	23.9%	429,649	76,412	10,904		87,316	75,000
Rogers	On & Off Sale		5,010	2	1,691,950	1,129,655	562,295	33.2%	491,488	70,807	(1,341)	68,039	1,427	
Savage	Off Sale Only		23,220	3	6,039,271	4,563,698	1,475,573	24.4%	1,066,975	408,598	79,576	135,923	352,251	376,000
Shorewood	Off Sale Only		7,590	3	2,507,191	1,829,852	677,339	27.0%	553,945	123,394	13,539		136,933	30,000
Spring Lake Park	Off Sale Only		6,825	1	2,821,810	2,189,595	632,215	22.4%	550,156	82,059	61,932	11,242	132,749	150,000
St. Anthony	On & Off Sale		8,019	3	5,085,932	3,639,002	1,446,930	28.4%	1,161,700	285,230	61,090	44,216	302,104	300,500
St. Francis	Off Sale Only		5,680	1	1,205,572	920,503	285,069	23.6%	189,492	95,577	8,091	4,824	98,844	11,500
Tonka Bay	Off Sale Only		1,566	1	50,687	40,723	9,964	19.7%	10,242	(278)			(278)	
Watertown	On & Off Sale	[21]	3,413	1	610,424	438,830	171,594	28.1%	307,572	(135,978)	5,006		(130,972)	
Wayzata	On & Off Sale		4,119	1	2,939,940	1,743,974	1,195,966	40.7%	985,274	210,692	21,841		232,533	225,000
Average Per Store			19,641 *	44 *	2,091,331	1,567,069	524,262	25.1%	389,304	134,957	13,972	11,314	137,616	121,407
Off Sale Only Averag	e Per Store - All Cit	ties	7,861	116	1,484,414	1,122,539	361,875	24.4%	241,124	120,751	13,271	6,279	127,743	93,528
On & Off Sale Averag	ge Per Store- All Cit	ties	924	146	470,377	291,657	178,720	38.0%	157,593	21,127	8,932	1,564	28,496	22,044
	-													
All Stores Averge Per	Store- All Cities		3,752	262	919,340	659,528	259,812	28.3%	194,576	65,236	10,853	3,652	72,437	53,694

Footnotes: The accrual basis of accounting is used; however, no depreciation is shown.

[0] [21] [22] Cash basis of accounting.

Discontinued operations during 2002.

Non-operating income includes the gain on the sale of fixed assets.

The population average represents the average population for the region; the number of stores represents the actual number of stores in the region.

Figure 4
2002 Average Sales Per Municipal Liquor Store By Economic Development Region

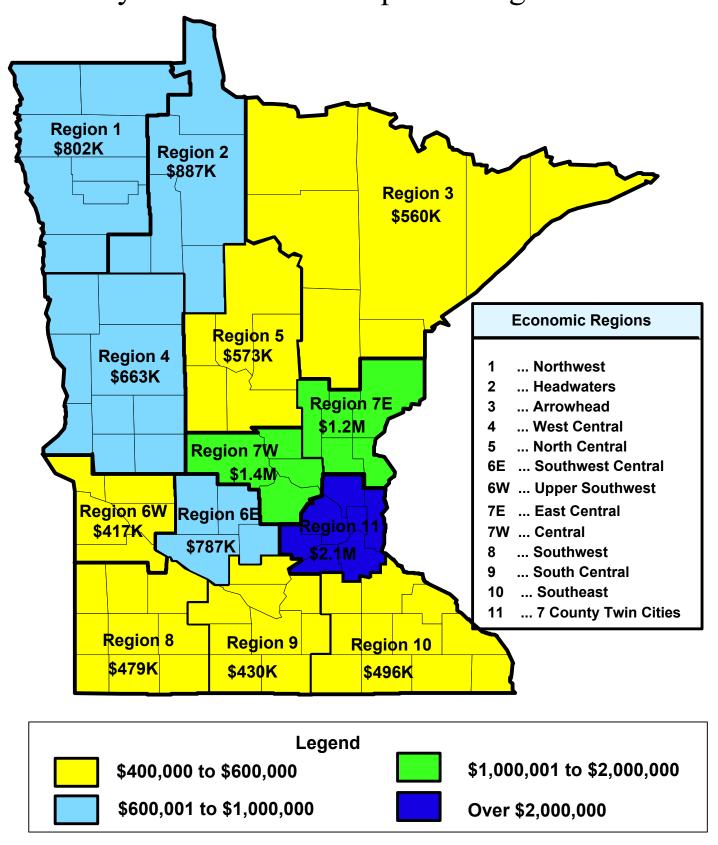
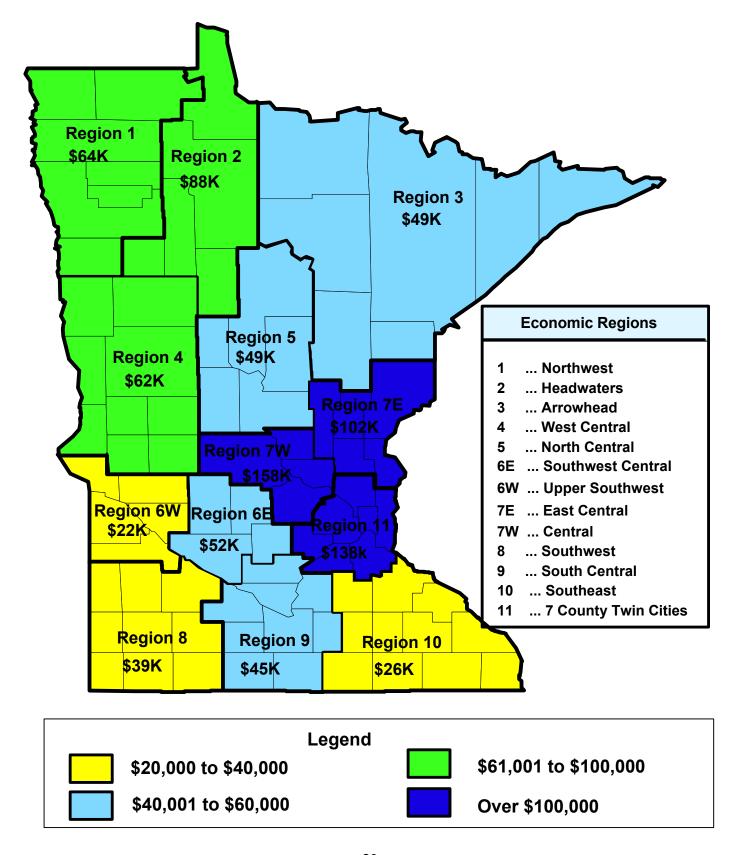


Figure 5
2002 Average Net Profit Per Municipal Liquor Store By Economic Development Region





Appendix 3 Explanations of Tables and Charts



Explanation of Tables and Charts

The tables and charts throughout the report provide additional information on the financial activities of Minnesota's 233 cities with municipal liquor operations.

- Figure 1 on page 2 details the decline in the number of municipal liquor establishments from 1992 to 2002.
- Table 1 on page 3 lists those municipal liquor stores that reported net losses in 2002.
- Table 2 on page 5 compares off-sale liquor store total sales and total operating expenses.
- Table 3 on page 6 compares the operations of Minnesota's municipal liquor establishments in 2002 to their operation one year earlier.
- Figures 2 and 3 on page 7 examine the ten-year trends in the operating income and net income of municipal liquor stores. (Net income includes non-operating revenues and expenses such as interest income, interest expenses and/or sale of capital assets.)
- Table 4 on pages 11 through 15 provides detailed summaries of the financial activity of all municipal liquor operations in the 233 cities that owned and operated liquor stores in 2002.
- Table 5 on pages 16 through 21 lists municipal liquor stores based on their gross sales.
- Table 6 on page 22 examines metropolitan area liquor operations.
- Table 7 on pages 23 through 27 examines liquor store operations in Greater Minnesota.
- Table 8 on page 30 examines liquor store operations based on the per-store averages of economic development regions.
- Table 9 on pages 31 through 37 examines liquor store operations based on economic development regions and the cities within each region.
- Figures 4 and 5 on pages 38 and 39 display through the use of maps the average sales and net income per store of each economic development region.



RECENT ANNUAL REPORTS AND SPECIAL STUDIES FROM THE OFFICE OF THE STATE AUDITOR'S GOVERNMENT INFORMATION DIVISION

Revenues, Expenditures and Debt of Minnesota Cities For the Year ended December 31, 2002

This annual report lists the sources and amounts of revenues, expenditures and outstanding debt for all Minnesota cities during the most recent year. It also examines enterprise operations and the fund balances for the general and special revenue funds. December 2004

• Special Study: School Superintendent Compensation

This special study examined the compensation (salary, benefits, severance, etc.) of Minnesota School Superintendents from 1997 to 2002. September 2003

• 2002 Criminal Forfeitures in the State of Minnesota

This annual report describes the amount of property and cash seized by law enforcement agents in criminal forfeitures and what happens to the forfeited items. August 2003

• Revenues, Expenditures and Debt of the Towns in Minnesota December 31, 2001

This annual report lists the sources and amounts of revenues, expenditures and outstanding debt for Minnesota towns for the most recent fiscal year. June 2003

• 2003 Budget Data Together With 2002 Revised Budget Data - Cities Under 2,500 in Population

This annual report analyzes the unaudited revenues and expenditures budgeted for 2003 by cities under 2,500 in population. It includes comparisons with 2002 budget data. June 2003

• An Analysis of Minnesota's Municipal Liquor Store Operations in 2001

This annual report details the sales and profits of Minnesota's municipally-owned and operated liquor stores. May 30, 2003

• Revenues, Expenditures and Debt of Minnesota Cities Under 2,500 in Population December 31, 2000

This annual report lists the sources and amounts of revenues, expenditures and outstanding debt for Minnesota cities under 2,500 in population during the most recent year. It also examines enterprise operations. May 2003.

• 2002 Budget Data Together With 2001 Revised Budget Data - Cities Over 2,500 in Population

This annual report analyzes the unaudited revenues and expenditures budgeted for 2002 by cities over 2,500 in population. It includes comparisons with 2001 budget data. April 2003

• 2002 Local Government Lobbying Expenditures

This annual report lists what local governments and associations of local governments spend to lobby the Legislature and agencies of the state administration. April 2003

• 2003 Budget Data for Minnesota Counties Together With 2002 Revised Budgets

This annual report analyzes the unaudited revenues and expenditures budgeted for 2003 by county. It includes comparisons with 2002 budget data. March 2003.

• Revenues, Expenditures and Debt of Minnesota Counties December 31, 2001

This annual report lists the sources and audited amounts of revenues, expenditures and debt for Minnesota counties during the most recent fiscal year. It includes analysis of counties' enterprise operations and the fund balances for the general and special revenue funds. Provides ranking of 10 current expenditure categories as well as total capital outlay, debt service, and outstanding long-term debt. March 2003

• Special Study: Local Government Aid and its' Effect on Expenditures

This special study examined the effect the state program known as Local Government Aid has on expenditures for cities over 2,500 in population. February 2003

• Revenues, Expenditures and Debt of Minnesota Cities Over 2,500 in Population December 31, 2001

This annual report lists the sources and amounts of revenues, expenditures and outstanding debt for Minnesota cities over 2,500 in population during the most recent year. It also examines enterprise operations and the fund balances for the general and special revenue funds. January 2003

If you are interested in one of these recent reports, they are available on our web site at www.auditor.state.mn.us. You can also call our office at (651) 297-3688 or email us at gid@osa.state.mn.us to request a copy of the report.